Annual Financial Statements

For the Year Ended June 30, 2018

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INDEPENDENT AUDITORS' REPORT

To the Board of Selectmen Town of North Hampton, New Hampshire

Report on the Financial Statements

We have audited the accompanying financial statements of the governmental activities, the major fund, and the aggregate remaining fund information of the Town of North Hampton, New Hampshire, as of and for the year ended June 30, 2018, and the related notes to the financial statements, which collectively comprise the Town's basic financial statements as listed in the Table of Contents.

Management's Responsibility for the Financial Statements

The Town's management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

Auditors' Responsibility

Our responsibility is to express opinions on these financial statements based on our audit. We conducted our audit in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditors' judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

121 River Front Drive Manchester, NH 03102 (603)669-6130 melansonheath.com

Additional Offices:

Nashua, NH Andover, MA Greenfield, MA Ellsworth, ME We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinions.

Opinions

In our opinion, the financial statements referred to above present fairly, in all material respects, the respective financial position of the governmental activities, the major fund, and the aggregate remaining fund information of the Town of North Hampton, New Hampshire, as of June 30, 2018, and the respective changes in financial position, and the respective budgetary comparison for the general fund for the year then ended in accordance with accounting principles generally accepted in the United States of America.

Other Matters

Required Supplementary Information

Accounting principles generally accepted in the United States of America require that Management's Discussion and Analysis, and the Pension and OPEB schedules appearing on pages 48 to 51 be presented to supplement the basic financial statements. Such information, although not a part of the basic financial statements, is required by the Governmental Accounting Standards Board, who considers it to be an essential part of financial reporting for placing the basic financial statements in an appropriate operational, economic, or historical context. We have applied certain limited procedures to the required supplementary information in accordance with auditing standards generally accepted in the United States of America, which consisted of inquiries of management about the methods of preparing the information and comparing the information for consistency with management's responses to our inquiries, the basic financial statements, and other knowledge we obtained during our audit of the basic financial statements. We do not express an opinion or provide any assurance on the information because the limited procedures do not provide us with evidence sufficient to express an opinion or provide any assurance.

Melanson Heath

November 26, 2018

MANAGEMENT'S DISCUSSION AND ANALYSIS

As management of the Town of North Hampton, we offer readers this narrative overview and analysis of the financial activities of the Town for the fiscal year ended June 30, 2018.

A. OVERVIEW OF THE FINANCIAL STATEMENTS

This discussion and analysis is intended to serve as an introduction to the basic financial statements. The basic financial statements are comprised of three components: (1) government-wide financial statements, (2) fund financial statements, and (3) notes to financial statements. This report also contains other supplementary information in addition to the basic financial statements themselves.

<u>Government-wide financial statements</u>. The government-wide financial statements are designed to provide readers with a broad overview of our finances in a manner similar to a private-sector business.

The Statement of Net Position presents information on all assets, liabilities, and deferred outflows/inflows, with the difference reported as net position. Over time, increases or decreases in net position may serve as a useful indicator of whether the financial position is improving or deteriorating.

The Statement of Activities presents information showing how the government's net position changed during the most recent fiscal year. All changes in net position are reported as soon as the underlying event giving rise to the change occurs, regardless of the timing of related cash flows. Thus, revenues and expenses are reported in this statement for some items that will only result in cash flows in future fiscal periods (e.g., uncollected taxes and earned but unused vacation leave).

The government-wide financial statements distinguish functions that are principally supported by taxes and intergovernmental revenues. The governmental activities include general government, public safety, highways and streets, sanitation, and culture and recreation.

Fund financial statements. A fund is a grouping of related accounts that is used to maintain control over resources that have been segregated for specific activities or objectives. Fund accounting is used to ensure and demonstrate compliance with finance-related legal requirements. All of the funds can be divided into two categories: governmental funds and fiduciary funds.

Governmental funds. Governmental funds are used to account for essentially the same functions reported as governmental activities in the government-wide financial statements. However, unlike the government-wide financial statements, governmental fund financial statements focus on near-term inflows and outflows of spendable resources, as well as on balances of spendable resources available

at the end of the fiscal year. Such information may be useful in evaluating a government's near-term financing requirements.

Because the focus of governmental funds is narrower than that of the government-wide financial statements, it is useful to compare the information presented for governmental funds with similar information presented for governmental activities in the government-wide financial statements. By doing so, readers may better understand the long-term impact of the government's near-term financing decisions. Both the governmental fund balance sheet and the governmental fund statement of revenues, expenditures and changes in fund balances provide a reconciliation to facilitate this comparison between governmental funds and governmental activities.

An annual appropriated budget is adopted for the general fund. A budgetary comparison statement has been provided for the general fund to demonstrate compliance with this budget.

Fiduciary funds. Fiduciary funds are used to account for resources held for the benefit of parties outside the government. Fiduciary funds are not reflected in the government-wide financial statements because the resources of those funds are not available to support the Town's own programs. The accounting used for fiduciary funds is much like that used for proprietary funds.

Notes to financial statements. The notes provide additional information that is essential to a full understanding of the data provided in the government-wide and fund financial statements.

<u>Other information</u>. In addition to the basic financial statements and accompanying notes, this report also presents certain required supplementary information which is required to be disclosed by accounting principles generally accepted in the United States of America.

B. FINANCIAL HIGHLIGHTS

- As of the close of the current fiscal year, the total of assets and deferred outflows exceeded liabilities and deferred inflows by \$8,081,805 (i.e., net position), a change of \$1,328,263 in comparison to the prior year.
- As of the close of the current fiscal year, governmental funds reported combined ending fund balances of \$6,670,522, a change of \$729,510 in comparison to the prior year.
- At the end of the current fiscal year, unassigned fund balance for the general fund was \$2,306,024, a change of \$(144,975) in comparison to the prior year.

C. GOVERNMENT-WIDE FINANCIAL ANALYSIS

The following is a summary of condensed government-wide financial data for the current and prior fiscal years.

NET POSITION

	NETPOSITION			
		Gover		
		<u>Acti</u>	vities	<u>s</u>
		<u>2018</u>		<u>2017</u>
Current and other assets	\$	17,183,416	\$	15,607,282
Capital assets	_	12,403,026	_	12,255,037
Total assets		29,586,442		27,862,319
Deferred outflows of resources		1,752,960		1,914,047
Current liabilities		1,169,725		900,578
Noncurrent liabilities	_	12,363,428	_	11,073,296
Total liabilities		13,533,153		11,973,874
Deferred inflows of resources		9,724,444		9,172,901
Net position:				
Net investment in capital assets		9,448,285		9,054,508
Restricted		2,348,596		1,900,454
Unrestricted	_	(3,715,076)	_	(2,325,371)
Total net position	\$_	8,081,805	\$_	8,629,591

As noted earlier, net position may serve over time as a useful indicator of a government's financial position. At the close of the most recent fiscal year, total net position was \$8,081,805, a change of \$1,328,263 from the prior year.

The largest portion of net position, \$9,448,285, reflects our investment in capital assets (e.g., land, buildings, machinery, equipment, and infrastructure); less any related debt used to acquire those assets that is still outstanding. These capital assets are used to provide services to citizens; consequently, these assets are not available for future spending. Although the investment in capital assets is reported net of related debt, it should be noted that the resources needed to repay this debt must be provided from other sources, since the capital assets themselves cannot be used to liquidate these liabilities.

An additional portion of net position, \$2,348,596, represents resources that are subject to external restrictions on how they may be used. The remaining balance of unrestricted net position is a deficit of \$(3,715,076), primarily resulting from the Town's unfunded net pension liability.

CHANGES IN NET POSITION

	Governmental			
		Act	ivitie	<u>s</u>
		<u>2018</u>		<u>2017</u>
Revenues:				
Program revenues:				
Charges for services	\$	610,027	\$	625,129
Operating grants and contributions		287,537		35,304
General revenues:				
Property taxes		5,609,806		5,725,338
Motor vehicle permits and fees		1,571,025		1,519,112
Grants and contributions not restricted to				
specific programs		566,493		339,386
Investment income		37,309		16,712
Other	_	52,751		96,931
Total revenues		8,734,948		8,357,912
Expenses:				
General government		1,868,071		1,776,549
Public safety		3,438,940		3,732,249
Highways and streets		1,192,304		1,179,167
Sanitation		98,393		105,387
Health and welfare		24,914		19,336
Culture and recreation		664,112		659,406
Conservation		11,417		11,042
Interest on long-term debt	_	108,534		119,087
Total expenses	_	7,406,685		7,602,223
Change in net position		1,328,263		755,689
Net position - beginning of year, as restated		6,753,542		7,873,902
Net position - end of year	\$_	8,081,805	\$	8,629,591

Governmental activities. Governmental activities for the year resulted in a change in net position of \$1,328,263. Key elements of this change are as follows:

General fund operations, as discussed further		
in Section D	\$	249,666
Other governmental funds operations		479,844
Depreciation expense in excess of principal debt		
service		(234,039)
Change in Net Pension and Net OPEB liabilities,		
including deferred outflows and inflows		68,541
Capital assets acquired from revenue sources		596,113
Other	_	168,138
Total	\$	1,328,263

D. FINANCIAL ANALYSIS OF FUNDS

As noted earlier, fund accounting is used to ensure and demonstrate compliance with finance-related legal requirements.

Governmental funds. The focus of governmental funds is to provide information on near-term inflows, outflows and balances of spendable resources. Such information is useful in assessing financing requirements. In particular, unassigned fund balance may serve as a useful measure of a government's net resources available for spending at the end of the fiscal year.

As of the end of the current fiscal year, governmental funds reported combined ending fund balances of \$6,670,522, a change of \$729,510 in comparison to the prior year. Key elements of this change are as follows:

General fund operating results	\$ 249,666
Nonmajor funds operating results:	
Library	246,698
Ambulance capital	171,379
Other	61,767
Total	\$ 729,510

The general fund is the chief operating fund. At the end of the current fiscal year, unassigned fund balance of the general fund was \$2,306,024, while total fund balance was \$4,321,927. As a measure of the general fund's liquidity, it may be useful to compare both unassigned fund balance and total fund balance to total general fund expenditures. Refer to the table below.

