TOWN OF NORTH HAMPTON, NEW HAMPSHIRE Annual Financial Statements For the Year Ended June 30, 2017

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102 Perimeter Road Nashua, NH 03063 (603)882-1111 melansonheath.com

Additional Offices:

Andover, MA

Greenfield, MA Manchester, NH Ellsworth, ME

INDEPENDENT AUDITORS' REPORT

To the Board of Selectmen Town of North Hampton, New Hampshire

Report on the Financial Statements

We have audited the accompanying financial statements of the governmental activities, the major fund, and the aggregate remaining fund information of the Town of North Hampton, New Hampshire, as of and for the year ended June 30, 2017, and the related notes to the financial statements, which collectively comprise the Town's basic financial statements as listed in the Table of Contents.

Management's Responsibility for the Financial Statements

The Town's management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

Auditors' Responsibility

Our responsibility is to express opinions on these financial statements based on our audit. We conducted our audit in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditors' judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinions.

Opinions

In our opinion, the financial statements referred to above present fairly, in all material respects, the respective financial position of the governmental activities, the major fund, and the aggregate remaining fund information of the Town of North Hampton, New Hampshire, as of June 30, 2017, and the respective changes in financial position, and the respective budgetary comparison for the general fund for the year then ended in accordance with accounting principles generally accepted in the United States of America.

Other Matters

Required Supplementary Information

Accounting principles generally accepted in the United States of America require that Management's Discussion and Analysis, and the Pension and OPEB schedules appearing on pages 44 to 46 be presented to supplement the basic financial statements. Such information, although not a part of the basic financial statements, is required by the *Governmental Accounting Standards Board*, who considers it to be an essential part of financial reporting for placing the basic financial statements in an appropriate operational, economic, or historical context. We have applied certain limited procedures to the required supplementary information in accordance with auditing standards generally accepted in the United States of America, which consisted of inquiries of management about the methods of preparing the information and comparing the information for consistency with management's responses to our inquiries, the basic financial statements, and other knowledge we obtained during our audit of the basic financial statements. We do not express an opinion or provide any assurance on the information because the limited procedures do not provide us with evidence sufficient to express an opinion or provide any assurance.

Melanson Heath

January 25, 2018

MANAGEMENT'S DISCUSSION AND ANALYSIS

As management of the Town of North Hampton, we offer readers this narrative overview and analysis of the financial activities of the Town for the fiscal year ended June 30, 2017.

A. OVERVIEW OF THE FINANCIAL STATEMENTS

This discussion and analysis is intended to serve as an introduction to the basic financial statements. The basic financial statements are comprised of three components: (1) government-wide financial statements, (2) fund financial statements, and (3) notes to financial statements. This report also contains other supplementary information in addition to the basic financial statements themselves.

<u>Government-wide financial statements</u>. The government-wide financial statements are designed to provide readers with a broad overview of our finances in a manner similar to a private-sector business.

The Statement of Net Position presents information on all assets, liabilities, and deferred outflows/inflows, with the difference reported as net position. Over time, increases or decreases in net position may serve as a useful indicator of whether the financial position is improving or deteriorating.

The Statement of Activities presents information showing how the government's net position changed during the most recent fiscal year. All changes in net position are reported as soon as the underlying event giving rise to the change occurs, regardless of the timing of related cash flows. Thus, revenues and expenses are reported in this statement for some items that will only result in cash flows in future fiscal periods (e.g., uncollected taxes and earned but unused vacation leave).

The government-wide financial statements distinguish functions that are principally supported by taxes and intergovernmental revenues. The governmental activities include general government, public safety, highways and streets, sanitation, and culture and recreation.

Fund financial statements. A fund is a grouping of related accounts that is used to maintain control over resources that have been segregated for specific activities or objectives. Fund accounting is used to ensure and demonstrate compliance with finance-related legal requirements. All of the funds can be divided into two categories: governmental funds and fiduciary funds.

Governmental funds. Governmental funds are used to account for essentially the same functions reported as governmental activities in the government-wide financial statements. However, unlike the government-wide financial statements, governmental fund financial statements focus on near-term inflows and outflows of spendable resources, as well as on balances of spendable resources available

at the end of the fiscal year. Such information may be useful in evaluating a government's near-term financing requirements.

Because the focus of governmental funds is narrower than that of the government-wide financial statements, it is useful to compare the information presented for governmental funds with similar information presented for governmental activities in the government-wide financial statements. By doing so, readers may better understand the long-term impact of the government's near-term financing decisions. Both the governmental fund balance sheet and the governmental fund statement of revenues, expenditures and changes in fund balances provide a reconciliation to facilitate this comparison between governmental funds and governmental activities.

An annual appropriated budget is adopted for the general fund. A budgetary comparison statement has been provided for the general fund to demonstrate compliance with this budget.

Fiduciary funds. Fiduciary funds are used to account for resources held for the benefit of parties outside the government. Fiduciary funds are not reflected in the government-wide financial statements because the resources of those funds are not available to support the Town's own programs. The accounting used for fiduciary funds is much like that used for proprietary funds.

Notes to financial statements. The notes provide additional information that is essential to a full understanding of the data provided in the government-wide and fund financial statements.

<u>Other information</u>. In addition to the basic financial statements and accompanying notes, this report also presents certain required supplementary information which is required to be disclosed by accounting principles generally accepted in the United States of America.