				% of Total
				General Fund
				Appropriations including
General Fund	<u>6/30/18</u>	6/30/17	Change	School & County
Unassigned fund balance	\$ 2,306,024	\$ 2,450,999 \$	(144,975)	12.3%
Total fund balance	\$ 4,321,927	\$ 4,072,261 \$	249,666	20.4%

The total fund balance of the general fund changed by \$249,666 during the current fiscal year. Key factors in this change are as follows:

Use of fund balances as a funding source	\$	(81,703)
Revenues in excess of budget		350,332
Expenditures less than budget		143,417
Tax collections as compared to budget		(36,724)
Expenditures of prior year encumbrances		(56,556)
Change in capital reserves	_	(69,100)
Total	\$_	249,666

Included in the total general fund balance are the Town's capital reserve accounts with the following balances:

	<u>6/30/18</u>	<u>6/30/18</u> <u>6/30/17</u>	
Capital reserves	\$_1,316,797	\$_1,385,897	\$ (69,100)
Total	\$ <u>1,316,797</u>	\$	\$ (69,100)

E. <u>GENERAL FUND BUDGETARY HIGHLIGHTS</u>

There was no change between the original budget and the final budget.

F. <u>CAPITAL ASSET AND DEBT ADMINISTRATION</u>

<u>Capital assets</u>. Total investment in capital assets for governmental activities at year-end amounted to \$12,403,026 (net of accumulated depreciation). This investment in capital assets includes land, buildings and system, improvements, and machinery and equipment.

Major capital asset events during the current fiscal year included the following:

٠	Road Reconstruction	\$303,522
•	SCBA Units	\$117,549
•	LED Street Light Conversion	\$32,510
•	Stretcher Power Lift System	\$25,255
•	Cable PEG TV Equipment	\$23,229

Additional information on capital assets can be found in the Notes to the Financial Statements.

Long-term debt. At the end of the current fiscal year, total bonded debt outstanding was \$2,803,551, all of which was backed by the full faith and credit of the government.

Additional information on long-term debt can be found in the Notes to Financial Statements.

G. ECONOMIC FACTORS AND NEXT YEAR'S BUDGETS AND RATES

The unassigned General Fund balance at the end of the 2018 fiscal year was \$2,306,024. The fund balance is used to support the irregular cash flow requirements of payments to the School, County, Village District and State for taxes collected on their behalf. The Town has identified significant activities or events, which will have an impact on future Town finances, including:

- 1. At the 2018 Annual Town Meeting the taxpayers approved a combined \$8,037,802 for its operating budget and other capital and financial articles. This includes \$552,000 of unassigned General Fund balance and \$122,000 in transfers from other funds to fund various warrant articles.
- 2. In the spring of 2018 the Town began a full revaluation of assessed property. This is done every 5 years. The revaluation completed in the fall of 2018 resulted in a 16.1% increase in net valuation.
- 3. The State of New Hampshire's responsibility for funding local education remains a subject of legislative debate and adjustment. Accordingly, the amount of state aid remains inconsistent and subject to annual fluctuation.
- 4. Reported economic activity continues to increase nation-wide and in New Hampshire, although improvements have been uneven. It is not anticipated that the State will resume its past funding of revenue sharing programs, which may result in additional expenses for the Town or a reduction in services.
- 5. Health insurance rates continue to rise intermittently at significant levels. The Town has agreements with its represented employees in the Police, Public Works and Fire Departments which provides health insurance to eligible individuals under a high deductible plan, which should promote health rate stability.
- 6. The Town currently receives its healthcare insurance from HealthTrust. While HealthTrust suggests no major changes in the way health care coverage is provided, the effect of the Affordable Care Act presents future uncertainties regarding health care.

REQUESTS FOR INFORMATION

This financial report is designed to provide a general overview of the Town of North Hampton's finances for all those with an interest in the government's finances. Questions concerning any of the information provided in this report or requests for additional financial information should be addressed to:

Finance Director

North Hampton, New Hampshire

233 Atlantic Avenue - 2nd Floor

North Hampton, NH 03862

STATEMENT OF NET POSITION

JUNE 30, 2018

0011L 00, 2010	
	Governmental
	Activities
ASSETS	<u></u>
Current:	
Cash and short-term investments	\$ 13,550,094
Receivables, net of allowance for uncollectibles:	φ 10,000,004
Property taxes	3,412,854
Departmental and other	84,990
Other assets	55,058
Internal balances	1,988
Noncurrent:	
Property taxes	78,432
Capital assets:	
Capital assets being depreciated,	
net of accumulated depreciation	4,521,287
Capital assets not being depreciated	7,881,739
DEFERRED OUTFLOWS OF RESOURCES	4 055 404
Related to pensions	1,655,464
Related to OPEB	97,496
TOTAL ASSETS AND DEFERRED	
	31 330 403
OUTFLOWS OF RESOURCES	31,339,402
LIABILITIES	
Current:	
	253,743
Accounts payable	
Accrued liabilities	240,233
Tax refunds payable	114,418
Other current liabilities	300,598
Current portion of long-term liabilities:	
Bonds payable	141,129
Other	119,604
Noncurrent:	
Bonds payable, net of current portion	2,662,422
Net pension liability	7,147,188
Net OPEB liability	2,084,715
Other, net of current portion	469,103
	,
DEFERRED INFLOWS OF RESOURCES	
Related to pensions	217,956
Related to OPEB	1.799
Other	9,504,689
TOTAL LIABILITIES AND DEFERRED	
INFLOWS OF RESOURCES	23,257,597
NET POSITION	0.440.005
Net investment in capital assets	9,448,285
Restricted for:	
Grants and other statutory restrictions	1,821,633
Permanent funds:	
Nonexpendable	505,753
Expendable	21,210
Unrestricted	(3,715,076)
TOTAL NET POSITION	\$ 8,081,805

STATEMENT OF ACTIVITIES

FOR THE YEAR ENDED JUNE 30, 2018

				Program	n Rev	<i>v</i> enues			F	et (Expenses) Revenues and hanges in Net Position
			-			Operating		Capital		
		_	(Charges for		Grants and	-	irants and	(Governmental
		Expenses		Services	<u>C</u>	ontributions	Co	ontributions		Activities
Governmental Activities:										
General government	\$	1,868,071	\$	174,568	\$	-	\$	-	\$	(1,693,503)
Public safety		3,438,940		293,720		39,923		-		(3,105,297)
Highways and streets		1,192,304		-		-		-		(1,192,304)
Sanitation		98,393		12,160		-		-		(86,233)
Health and welfare		24,914		-		-		-		(24,914)
Culture and recreation		664,112		129,579		247,614		-		(286,919)
Conservation		11,417		-		-		-		(11,417)
Interest on long-term debt	_	108,534	_	-	_	-	_	-	_	(108,534)
Total Governmental Activities	\$_	7,406,685	\$_	610,027	\$_	287,537	\$_	-		(6,509,121)
			G	eneral Rever	ues:					
				Property tax	es					5,609,806
					•	mits and fee				1,571,025
				-		ibutions not r	restr	icted		
				to specific		•				566,493
				Investment i	ncom	ne				37,309
				Other					-	52,751
			To	otal general r	even	ues			_	7,837,384
				Change in N	let P	osition				1,328,263
				et Position:						0 700 040
			В	eginning of y	ear,	as restated			-	6,753,542

End of year

\$

8,081,805

GOVERNMENTAL FUNDS

BALANCE SHEET

JUNE 30, 2018

		General	(Nonmajor Governmental Funds		Total Governmental Funds
ASSETS						
Cash and short-term investments	\$	11,292,303	\$	2,020,428	\$	13,312,731
Investments		-		237,363		237,363
Receivables:						
Property taxes		3,632,225		-		3,632,225
Departmental and other		-		84,990		84,990
Due from other funds		27,915		105,317		133,232
Other assets	-	53,006		2,052	-	55,058
TOTAL ASSETS	\$_	15,005,449	\$_	2,450,150	\$	17,455,599
LIABILITIES						
Accounts payable	\$	246,603	\$	7,140	\$	253,743
Retainage payable	+	146,987	Ŧ	_	Ŧ	146,987
Due to other funds		121,819		9,425		131,244
Due to other governments		5,791		-		5,791
Other liabilities	_	409,225		-	_	409,225
TOTAL LIABILITIES		930,425		16,565		946,990
DEFERRED INFLOWS OF RESOURCES						
Unavailable revenues		3,661,262		84,990		3,746,252
Property tax paid in advance		6,091,835				6,091,835
FUND BLANCES Nonspendable		_		505,753		505,753
Restricted		-		1,842,842		1,842,842
Committed		1,868,797		-		1,868,797
Assigned		147,106		-		147,106
Unassigned		2,306,024		-		2,306,024
TOTAL FUND BALANCES	_	4,321,927	_	2,348,595	-	6,670,522
TOTAL LIABILITIES, DEFERRED INFLOWS					_	
OF RESOURCES AND FUND BALANCES	\$_	15,005,449	\$_	2,450,150	\$_	17,455,599

RECONCILIATION OF TOTAL GOVERNMENTAL FUND BALANCES TO NET ASSETS OF GOVERNMENTAL ACTIVITIES IN THE STATEMENT OF NET POSITION

JUNE 30, 2018

Total governmental fund balances	\$	6,670,522
 Capital assets used in governmental activities are not financial resources and, therefore, are not reported in the funds. 		12,403,026
• Revenues are reported on the accrual basis of accounting and are not deferred until collection.		192,459
 Long-term liabilities, including bonds payable, net pension liability and net OPEB liability are not due and payable in the current period 		
and, therefore, are not reported in the governmental funds.		(12,624,161)
• Other	_	1,439,959
Net position of governmental activities	\$_	8,081,805

GOVERNMENTAL FUNDS

STATEMENT OF REVENUES, EXPENDITURES AND CHANGES IN FUND BALANCES

FOR THE YEAR ENDED JUNE 30, 2018

		<u>General</u>	Nonmajor Governmental <u>Funds</u>		G	Total overnmental <u>Funds</u>
Revenues:						
Taxes	\$	5,527,680	\$ 15,857	9	6	5,543,537
Licenses and permits		1,571,025	-			1,571,025
Intergovernmental		606,416	247,187			853,603
Charges for services		82,962	519,874			602,836
Investment income		30,304	7,005			37,309
Miscellaneous	_	12,119	23,894			36,013
Total Revenues		7,830,506	813,817			8,644,323
Expenditures:						
Current:						
General government		1,719,274	128,286			1,847,560
Public safety		3,360,473	94,137			3,454,610
Highways and streets		1,062,331	-			1,062,331
Sanitation		121,209	-			121,209
Welfare		24,914	-			24,914
Culture and recreation		90,829	511,282			602,111
Conservation		11,417	-			11,417
Debt service		331,103	-			331,103
Capital outlay	_	459,558	-			459,558
Total Expenditures	_	7,181,108	733,705			7,914,813
Excess (deficiency) of revenues						
over (under) expenditures		649,398	80,112			729,510
Other Financing Sources (Uses):						
Transfers in		22,434	422,166			444,600
Transfers out	_	(422,166)	(22,434)		_	(444,600)
Total Other Financing Sources (Uses)	_	(399,732)	399,732			-
Changes in fund balances		249,666	479,844			729,510
Fund Balances, at Beginning of Year	_	4,072,261	1,868,751			5,941,012
Fund Balances, at End of Year	\$_	4,321,927	\$ 2,348,595	\$	۵ <u>ــــــــــــــــــــــــــــــــــــ</u>	6,670,522

RECONCILIATION OF THE STATEMENT OF REVENUES, EXPENDITURES, AND CHANGES IN FUND BALANCES OF GOVERNMENTAL FUNDS TO THE STATEMENT OF ACTIVITIES

FOR THE YEAR ENDED JUNE 30, 2018

Net change in fund balances - total governmental funds	\$	729,510
• Governmental funds report capital outlays as expenditures. However, in the Statement of Activities the cost of those assets is allocated over the estimated useful lives and reported as depreciation expense:		
Capital outlay		596,113
Depreciation		(448,124)
• The issuance of long-term debt (e.g., bonds and leases) provides curre financial resources to governmental funds, while the repayment of the principal of long-term debt consumes the financial resources governmental funds. Neither transaction, however, has any effect on n position:	ne of	
Repayments of debt		141,129
Repayment of capital lease		72,956
• Revenues in the Statement of Activities that do not provide current financial resources are fully deferred in the Statement of Revenues, Expenditures are Changes in Fund Balances. Therefore, the recognition of revenue for various types of accounts receivable (i.e., property taxes) differ between the two statements. This amount represents the net change in deferred revenue.	nd us vo	90,625
 Some expenses reported in the Statement of Activities do not require the use of current financial resources and, therefore, are not reported a expenditures in the governmental funds: 		
Net pension liability and related deferred outflows and inflows of resource	ces	(245,837)
Net OPEB liability and related deferred outflows and inflows of resource	es	314,378
• Other		77,513
Change in net position of governmental activities	\$	1,328,263

GENERAL FUND

STATEMENT OF REVENUES AND OTHER SOURCES, AND EXPENDITURES AND OTHER USES - BUDGET AND ACTUAL

FOR THE YEAR ENDED JUNE 30, 2018

	Original <u>Budget</u>	Final <u>Budget</u>	Actual <u>Amounts</u>	Variance With Final Budget Positive <u>(Negative)</u>
Revenues:				
Taxes	\$ 5,564,404	\$ 5,564,404	\$ 5,564,404	\$-
Licenses and permits	1,455,645	1,455,645	1,571,025	115,380
Intergovernmental	336,429	336,429	518,644	182,215
Charges for services	37,650	37,650	42,905	5,255
Investment income	11,500	11,500	21,097	9,597
Miscellaneous	1,250	1,250	16,701	15,451
Transfers in	30,000	30,000	52,434	22,434
Use of fund balance	81,703	81,703	81,703	-
Total Revenues	7,518,581	7,518,581	7,868,913	350,332
Expenditures:				
General government	1,437,088	1,437,088	1,579,145	(142,057)
Public safety	3,600,288	3,600,288	3,272,959	327,329
Highways and streets	964,935	964,935	1,061,020	(96,085)
Sanitation	144,637	144,637	121,209	23,428
Welfare	29,926	29,926	24,914	5,012
Culture and recreation	67,187	67,187	75,165	(7,978)
Conservation	12,800	12,800	11,417	1,383
Debt service	334,794	334,794	331,103	3,691
Capital outlay	429,760	429,760	401,066	28,694
Transfers out	497,166	497,166	497,166	-
Total Expenditures	7,518,581	7,518,581	7,375,164	143,417
Excess of revenues and other source over expenditures and other uses	es \$	\$	\$493,749	\$493,749

FIDUCIARY FUNDS

STATEMENT OF FIDUCIARY NET POSITION

JUNE 30, 2018

ASSETS	Private Purpose Trust <u>Fund</u>	Agency <u>Fund</u>
Cash and short-term investments	\$ <u>568,095</u>	\$
Total Assets	568,095	24,257
LIABILITIES		
Due to external parties	-	1,988
Other liabilities		22,269
Total Liabilities		24,257
NET POSITION		
Total net position held in trust	\$568,095	\$

FIDUCIARY FUNDS

STATEMENT OF CHANGES IN FIDUCIARY NET POSITION

FOR THE YEAR ENDED JUNE 30, 2018

	Private Purpose <u>Trust Fund</u>
Additions:	
Gifts and contributions	\$ 278,284
Deductions:	
General expenses	101,331
Net change	176,953
Net position:	
Beginning of year	391,142
End of year	\$_568,095

NORTH HAMPTON, NEW HAMPSHIRE

Notes to Financial Statements

1. <u>Summary of Significant Accounting Policies</u>

The accounting policies of the Town of North Hampton (the Town) conform to generally accepted accounting principles (GAAP) as applicable to governmental units. The following is a summary of the more significant policies:

A. <u>Reporting Entity</u>

The government is a municipal corporation governed by an elected threemember Board of Selectmen. As required by generally accepted accounting principles, these financial statements present the government and applicable component units for which the government is considered to be financially accountable. In fiscal year 2018, it was determined that no entities met the required GASB 14 (as amended) criteria of component units.

B. Government-wide and Fund Financial Statements

Government-wide Financial Statements

The government-wide financial statements (i.e., the Statement of Net Position and the Statement of Activities) report information on all of the nonfiduciary activities of the Town. For the most part, the effect of interfund activity has been removed from these statements.

The Statement of Activities demonstrates the degree to which the direct expenses of a given function or segment is offset by program revenues. *Direct expenses* are those that are clearly identifiable with a specific function or segment. Program revenues include (1) charges to customers or applicants who purchase, use, or directly benefit from goods, services, or privileges provided by a given function or segment and (2) grants and contributions that are restricted to meeting the operational or capital requirements of a particular function or segment. Taxes and other items not properly included among program revenues are reported instead as *general revenues*.

Fund Financial Statements

Separate financial statements are provided for governmental funds and fiduciary funds, even though the latter are excluded from the governmentwide financial statements. Major individual governmental funds and major individual enterprise funds are reported as separate columns in the fund financial statements.

C. <u>Measurement Focus</u>, <u>Basis of Accounting</u>, <u>and Financial Statement</u> <u>Presentation</u>

Government-wide Financial Statements

The government-wide financial statements are reported using the economic resources measurement focus and the accrual basis of accounting. Revenues are recorded when earned and expenses are recorded when a liability is incurred, regardless of the timing of related cash flows. Property taxes are recognized as revenues in the year for which they are levied. Grants and similar items are recognized as revenue as soon as all eligibility requirements imposed by the provider have been met. As a general rule, the effect of interfund activity has been eliminated from the government-wide financial statements.

Amounts reported as *program revenues* include (1) charges to customers or applicants for goods, services, or privileges provided, (2) operating grants and contributions, and (3) capital grants and contributions, including special assessments. Internally dedicated resources are reported as *general revenues* rather than as program revenues. Likewise, general revenues include all taxes.

Fund Financial Statements

Governmental fund financial statements are reported using the *current financial resources measurement focus* and the *modified accrual basis of accounting*. Revenues are recognized as soon as they are both measurable and available. Revenues are considered to be available when they are collectible within the current period or soon enough thereafter to pay liabilities of the current period. For this purpose, the government considers property tax revenues to be available if they are collected within 60 days of the end of the current fiscal period. All other revenue items are considered to be measurable and available only when cash is received by the government. Expenditures generally are recorded when a liability is incurred, as under accrual accounting. However, certain expenditures such as debt service, claims and judgments, compensated absences, OPEB, and pension are recorded only when payment is due.

The government reports the following major governmental funds:

• The *general fund* is the government's primary operating fund. It accounts for all financial resources of the general government, except those required to be accounted for in another fund.

The fiduciary fund financial statements are reported using the *economic resources measurement focus* and the *accrual basis of accounting.* Under this method, revenues are recognized when earned and expenses are recorded when liabilities are incurred.

The Town reports the following fiduciary funds:

- The *private-purpose trust fund* is used to account for trust arrangements, other than those properly reported in the pension trust fund or permanent fund, under which principal and investment income exclusively benefit individuals, private organizations, or other governments.
- The agency funds account for fiduciary assets held by the Town in a custodial capacity as an agent on behalf of others. Agency funds report only assets and liabilities and, therefore, have no measurement focus.

D. Cash and Short-Term Investments

Cash balances from all funds, except those required to be segregated by law, are combined to form a consolidation of cash. Cash balances are invested to the extent available, and interest earnings are recognized in the General Fund. Certain special revenue, proprietary, and fiduciary funds segregate cash, and investment earnings become a part of those funds.

Deposits with financial institutions consist primarily of demand deposits, certificates of deposits, and savings accounts. A cash and investment pool is maintained that is available for use by all funds. Each fund's portion of this pool is reflected on the combined financial statements under the caption "cash and short-term investments". The interest earnings attributable to each fund type are included under investment income.

E. Investments

State and local statutes place certain limitations on the nature of deposits and investments available. Deposits in any financial institution may not exceed certain levels within the financial institution. Non-fiduciary fund investments can be made in securities issued by or unconditionally guaranteed by the U.S. Government or agencies that have a maturity of one year or less from the date of purchase and repurchase agreements guaranteed by such securities with maturity dates of no more than 90 days from the date of purchase.

Investments for the Trust Funds consist of marketable securities, bonds, and short-term money market investments. Investments are carried at market value.

F. Interfund Receivables and Payables

Transactions between funds that are representative of lending/borrowing arrangements outstanding at the end of the fiscal year are referred to as "due from/to other funds" (i.e., the current portion of interfund loans).

G. Capital Assets

Capital assets, which include property, plant, equipment, and infrastructure assets, are reported in the government-wide financial statements. Capital assets are defined by the government as assets with an initial individual cost of more than \$10,000 and an estimated useful life in excess of two years. Such assets are recorded at historical cost or estimated historical cost if purchased or constructed. Donated capital assets are recorded at acquisition value at the date of donation.

The costs of normal maintenance and repairs that do not add to the value of the asset or materially extend assets' lives are not capitalized.

Major outlays for capital assets and improvements are capitalized as projects are constructed. Interest incurred during the construction phase of capital assets of business-type activities is included as part of the capitalized value of the assets constructed.

Capital assets are depreciated using the straight-line method over the following estimated useful lives:

<u>Assets</u>	Years
Buildings and improvements	20-50
Equipment and vehicles	5-20
Infrastructure	40

H. <u>Compensated Absences</u>

It is the government's policy to permit employees to accumulate earned but unused vacation and sick pay benefits. All vested sick and vacation pay is accrued when incurred in the government-wide financial statements. A liability for these amounts is reported in governmental funds only if they have matured, for example, as a result of employee resignations and retirements.

I. Long-Term Obligations

In the government-wide financial statements, long-term debt and other long-term obligations are reported as liabilities in the applicable governmental activities Statement of Net Position.

J. Fund Equity

Fund equity at the governmental fund financial reporting level is classified as "fund balance". Fund equity for all other reporting is classified as "Net Position". <u>Fund Balance</u> - Generally, fund balance represents the difference between the current assets/deferred outflows and current liabilities/ deferred inflows. The Town reserves those portions of fund balance that are legally segregated for a specific future use or which do not represent available, spendable resources and, therefore, are not available for appropriation or expenditure. Unassigned fund balance indicates that portion of fund balance that is available for appropriation in future periods.

When an expenditure is incurred that would qualify for payment from multiple fund balance types, the Town uses the following order to liquidate liabilities: restricted, committed, assigned, and unassigned.

<u>Net Position</u> - Net position represents the difference between assets/ deferred outflows and liabilities/deferred inflows. Net investment in capital assets, net of related debt, consist of capital assets, net of accumulated depreciation, reduced by the outstanding balances of any borrowing used for the acquisition, construction or improvement of those assets. Net position is reported as restricted when there are limitations imposed on their use either through the enabling legislation adopted by the Town or through external restrictions imposed by creditors, grantors, or laws or regulations of other governments. The remaining net position is reported as unrestricted.

K. Use of Estimates

The preparation of basic financial statements in conformity with generally accepted accounting principles requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosures for contingent assets and liabilities at the date of the basic financial statements, and the reported amounts of the revenues and expenditures/expenses during the fiscal year. Actual results could vary from estimates that were used.

2. <u>Stewardship, Compliance, and Accountability</u>

A. <u>Budgetary Information</u>

The Town's budget is originally prepared by the Selectmen's office with the cooperation of the various department heads. It is then submitted to the Budget Committee, in accordance with the Municipal Budget Law. After reviewing the budget, the Committee holds a public hearing for discussion. The final version of the budget is then submitted for approval at the annual Town meeting. The approved budget is subsequently reported to the State of New Hampshire on the statement of appropriation form in order to establish the current property tax rate.

The Selectmen cannot increase the total of the approved budget; however, they have the power to reclassify its components when necessary.

Formal budgetary integration is employed as a management control device during the year for the General Fund.

At year-end, appropriation balances lapse, except for certain unexpended capital items and encumbrances which will be honored during the subsequent year.

B. Budgetary Basis

The general fund final appropriation appearing on the "Budget and Actual" page of the fund financial statements represents the final amended budget after all reserve fund transfers and supplemental appropriations.

C. Budget/GAAP Reconciliation

The budgetary data for the general fund is based upon accounting principles that differ from generally accepted accounting principles (GAAP). Therefore, in addition to the GAAP basis financial statements, the results of operations of the general fund are presented in accordance with budgetary accounting principles to provide a meaningful comparison to budgetary data.

The following is a summary of adjustments made to the actual revenues and other sources, and expenditures and other uses, to conform to the budgetary basis of accounting.

	Revenues and Other			Expenditures and Other			
General Fund	<u>Fin</u>	ancing Sources	F	inancing Uses			
Revenues/Expenditures (GAAP Basis)	\$	7,830,506	\$	7,181,108			
Other financing sources/uses (GAAP Basis)	-	22,434	_	422,166			
Subtotal (GAAP Basis)		7,852,940		7,603,274			
Adjust tax revenue to accrual basis		36,724		-			
Recognize use of fund balance as funding source		81,703		-			
Reverse beginning of year appropriation carryforwards from expenditures		-		(203,662)			
Add end-of-year appropriation carryforwards from expenditures		-		147,106			
To eliminate capital reserve activity		(14,682)		(83,782)			
Other GAAP timing differences	-	(87,772)	-	(87,772)			
Budgetary Basis	\$_	7,868,913	\$	7,375,164			

3. <u>Cash and Short-Term Investments</u>

Custodial Credit Risk - Deposits. Custodial credit risk is the risk that in the event of a bank failure, the Town's deposits may not be returned to it. RSA 48:16 limits "deposit in any one bank shall not at any time exceed the sum of its paid-up capital and surplus, exception that a Town with a population in excess of 50,000 is authorized to deposit funds in a solvent bank in excess of the paid-up capital surplus of said bank." The Town does not have a deposit policy for custodial credit risk.

As of June 30, 2018, \$31,296 of the Town's bank balance of \$14,249,215 was exposed to custodial credit risk as uninsured or uncollateralized.

4. <u>Property Taxes Receivable</u>

The Town bills property taxes semi-annually, in May and November. Property tax revenues are recognized in the fiscal year for which taxes have been levied. Property taxes are due on July 1 and December 1. Delinquent accounts are charged 12% interest. In March of the next year, a lien is recorded on delinquent property at the Registry of Deeds. The Town purchases all the delinquent accounts by paying the delinquent balance, recording costs and accrued interest. The accounts that are liened by the Town will be reclassified from property taxes receivable to unredeemed tax liens receivable. After this date, delinquent accounts will be charged interest at a rate of 18%. The Town annually budgets amounts (overlay for abatements) for property tax abatements and refunds.

Property taxes receivable at June 30, 2018 consist of the following:

		Gross	Allowance for Doubtful		
Receivables:	-	Amount	 Accounts		Net Amount
Real estate taxes	\$	3,412,854	\$ -	\$	3,412,854
Taxliens		149,917	(71,485)		78,432
Other	_	69,454	 (69,454)	•	-
Total property taxes	\$	3,632,225	\$ (140,939)	\$	3,491,286

5. <u>Taxes Collected for Others</u>

The Town collects property taxes for the State of New Hampshire, the School District, the Little Boars Head Village District, and the County of Rockingham. Payments to the other taxing units are normally made throughout the year. The ultimate responsibility for the collection of taxes rests with the Town.

6. Interfund Fund Accounts

Receivables/Payables

Although self-balancing funds are maintained, most transactions flow through the general fund. In order to obtain accountability for each fund, interfund receivable and payable accounts must be utilized. The following is an analysis of the June 30, 2018 balances in interfund receivable and payable accounts:

	Due From		Due To		
Fund	Other Funds	<u>C</u>	Other Funds		
General Fund	\$ 27,915	\$	121,819		
Nonmajor Funds:					
Special Revenue Funds:					
Police Details	-		8,474		
Recreation	14,460		-		
Heritage & Sidewalk	-		831		
PEG TV	9,951		-		
Ambulance operating	4,609		-		
Ambulance capital	65,557		-		
Conservation	10,740		-		
Permanent trust funds			120		
Subtotal Nonmajor Funds	105,317		9,425		
Agency			1,988		
Total	\$ 133,232	\$	133,232		

<u>Transfers</u>

The Town reports interfund transfers between various funds. Most transfers result from budgetary or statutory actions, whereby funds are moved to accomplish various expenditure purposes. The following is an analysis of major interfund transfers.

Fund]	Transfers In	T	ransfers Out
General Fund Nonmajor funds:	\$	22,434	\$	422,166
Library*		390,463		-
Mosquito		-		22,434
Capital Project Funds	_	31,703	_	-
Total	\$_	444,600	\$_	444,600

*Transfers represent annual funding.

The Town's other routine transfers include transfers made to move (1) unrestricted revenues or balances that have been collected or accumulated in the general fund to other funds based on budgetary authorization, and (2) revenues from a fund that by statute or budgetary authority must collect them to funds that are required by statute or budgetary authority to expend them.

7. Capital Assets

Capital asset activity for the year ended June 30, 2018 was as follows:

	Beginning							Ending		
	Balance Increases Decreases					Balance				
Governmental Activities:										
Capital assets, being depreciated:										
Buildings and improvements	\$	3,363,999	\$	45,690	\$	-	\$	3,409,689		
Machinery, equipment, and furnishings		3,245,594		199,043		(27,500)		3,417,137		
Infrastructure	_	1,707,700		351,380	_	-	_	2,059,080		
Total capital assets, being depreciated		8,317,293		596,113		(27,500)		8,885,906		
Less accumulated depreciation for:										
Buildings and improvements		(1,496,866)		(75,207)		-		(1,572,073)		
Machinery, equipment, and furnishings		(1,964,759)		(242,231)		27,500		(2,179,490)		
Infrastructure	_	(482,370)		(130,686)	_	-	_	(613,056)		
Total accumulated depreciation	_	(3,943,995)		(448, 124)	_	27,500	_	(4,364,619)		
Total capital assets, being depreciated, net		4,373,298		147,989		-		4,521,287		
Capital assets, not being depreciated:										
Land	_	7,881,739	•	-	_	-	_	7,881,739		
Total capital assets, not being depreciated	_	7,881,739		-	_	-	_	7,881,739		
Governmental activities capital assets, net	\$_	12,255,037	\$	147,989	\$_	-	\$_	12,403,026		

Depreciation expense was charged to functions of the Town as follows:

Governmental Activities:		
General government	\$	60,956
Public safety		162,083
Highways & streets		215,349
Culture and recreation	_	9,736
Total depreciation expense - governmental activities	\$_	448,124

8. <u>Deferred Outflows of Resources</u>

Deferred outflows of resources represent the consumption of net position by the Town that is applicable to future reporting periods. Deferred outflows of resources have a positive effect on net position, similar to assets. Deferred outflows of resources related to pensions and OPEB, in accordance with GASB Statements No. 68 and 75, are more fully discussed in the corresponding pension and OPEB notes.

9. Accounts Payable

Accounts payable represent fiscal year 2018 expenditures paid in 2019.

10. <u>Tax Refunds Payable</u>

This balance consists of an estimate of refunds due to property taxpayers for potential abatements. These cases are currently pending with the state Board of Tax and Land Appeals.

11. Capital Lease Obligations

The Town is the lessee of certain equipment under capital and operating leases expiring in various years through 2021. Future minimum lease payments under the capital and operating leases consisted of the following as of June 30, 2018:

Fiscal <u>Year</u>		Capital <u>Leases</u>		
2019	\$	81,241		
2020		51,922		
2021	-	26,622		
Total payments Less amounts representing interest	_	159,785 (8,595)		
Present Value of Minimum Lease Payments	\$	151,190		

12. Long-Term Debt

A. General Obligation Bonds

The Town issues general obligation bonds to provide funds for the acquisition and construction of major capital facilities. General obligation bonds currently outstanding are as follows:

Governmental Activities:	Serial Maturities <u>Through</u>	Interest <u>Rate(s) %</u>	Amount Outstanding as of <u>6/30/18</u>
Public works facility Conservation land acquisition State of NH Project # 329-01 State of NH Project # 329-02	2028 2037 2019 2020	4.0 - 5.0 % 4.0 - 5.0 % 3.20% 2.80%	\$ 450,000 1,785,000 13,707 4,844
General obligation bond	2032	3.83%	550,000
Total Governmental Activities			\$ 2,803,551

B. Future Debt Service

The annual payments to retire all general obligation long-term debt outstanding as of June 30, 2018 are as follows:

<u>Governmental</u>		Principal		<u>Interest</u>		Total
2019	\$	141,129		118,224	\$	259,353
2020		137,422		109,135		246,557
2021		145,000		103,356		248,356
2022		145,000		97,282		242,282
2023		155,000		88,513		243,513
2024 - 2028		860,000		343,955		1,203,955
2029 - 2033		710,000		182,231		892,231
2034 - 2038	_	510,000	-	43,500		553,500
Total	\$_	2,803,551	\$_	1,086,196	\$_	3,889,747

The general fund has been designated as the source to repay the general obligation long-term debt outstanding as of June 30, 2018.

C. Changes in General Long-Term Liabilities

During the year ended June 30, 2018, the following changes occurred in long-term liabilities:

Governmental Activities		Total Balance <u>7/1/17</u>		Additions	<u> </u>	Reductions		Total Balance <u>6/30/18</u>		Less Current <u>Portion</u>		Equals Long-Term Portion <u>6/30/18</u>
Bonds payable	\$	2.944.680	\$	-	\$	(141,129)	\$	2,803,551	\$	(141,129)	\$	2,662,422
Net pension liability	Ŧ	7,233,036	Ŷ	-	Ŷ	(85,848)	Ŷ	7,147,188	Ŧ	-	Ŷ	7,147,188
Net OPEB liability		2,377,316		-		(292,601)		2,084,715		-		2,084,715
Other:												
Landfill closure		250,967		-		(22,816)		228,151		(22,816)		205,335
Compensated absences		255,579		-		(46,213)		209,366		(20,937)		188,429
Capital leases	_	224,146	_	-	_	(72,956)	_	151,190	_	(75,851)	_	75,339
Subtotal - other	_	730,692	_	-	_	(141,985)	_	588,707	_	(119,604)	_	469,103
Totals	\$_	13,285,724	\$_	-	\$_	(661,563)	\$_	12,624,161	\$_	(260,733)	\$_	12,363,428

13. Landfill Closure and Postclosure Care Costs

State and Federal laws and regulations require the Town to perform certain maintenance and monitoring functions at the landfill site for thirty years after closure.

The \$228,151 reported as landfill postclosure care liability at June 30, 2018 represents the remaining estimated postclosure maintenance costs. These amounts are based on what it would cost to perform all postclosure care in 2018. Actual cost may be higher due to inflation, changes in technology, or changes in regulations.

14. <u>Deferred Inflows of Resources</u>

Deferred inflows of resources are the acquisition of net position by the Town that are applicable to future reporting periods. Deferred inflows of resources have a negative effect on net position, similar to liabilities. Deferred inflows of resources related to pension and OPEB will be recognized as expense in future years and is more fully described in the corresponding pension and OPEB notes. *Unavailable revenues* are reported in the governmental funds balance sheet in connection with receivables for which revenues are not considered available to liquidate liabilities of the current year.

15. <u>Governmental Funds - Balances</u>

Fund balances are segregated to account for resources that are either not available for expenditure in the future or are legally set aside for a specific future use.

The Town has implemented GASB Statement No. 54 (GASB 54), Fund Balance Reporting and Governmental Fund Type Definitions, which enhances the usefulness of fund balance information by providing clearer fund balance classifications that can be more consistently applied and by clarifying existing governmental fund type definitions.

The following types of fund balances are reported at June 30, 2018:

<u>Nonspendable</u> - Represents amounts that cannot be spent because they are either (a) not in spendable form or (b) legally or contractually required to be maintained intact. This fund balance classification includes general fund reserves for prepaid expenditures and nonmajor governmental fund reserves for the principal portion of permanent trust funds.

<u>Restricted</u> - Represents amounts that are restricted to specific purposes by constraints imposed by creditors, grantors, contributors, or laws or regulations of other governments, or constraints imposed by law through constitutional provisions or enabling legislation. This fund balance classification includes general fund encumbrances funded by bond issuances, various special revenue funds, and the income portion of permanent trust funds.

<u>Committed</u> - Represents amounts that can only be used for specific purposes pursuant to constraints imposed by formal action of the Town's highest level of decision-making authority. This fund balance classification includes general fund encumbrances for non-lapsing special article appropriations approved at Town Meeting, capital reserve funds, and various special revenue funds.

<u>Assigned</u> - Represents amounts that are constrained by the Town's intent to use these resources for a specific purpose. This fund balance classification includes general fund encumbrances that have been established by various Town departments for the expenditure of current year budgetary financial resources upon vendor performance in the subsequent budgetary period, and surplus set aside to be used in the subsequent year's budget.

<u>Unassigned</u> - Represents amounts that are available to be spent in future periods, and deficit funds.

Following is a breakdown of the Town's fund balances at June 30, 2018:

Nonexpendable \$ 505.753 \$ 505.753 Total Nonexpendable permanent funds - 505.753 \$ 505.753 Restricted - 37.451 37.451 37.451 Police details - 105.341 105.341 105.341 Recreation - 20.551 20.551 20.551 Library - 37.451 37.451 37.451 Heritage and sidewalk - 8.439 8.439 8.439 PEG television - 279.875 279.875 279.875 Ambulance operating - 21.210 21.210 21.210 Total Restricted - 1.842.842 1.842.842 1.842.842 Committed - 22.000 - 22.000 Public works 180.000 - 180.000 180.000 Cuture and recreation 80.000 - 100.000 100.000 Building maintenance 199.900 - 199.900 199.900 Diuriding maintenance 199.901			General <u>Fund</u>		Nonmajor overnmental <u>Funds</u>		Total Governmental <u>Funds</u>
Total Nonexpendable permanent funds 505,753 505,753 Restricted - 37,451 37,451 Police details - 105,341 105,341 Police details - 20,551 20,551 Library - 372,191 372,191 Heritage and sidewalk - 8,439 8,439 PEG television - 279,875 279,875 Ambulance operating - 21,210 21,210 Conservation - 319,146 1,842,842 1,842,842 Committed - 21,210 21,210 21,210 Total Restricted - 1,842,842 1,842,842 1,842,842 Committed - 22,000 - 22,000 Carmetite 70,000 - 100,000 180,000 Cuture and recreation 80,000 - 180,000 180,000 Cuture and recreation 80,000 - 199,000 199,800 199,800 199,800 199,800 199,	Nonspendable						
Restricted - 37,451 37,451 Police details - 105,341 105,341 Recreation - 20,551 20,551 Library - 372,191 372,191 Heritage and sidewalk - 8,439 8,439 PEG television - 279,875 279,875 Ambulance operating - 21,717 21,717 Ambulance capital - 665,921 666,921 Conservation - 319,146 319,146 Expendable permanent funds - 21,210 21,210 Total Restricted - 1,842,842 1,842,842 Committed - 1,842,842 1,842,842 Committed - 1,842,842 1,842,842 Committed - 1,842,842 1,842,842 Committed - 1,840,000 - 80,000 Earned ime settlement 70,000 - 70,000 100,000 Town buildings 100,000	Nonexpendable permanent funds	\$_	-	\$_	505,753	\$	505,753
Grants and revolving funds - 37,451 37,451 Police details - 105,341 105,341 Recreation - 20,551 20,551 Library - 372,191 372,191 Hentage and sidewalk - 8,439 8,439 PEG television - 279,875 279,875 Ambulance operating - 21,717 21,717 Ambulance capital - 656,921 656,921 Conservation - 1,842,842 1,842,842 Committed - 1,842,842 1,842,842 Committed - 1,842,842 1,842,842 Committed - 1,842,842 1,80,000 Culture and recreation 80,000 - 80,000 Culture and recreation 80,000 - 100,000 Building maintenance 198,900 - 100,000 Building maintenance 198,900 - 198,900 Library building 334,144 - <	Total Nonexpendable permanent funds		-		505,753	-	505,753
Police details - 105,341 105,341 Recreation - 20,551 20,551 Library - 372,191 372,191 Heritage and sidewalk - 8,439 8,439 PEG television - 279,875 279,875 Ambulance operating - 21,717 21,717 Ambulance capital - 656,921 656,921 Consenation - 319,146 319,146 Expendable permanent funds - 1,842,842 1,842,842 Committed - 1,80,000 180,000 Culture and recreation 80,000 - 100,000 Town building maintenance 100,000 - 100,000 </td <td>Restricted</td> <td></td> <td></td> <td></td> <td></td> <td></td> <td></td>	Restricted						
Police details - 105,341 105,341 Recreation - 20,551 20,551 Library - 372,191 372,191 Heritage and sidewalk - 8,439 8,439 PEG television - 279,875 279,875 Ambulance operating - 21,717 21,717 Ambulance capital - 656,921 656,921 Consenation - 319,146 319,146 Expendable permanent funds - 1,842,842 1,842,842 Committed - 1,80,000 180,000 Culture and recreation 80,000 - 100,000 Town building maintenance 100,000 - 100,000 </td <td>Grants and revolving funds</td> <td></td> <td>-</td> <td></td> <td>37,451</td> <td></td> <td>37,451</td>	Grants and revolving funds		-		37,451		37,451
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Document management 34,578 - 34,578 Health stabilization 177,758 - 177,758 Accrued benefit liability 8,569 - 8,569 Earned time settlement 19,997 - 19,997 Paramedic training 24,418 - 24,418 Revaluation 44,090 - 44,090 Municipal transportation 58,368 - 58,368 EPA Stormwater 57,406 - 57,406 Total Committed 1,868,797 - 1,868,797 Assigned - - 34,577 For encumbrances - - 7,550 General government 34,577 - 34,577 Public safety 17,207 - 17,207 Public works 7,550 - 7,550 SB 38 Highway Block Grant 87,772 - 87,772 Total Assigned 147,106 - 147,106 Unassigned 2,306,024 - 2,306,024	Town buildings		163,446		-		163,446
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Accrued benefit liability 8,569 - 8,569 Earned time settlement 19,997 - 19,997 Paramedic training 24,418 - 24,418 Revaluation 44,090 - 44,090 Municipal transportation 58,368 - 58,368 EPA Stormwater 57,406 - 57,406 Total Committed 1,868,797 - 1,868,797 Assigned - 34,577 - 34,577 For encumbrances - 7,550 - 7,550 General government 34,577 - 87,772 - Public safety 17,207 - 17,207 - 7,550 SB 38 Highway Block Grant 87,772 - 87,772 - 87,772 Total Assigned 147,106 - 147,106 - 147,106	Document management		34,578		-		34,578
Earned time settlement 19,997 - 19,997 Paramedic training 24,418 - 24,418 Revaluation 44,090 - 44,090 Municipal transportation 58,368 - 58,368 EPA Stormwater 57,406 - 57,406 Total Committed 1,868,797 - 1,868,797 Assigned - 34,577 - 1,868,797 For encumbrances - - 34,577 - 1,868,797 Qubic safety 17,207 - 17,207 - 17,207 Public safety 7,550 - 7,550 - 7,550 SB 38 Highway Block Grant 87,772 - 87,772 - 87,772 Total Assigned 147,106 - 147,106 - 147,106 Unassigned 2,306,024 - 2,306,024 - 2,306,024	Health stabilization		177,758		-		177,758
Paramedic training 24,418 - 24,418 Revaluation 44,090 - 44,090 Municipal transportation 58,368 - 58,368 EPA Stormwater 57,406 - 57,406 Total Committed 1,868,797 - 1,868,797 Assigned - 34,577 - 1,868,797 For encumbrances - - 34,577 - 34,577 Public safety 17,207 - 17,207 - 17,207 Public safety 17,207 - 7,550 - 7,550 SB 38 Highway Block Grant 87,772 - 87,772 - 87,772 Total Assigned 147,106 - 147,106 - 147,106	Accrued benefit liability		8,569		-		8,569
Revaluation 44,090 - 44,090 Municipal transportation 58,368 - 58,368 EPA Stormwater 57,406 - 57,406 Total Committed 1,868,797 - 1,868,797 Assigned - - 1,868,797 For encumbrances - - 34,577 General government 34,577 - 34,577 Public safety 17,207 - 17,207 Public works 7,550 - 7,550 SB 38 Highway Block Grant 87,772 - 87,772 Total Assigned 147,106 - 147,106 Unassigned 2,306,024 - 2,306,024	Earned time settlement		19,997		-		19,997
Municipal transportation 58,368 - 58,368 EPA Stormwater 57,406 - 57,406 Total Committed 1,868,797 - 1,868,797 Assigned - 34,577 - 1,868,797 Assigned - - 34,577 - 1,868,797 Public committed 34,577 - 34,577 - 17,207 Public safety 17,207 - 17,207 - 17,207 Public works 7,550 - 7,550 SB 38 Highway Block Grant 87,772 - 87,772 Total Assigned 147,106 - 147,106 - 147,106 Unassigned 2,306,024 - 2,306,024 - 2,306,024	Paramedic training		24,418		-		24,418
EPA Stormwater 57,406 - 57,406 Total Committed 1,868,797 - 1,868,797 Assigned - - 1,868,797 For encumbrances - 34,577 - General government 34,577 - 34,577 Public safety 17,207 - 17,207 Public works 7,550 - 7,550 SB 38 Highway Block Grant 87,772 - 87,772 Total Assigned 147,106 - 147,106 Unassigned 2,306,024 - 2,306,024	Revaluation		44,090		-		44,090
Total Committed 1,868,797 - 1,868,797 Assigned For encumbrances - 34,577 - 34,577 General government 34,577 - 34,577 - 1,207 Public safety 17,207 - 17,207 - 17,207 Public works 7,550 - 7,550 SB 38 Highway Block Grant 87,772 - 87,772 Total Assigned 147,106 - 147,106 - 147,106 Unassigned 2,306,024 - 2,306,024 - 2,306,024	Municipal transportation		58,368		-		58,368
Assigned For encumbrances General government 34,577 Public safety 17,207 Public safety 7,550 SB 38 Highway Block Grant 87,772 Total Assigned 147,106 Unassigned 2,306,024 General fund 2,306,024	EPA Stormwater	_	57,406		-	-	57,406
For encumbrances General government 34,577 - 34,577 Public safety 17,207 - 17,207 Public works 7,550 - 7,550 SB 38 Highway Block Grant 87,772 - 87,772 Total Assigned 147,106 - 147,106 Unassigned 2,306,024 - 2,306,024	Total Committed		1,868,797		-		1,868,797
General government 34,577 - 34,577 Public safety 17,207 - 17,207 Public works 7,550 - 7,550 SB 38 Highway Block Grant 87,772 - 87,772 Total Assigned 147,106 - 147,106 Unassigned 2,306,024 - 2,306,024	Assigned						
Public safety 17,207 - 17,207 Public works 7,550 - 7,550 SB 38 Highway Block Grant 87,772 - 87,772 Total Assigned 147,106 - 147,106 Unassigned 2,306,024 - 2,306,024	For encumbrances						
Public works 7,550 - 7,550 SB 38 Highway Block Grant 87,772 - 87,772 Total Assigned 147,106 - 147,106 Unassigned 2,306,024 - 2,306,024	General government		34,577		-		34,577
Public works 7,550 - 7,550 SB 38 Highway Block Grant 87,772 - 87,772 Total Assigned 147,106 - 147,106 Unassigned 2,306,024 - 2,306,024	U U				-		
Total Assigned 147,106 - 147,106 Unassigned 2,306,024 - 2,306,024	Public works		7,550		-		7,550
Unassigned General fund 2,306,024 - 2,306,024	SB 38 Highway Block Grant	_	87,772		-	_	87,772
General fund 2,306,024 - 2,306,024	Total Assigned	_	147,106		-	-	147,106
General fund 2,306,024 - 2,306,024	Unassigned						
Total Fund Balance \$ 4,321,927 \$ 2,348,595 \$ 6,670,522	-	_	2,306,024		-	_	2,306,024
	Total Fund Balance	\$_	4,321,927	\$	2,348,595	\$	6,670,522

16. <u>General Fund Unassigned Fund Balance</u>

The unassigned general fund balance reported on the balance sheet is stated in accordance with generally accepted accounting principles (GAAP), which differs in respect to how unassigned fund balance is reported in accordance with the budgetary basis for reporting for the State of New Hampshire for tax rate setting purposes. The major difference is the State of New Hampshire considers revenues in connection with property tax receivables to be available to liquidate liabilities when billed rather than received.

The following summarizes the specific differences between GAAP basis and budgetary basis of reporting the general fund unassigned fund balance:

GAAP basis balance	\$ 2,306,024
Unavailable revenue	190,333
Allowance for abatements	(71,485)
Other	(89,811)
Tax Rate Setting Balance	\$_2,335,061

17. <u>Retirement System</u>

The Town follows the provisions of GASB Statement No. 68, Accounting and Financial Reporting for Pensions – an amendment of GASB Statement No. 27, with respect to the State of New Hampshire Retirement System (NHRS).

A. Plan Description

Full-time employees participate in the New Hampshire Retirement System (NHRS), a cost-sharing, multiple-employer defined benefit contributory pension plan and trust established in 1967 by RSA 100-A:2 and qualified as a tax-exempt organization under Sections 401(a) and 501(a) of the Internal Revenue Code. The plan is a contributory, defined benefit plan providing service, disability, death, and vested retirement benefits to members and their beneficiaries. Substantially all full-time state employ-ees, public school teachers and administrators, permanent firefighters, and permanent police officers within the State of New Hampshire are eligible and required to participate in the system. Full-time employees of political subdivisions, including counties, municipalities, and school districts, are also eligible to participate as a group if the governing body of the political subdivision has elected participation.

The New Hampshire Retirement System, a Public Employees Retirement System (PERS), is divided into two membership groups. State or local employees and teachers belong to *Group I*. Police officers and firefighters belong to *Group II*. All assets are held in a single trust and are available to

each group. Additional information is disclosed in the NHRS annual report publicly available from the New Hampshire Retirement System located at 54 Regional Drive, Concord, New Hampshire 03301-8507.

B. <u>Benefits Provided</u>

Group 1 benefits are provided based on creditable service and average final salary for the highest of either three or five years, depending on when service commenced.

Group II benefits are provided based on age, years of creditable service, and a benefit multiplier depending on vesting status as of January 1, 2012. The maximum retirement allowance for Group II members vested by January 1, 2012 (45 years of age with 20 years of service or age 60 regardless of years of creditable service) is the average final compensation multiplied by 2.5% multiplied by creditable service. For Group II members not vested by January 1, 2012, the benefit is calculated the same way but the multiplier used in the calculation will change depending on age and years of creditable service, as follows:

Years of creditable service as of January 1, 2012	Minimum <u>Age</u>	Minimum <u>Service</u>	Benefit <u>Multiplier</u>
At least 3 but less than 10 years	46	21	2.4%
At least 6 but less than 8 years	47	22	2.3%
At least 4 but less than 6 years	48	12	2.2%
Less than 4 years	49	24	2.1%

C. Contributions

Plan members are required to contribute a percentage of their gross earnings to the pension plan, for which the contribution rates are 7% for employees and teachers, 11.55% for police and 11.80% for fire. The Town makes annual contributions to the pension plan equal to the amount required by Revised Statutes Annotated 100-A:16, and range from 11.08% to 27.79% of covered compensation. The Town's contributions to NHRS for the year ended June 30, 2018 was \$582,185, which is equal to its annual required contribution.

D. Summary of Significant Accounting Policies

For purposes of measuring the net pension liability, deferred outflows of resources and deferred inflows of resources related to pensions, and pension expense, information about the fiduciary net position of the NHRS and additions to/deductions from NHRS' fiduciary net position have been determined on the same basis as they are reported by NHRS. For this purpose, benefit payments (including refunds of employee contributions)

are recognized when due and payable in accordance with benefit terms. Investments are reported at fair value.

E. <u>Pension Liabilities, Pension Expense, and Deferred Outflows of Resources</u> <u>and Deferred Inflows of Resources Related to Pensions</u>

At June 30, 2018, the Town reported a liability of \$7,147,188 for its proportionate share of the net pension liability. The net pension liability was measured as of June 30, 2017, and the total pension liability used to calculate the net pension liability was determined by an actuarial valuation as of June 30, 2016. The Town's proportion of the net pension liability was based on a projection of the Town's long-term share of contributions to the pension plan relative to the projected contributions of all participating employers, actuarially determined. At June 30, 2018, the Town's proportion was 0.14532733 percent.

For the year ended June 30, 2018, the Town recognized pension expense of \$828,022. In addition, the Town reported deferred outflows of resources and deferred inflows of resources related to pensions from the following sources:

	Deferred Outflows of Resources	Deferred Inflows of Resources
Differences between expected and actual experience	\$ 16,206	\$ 90,963
Changes of assumptions	717,672	-
Net difference between projected and actual earnings on pension plan investments	-	91,023
Changes in proportion and differences between contributions and proportionate share of contributions	339,401	35,970
Contributions subsequent to the measurement date	582,185	
Total	\$1,655,464	\$217,956

The \$582,185 reported as deferred outflows of resources related to pensions resulting from contributions subsequent to the measurement date will be recognized as pension expense in 2019. Other amounts reported as deferred outflows of resources and deferred inflows of resources related to pensions will be recognized in pension expense as follows:

Year ended June 30:	
2019	\$

2019		\$	201,436
2020			380,740
2021			309,845
2022		_	(36,698)
	Total	\$_	855,323

F. Actuarial Assumptions

The total pension liability in the June 30, 2016 actuarial valuation was determined using the following actuarial assumptions, applied to all periods included in the measurement:

Inflation	2.5 percent per year
Salary increases	5.6 percent average, including inflation
Investment rate of return	7.25 percent, net of pension plan investment
	expense, including inflation

Mortality rates were based on the RP-2014 employee generational mortality tables for males and females, adjusted for mortality improvements using scale MP-2015, based on the last experience study.

The actuarial assumptions used in the June 30, 2016 valuation were based on the results of the most recent actuarial experience study.

The long-term expected rate of return on pension plan investments was selected from a best estimate range determined using the building block approach. Under this method, an expected future real return range is calculated separately for each asset class. These ranges are combined to produce the long-term expected rate of return by weighting the expected future real rates of return net of investment expenses by the target asset allocation percentage and by adding expected inflation. The target allocation and best estimates of arithmetic real rates of return for each major class are summarized in the following table:

Asset Class	Target Allocation Percentage	Weighted Average Average Long- Term Expected Real Rate of Return
Large Cap Equities Small/Mid Cap Equities	22.50 % 	4.25% 4.50%
Total domestic equities	30.00	
Int'l Equities (unhedged) Emerging Int'l Equities	13.00 7.00	4.50% 6.25%
Total international equities	20.00	
Core Bonds Short Duration Global Multi-Sector Fixed Income Absolute Return Fixed Income	5.00 2.00 11.00 7.00	0.75% -0.25% 2.11% 1.26%
Total fixed income	25.00	
Private equity Private debt Opportunistic Real estate	5.00 5.00 5.00 10.00	6.25% 4.75% 2.84% 3.25%
Total alternative investments	25.00	
Total	100.00 %	

G. Discount Rate

The discount rate used to measure the total pension liability was 7.25%. The projection of cash flows used to determine the discount rate assumed that the plan member contributions will be made at the current contribution rate and that employer contributions will be made at rates equal to the difference between actuarially determined contribution rates and the member rate. For purposes of the projection, member contributions and employer service cost contributions are projected based on the expected payroll of current members only. Employer contributions are determined based on the pension plan's actuarial funding policy and as required by RSA 100-A:16. Based on those assumptions, the pension plan's fiduciary net position was projected to be available to make all projected future benefit payments to current plan members. Therefore, the long-term expected rate of return on pension plan investments was applied to all periods of projected benefit payments to determine the total pension liability.

H. <u>Sensitivity of the Proportionate Share of the Net Pension Liability to Changes</u> <u>in the Discount Rate</u>

The following presents the Town's proportionate share of the net pension liability calculated using the discount rate of 7.25 percent, as well as what the Town's proportionate share of the net pension liability would be if it were calculated using a discount rate that is one percentage-point lower (6.25%) or one percentage-point higher (8.25%) than the current rate:

		Current		
1% Decrease	[Discount Rate		1% Increase
(6.25%)	_	(7.25%)		(8.25%)
\$ 9,416,061	\$	7,147,188	\$	5,287,936

I. <u>Pension Plan Fiduciary Net Position</u>

Detailed information about the pension plan's fiduciary net position is available in the separately issued NHRS financial report.

18. Other Post-Employment Benefits (GASB 75)

GASB Statement No. 75, Accounting and Financial Reporting for Postemployment Benefits Other Than Pensions, replaces the requirements of Statement No. 45, Accounting and Financial Reporting by Employers for Postemployment Benefits Other Than Pensions. The Statement establishes standards for recognizing and measuring liabilities, deferred outflows of resources, deferred inflows of resources, and expense/expenditures. This Statement identifies the methods and assumptions that are required to be used to project benefit payments, discounted projected benefit payments to their actuarial present value, and attribute that present value to periods of employee service.

A. Town OPEB Plan

All the following OPEB disclosures are based on a measurement date of June 30, 2017.

General Information about the OPEB Plan

Plan Description

The Town indirectly provides post-employment healthcare for retired employees through an implicit rate covered by current employees. Retirees of the Town who participate in this single-employer plan pay 100% of the healthcare premiums to participate in the Town's healthcare program. Since they are included in the same pool as active employees, the insurance rates are implicitly higher for current employees due to the age consideration. This increased rate is an implicit subsidy the Town pays for the retirees.

The Town's OPEB plan is not administered through a trust that meets the criteria in paragraph 4 of GASB 75.

Benefits Provided

The Town provides medical and prescription drug insurance to retirees and their covered dependents. All active employees who retire from the Town and meet the eligibility criteria will receive these benefits.

Plan Membership

At June 30, 2018, the following employees were covered by the benefit terms:

Inactive employees or beneficiaries	
currently receiving benefit payments	7
Active employees	34
Total	41

Actuarial Assumptions and Other Inputs

The total OPEB liability was determined using the alternative measurement method as of June 30, 2017, in accordance with the parameters of GASB Statement No. 75. Alternative measurement method valuations of an ongoing plan are allowed for a sole employer with fewer than one hundred total plan members and involve estimates of the value of reported amount and assumptions about the probability of occurrence of events far into the future, similar to broad measurement steps as would be used by an actuarial valuation for plans whose members exceed one hundred. Examples include assumptions about future employment, mortality, and the healthcare cost trend. The alternative measurement method used the following actuarial assumptions, applied to all periods included in the measurement, unless otherwise specified:

Inflation	2.5 percent per year
Salary increases	3.25 percent average, including inflation
Discount rate	3.56 percent
Healthcare cost trend rates	9 percent as of 2017, decreasing to an ultimate rate of 5 percent in 8 years.
Retirees' share of benefit-related costs	100 percent

The discount rate was based on the long-term municipal bond rate at June 30, 2017.

Mortality rates were based on mortality tables at the National Center for Health Statistics. The 2014 United States Life Tables for Males and Females were used.

The actuarial assumptions used in the June 30, 2017 valuation were based on the results of the most recent experience study of the New Hampshire Retirement System, which was for the period July 1, 2010 – June 30, 2015.

Discount Rate

The discount rate used to measure the total OPEB liability was 3.56%. The projection of cash flows used to determine the discount rate assumed that contributions from plan members will be made at the current contribution rate.

Total OPEB Liability

The Town's total OPEB liability of \$1,514,466 was measured as of June 30, 2017, and was determined by the alternative method as of June 30, 2017.

Changes in the Total OPEB Liability

		Total OPEB <u>Liability</u>
Balances at 6/30/2017	\$	1,821,028
Changes for the year:		
Service cost		111,484
Interest		53,915
Changes in assumptions		
or other inputs		(317,478)
Benefit payments		(154,483)
Net Changes	-	(306,562)
Balances at 6/30/2018	\$	1,514,466

Changes of assumptions and other inputs reflect a change in the discount rate from 2.92 percent in 2016 to 3.56 percent in 2017. All other assumptions were the same as those used in the previous measurement.

Sensitivity of the Total OPEB Liability to Changes in the Discount Rate

The following presents the total OPEB liability, as well as what the total OPEB liability would be if it were calculated using a discount rate that is one percentage-point lower or one percentage-point higher than the current discount rate:

	1%	Current			1%
	Decrease	Decrease Discount			Increase
_	(2.56%)	F	Rate (3.56%)	_	(4.56%)
\$	1,856,089	\$	1,514,466	\$	1,254,864

<u>Sensitivity of the Total OPEB Liability to Changes in the Healthcare Cost</u> <u>Trend Rates</u>

The following presents the total OPEB liability, as well as what the total OPEB liability would be if it were calculated using healthcare cost trend rates that are one percentage-point lower or one percentage-point higher than the current healthcare cost trend rates:

	Current	
1%	Healthcare	1%
Decrease	Cost Trend	Increase
 (8%)	 Rates (9%)	 (10%)
\$ 1,409,350	\$ 1,514,466	\$ 1,625,094

<u>OPEB Expense and Deferred Outflows of Resources and Deferred Inflows of</u> <u>Resources Related to OPEB</u>

For the year ended June 30, 2018, the Town recognized an OPEB expense of \$144,326. At June 30, 2018, the Town did not have any deferred outflows or inflows of resources related to the Total OPEB liability.

B. <u>New Hampshire Retirement System Medical Subsidy Plan Description</u>

General Information about the OPEB Plan

Plan Description

In addition to the Town's OPEB plan discussed above, the Town participates in the New Hampshire Retirement System (NHRS) Medical Subsidy. The NHRS administers a cost-sharing, multiple-employer other post-employment benefit plan (OPEB Plan) for retiree health insurance subsidies. Benefit amounts and eligibility requirements are set by state law, and members are designated by type. The four membership types are Group II Police Officer and Firefighters, Group I Teachers, Group I Political Subdivision Employees and Group I State Employees. Collectively, they are referred to as the OPEB Plan.

Benefits Provided

The NHRS Medical Subsidy Plan provides a medical insurance subsidy to qualified retired members. The medical subsidy is a payment made by NHRS to the former employer or their insurance administrator toward the cost of health insurance for a qualified retiree, his/her qualified spouse, and his/her certifiably dependent children with a disability who are living in the household and being cared for by the retiree. Under specific conditions, the qualified beneficiaries of members who die while in service may also be eligible for the medical subsidy. The eligibility requirements for receiving OPEB Plan benefits differ for Group I and Group II members. The monthly Medical Subsidy rates are:

1 Person - \$375.56 2 Person - \$751.12 1 Person Medicare Supplement - \$236.84 2 Person Medicare Supplement - \$473.68

Actuarial Assumptions and Other Inputs

The Town's proportionate share of the NHRS Medical Subsidy as of June 30, 2018 is based upon an actuarial valuation performed as of June 30, 2016 (rolled forward to June 30, 2017) using a measurement date of June 30, 2017. The actuarial valuation used the following actuarial assumptions:

Price inflation	2.50%
Wage inflation	3.25%
Salary increases	5.60%
Investment rate of return	7.25%
Discount rate	7.25%

Mortality rates were based on the RP-2014 healthy annuitant and employee generational mortality tables for males and femailes with credibility adjustments, adjusted for fully generational mortality improvements using scale MP-2015, based on the last experience study.

The actuarial assumptions used in the June 30, 2016 valuation were based on the results of the most recent experience study, which was for the period July 1, 2010 - June 30, 2015.

Net OPEB Liability, Expense, and Deferred Outflows and Inflows

The Town's proportionate share of the net NHRS Medical Subsidy (net OPEB liability) as of the measurement date of June 30, 2017 was \$570,249.

For the year ended June 30, 2018, the Town recognized an OPEB expense related to the NHRS Medical Subsidy of \$75,415. At June 30, 2018, the Town reported deferred outflows and inflows of resources related to OPEB from the following sources:

	Deferred Outflows of <u>Resources</u>		Deferred Inflows of <u>Resources</u>	
Contributions subsequent to the measurement date	\$	83,230	\$	-
Changes in proportion		14,266		-
Net difference between projected and actual OPEB investment earnings	_	-		1,799
Total	\$_	97,496	\$	1,799

The \$83,230 reported as deferred outflows of resources related to OPEB resulting from contributions subsequent to the measurement date and before the end of the fiscal year will be included as a reduction of the net OPEB liability in the year ending June 30, 2019.

Other amounts reported as deferred outflows and inflows of resources related to OPEB will be recognized in OPEB expense as follows:

Year Ended June 30:		
2019	\$	13,816
2020		(450)
2021		(450)
2022	_	(449)
Total	\$	12,467

<u>Sensitivity of the Net NHRS Medical Subsidy OPEB Liability to Changes in</u> <u>the Discount Rate</u>

The following presents the net OPEB liability, as well as what the total OPEB liability would be if it were calculated using a discount rate that is one percentage-point lower or one percentage-point higher than the current discount rate:

			Current				
	1%	Discount			1%		
Decrease			Rate	Increase			
\$	620,601	\$	570,249	\$	526,624		

C. <u>Consolidation of Total/Net OPEB Liabilities and Related Deferred Outflows</u> <u>and Inflows</u>

The following consolidates the Town's total OPEB liability and related deferred outflows/inflows, and the Town's proportionate share of the NHRS Medical Subsidy net OPEB liability and related deferred outflows/inflows at June 30, 2018:

				Total		Total
		Total/Net		Deferred	[Deferred
		OPEB		Outflows		Inflows
		<u>Liability</u>	of	Resources	of	Resources
Town OPEB Plan	\$	1,514,466	\$	-	\$	-
Proportionate share of						
NHRS Medical Subsidy Plan	_	570,249	_	97,496	_	1,799
Total	\$_	2,084,715	\$_	97,496	\$	1,799

19. <u>Commitments and Contingencies</u>

<u>Outstanding Legal Issues</u> - There are several pending legal issues in which the Town is involved. The Town's management is of the opinion that the potential future settlement of such claims would not materially affect its financial statements taken as a whole.

<u>Grants</u> - Amounts received or receivable from grantor agencies are subject to audit and adjustment by grantor agencies, principally the federal government. Any disallowed claims, including amounts already collected, may constitute a liability of the applicable funds. The amount of expenditures which may be disallowed by the grantor cannot be determined at this time, although the Town expects such amounts, if any, to be immaterial.

<u>Abatements</u> - There are several cases pending before the New Hampshire Superior Court and Bureau of Tax and Land Appeals in regard to alleged discrepancies in property assessments. According to the Town's counsel, the probable outcome of these cases at the present time is indeterminable, although the Town expects such amounts, if any, to be immaterial.

20. Beginning Net Position Restatement

The beginning (July 1, 2017) net position of the Town has been restated in order to implement GASB 75.

Government-Wide Financial Statements:

	(Governmental		
		<u>Activities</u>		
As previously reported	\$	8,629,591		
Implementation of GASB 75 OPEB	_	(1,876,049)		
As restated	\$_	6,753,542		

TOWN OF NORTH HAMPTON, NEW HAMPSHIRE

SCHEDULE OF PROPORTIONATE SHARE OF THE NET PENSION LIABILITY (GASB 68)

JUNE 30, 2018

(Unaudited)

New Hampshire Retirement System										
Fiscal <u>Year</u>	Measurement <u>Date</u>	Proportion of the Net Pension <u>Liability</u>	Proportionate Share of the Net Pension <u>Liability</u>	<u>Cov</u>	vered Payroll	Proportionate Share of the Net Pension Liability as a Percentage of <u>Covered Payroll</u>	Plan Fiduciary Net Percentage of the Total <u>Pension Liability</u>			
June 30, 2018	June 30, 2017	0.14532733%	\$7,147,188	\$	2,635,942	271.14%	62.66%			
June 30, 2017	June 30, 2016	0.13602080%	\$7,233,036	\$	2,453,285	294.83%	58.30%			
June 30, 2016	June 30, 2015	0.13666659%	\$5,414,084	\$	2,415,803	224.11%	65.47%			
June 30, 2015	June 30, 2014	0.13595883%	\$5,103,331	\$	2,320,089	219.96%	66.32%			

Schedules are intended to show information for 10 years. Additional years will be displayed as they become available

See Independent Auditors' Report.

TOWN OF NORTH HAMPTON, NEW HAMPSHIRE SCHEDULE OF PENSION CONTRIBUTIONS (GASB 68)

JUNE 30, 2018 (Unaudited)

New Hampshire Retirement System										
	Contributions as									
Fiscal	Measurement	Required		Required		iciency	Covered	a Percentage of		
Year	Date	<u>Contribution</u>	<u>n</u> <u>C</u>	ontribution	<u>(E</u>)	kcess)	Payroll	Covered Payroll		
June 30, 2018	June 30, 2017	\$ 582,185	5 \$	582,185	\$	-	\$2,712,950	21.46%		
June 30, 2017	June 30, 2016	\$ 532,397	′\$	532,397	\$	-	\$ 2,635,942	20.20%		
June 30, 2016	June 30, 2015	\$ 488,567	′\$	488,567	\$	-	\$ 2,453,285	19.91%		
June 30, 2015	June 30, 2014	\$ 458,671	\$	458,671	\$	-	\$2,415,803	18.99%		

Schedules are intended to show information for 10 years. Additional years will be displayed as they become available

See Independent Auditors' Report.

TOWN OF NORTH HAMPTON, NEW HAMPSHIRE

SCHEDULE OF PROPORTIONATE SHARE OF THE NET OPEB LIABILITY (GASB 75)

JUNE 30, 2018 (Unaudited)

New Hampshire Retirement S	system Medical Subsidy
----------------------------	------------------------

Fiscal <u>Year</u>	Measurement <u>Date</u>	Proportion of the Net OPEB <u>Liability</u>	Proportionate Share of the Net OPEB <u>Liability</u>	Covered Payroll	Proportionate Share of the Net OPEB Liability as a <u>Percentage of Covered Payroll</u>	Plan Fiduciary Net Position Percentage of the Net <u>OPEB Liability</u>
June 30, 2018	, -	0.12471722%	\$570,249	\$2,635,942	21.63%	7.91%
June 30, 2017		0.11491046%	\$556,288	\$2,453,285	22.68%	5.21%

Schedules are intended to show information for 10 years. Additional years will be displayed as they become available.

See Independent Auditors' Report.

TOWN OF NORTH HAMPTON, NEW HAMPSHIRE

SCHEDULES OF CHANGES IN THE TOTAL OPEB LIABILITY AND CONTRIBUTIONS (GASB 75)

(Unaudited)

North Hampton OPEB Plan *

Changes in Total OPEB Liability

	<u>2018</u>
Total OPEB liability Service cost Interest on unfunded liability - time value of money Changes of assumptions Benefit payments, including refunds of member contributions	\$ 111,484 53,915 (317,478) (154,483)
Net change in total OPEB liability	(306,562)
Total OPEB liability - beginning	 1,821,028
Total OPEB liability - ending	\$ 1,514,466
Covered employee payroll	\$ 2,712,950
Total OPEB liability as a percentage of covered employee payroll	55.82%
Does not include New Hampshire Retirement System Medical Subsidy.	

Schedule of Contributions

	<u>2018</u>
Actuarially determined contribution Contributions in relation to the actuarially determined contribution	\$ 154,483 154,483
Contribution deficiency (excess)	\$ -
Covered employee payroll	\$ 2,712,950
Contributions as a percentage of covered employee payroll	5.69%

Schedule is intended to show information for 10 years. Additional years will be displayed as they become available.

* Does not include New Hampshire Retirement System Medical Subsidy.

See notes to financial statements for summary of significant actuarial methods and assumptions and Independent Auditors' Report.