B. FINANCIAL HIGHLIGHTS

- As of the close of the current fiscal year, the total of assets and deferred outflows exceeded liabilities and deferred inflows by \$8,629,591 (i.e., net position), a change of \$755,689 in comparison to the prior year.
- As of the close of the current fiscal year, governmental funds reported combined ending fund balances of \$5,941,012, a change of \$878,475 in comparison to the prior year.
- At the end of the current fiscal year, unassigned fund balance for the general fund was \$2,450,999, a change of \$355,585 in comparison to the prior year.

C. GOVERNMENT-WIDE FINANCIAL ANALYSIS

The following is a summary of condensed government-wide financial data for the current and prior fiscal years.

Governmental <u>Activities</u>			
	<u>2017</u>		<u>2016</u>
\$	15,607,282	\$	14,883,082
	12,255,037		12,086,577
	1,914,047	_	860,561
	29,776,366		27,830,220
	900,578		1,215,473
	11,073,296		9,222,093
_	9,172,901	_	9,518,752
	21,146,775		19,956,318
	9,054,508		8,789,757
	1,900,454		1,621,159
_	(2,325,371)	_	(2,537,014)
\$_	8,629,591	\$_	7,873,902
	\$ _ _ \$	<u>Act</u> <u>2017</u> \$ 15,607,282 12,255,037 <u>1,914,047</u> 29,776,366 <u>900,578</u> 11,073,296 <u>9,172,901</u> 21,146,775 <u>9,054,508</u> <u>1,900,454} (2,325,371)</u>	Activitie 2017 \$ 15,607,282 \$ 12,255,037 1,914,047 29,776,366 900,578 11,073,296 9,172,901 21,146,775 9,054,508 1,900,454 (2,325,371)

CHANGES IN NET POSITION

	Governmental <u>Activities</u>			
		<u>2017</u>		<u>2016</u>
Revenues:				
Program revenues:				
Charges for services	\$	625,129	\$	554,750
Operating grants and contributions		35,304		8,867
General revenues:				
Property taxes		5,725,338		5,674,658
Motor vehicle permits and fees		1,519,112		1,446,393
Grants and contributions not restricted to				
specific programs		339,386		328,717
Investment income		16,712		15,133
Other		96,931	_	117,863
Total revenues		8,357,913		8,146,381

(continued)

(continued)

	Governmental <u>Activities</u>		
	<u>2017</u> <u>2016</u>		
Expenses:			
General government	1,776,549	1,358,147	
Public safety	3,732,249	3,081,655	
Highways and streets	1,179,167	1,194,026	
Sanitation	105,387	108,933	
Health and welfare	19,336	78,347	
Culture and recreation	659,406	513,559	
Conservation	11,042	10,555	
Interest on long-term debt	119,087	122,883	
Total expenses	7,602,224	6,468,105	
Change in net position	755,689	1,678,276	
Net position - beginning of year	7,873,902	6,195,626	
Net position - end of year	\$8,629,591	\$ 7,873,902	

As noted earlier, net position may serve over time as a useful indicator of a government's financial position. At the close of the most recent fiscal year, total net position was \$8,629,591, a change of \$755,689 from the prior year.

The largest portion of net position, \$9,054,508, reflects our investment in capital assets (e.g., land, buildings, machinery, equipment, and infrastructure); less any related debt used to acquire those assets that is still outstanding. These capital assets are used to provide services to citizens; consequently, these assets are not available for future spending. Although the investment in capital assets is reported net of related debt, it should be noted that the resources needed to repay this debt must be provided from other sources, since the capital assets themselves cannot be used to liquidate these liabilities.

An additional portion of net position, \$1,900,454, represents resources that are subject to external restrictions on how they may be used. The remaining balance of unrestricted net position is a deficit of \$(2,325,371), primarily resulting from the Town's unfunded net pension liability.

<u>Governmental activities</u>. Governmental activities for the year resulted in a change in net position of \$755,689. Key elements of this change are as follows:

General fund budgetary results	\$	224,163
Increase in capital reserves		171,226
Ambulance capital fund results		174,463
Conservation fund results		(6,427)
Increase in capital assets from existing resources		577,319
Increase in net pension liability		(1,818,952)
Increase in deferred outflows		1,053,486
Other	_	380,411
Total	\$_	755,689

D. FINANCIAL ANALYSIS OF THE GOVERNMENT'S FUNDS

As noted earlier, fund accounting is used to ensure and demonstrate compliance with finance-related legal requirements.

Governmental funds. The focus of governmental funds is to provide information on near-term inflows, outflows and balances of spendable resources. Such information is useful in assessing financing requirements. In particular, unassigned fund balance may serve as a useful measure of a government's net resources available for spending at the end of the fiscal year.

As of the end of the current fiscal year, governmental funds reported combined ending fund balances of \$5,941,012, a change of \$878,475 in comparison to the prior year. Key elements of this change are as follows:

General fund budgetary results	\$ 224,163
Increase in capital reserves	171,226
Ambulance capital fund results	174,463
Conservation fund results	(6,427)
Other nonmajor funds	 315,050
Total	\$ 878,475

The general fund is the chief operating fund. At the end of the current fiscal year, unassigned fund balance of the general fund was \$2,450,999, while total fund balance was \$4,072,261. As a measure of the general fund's liquidity, it may be useful to compare both unassigned fund balance and total fund balance to total general fund expenditures. Refer to the table below.

				% of Total
				General Fund
				Appropriations including
General Fund	<u>6/30/17</u>	<u>6/30/16</u>	<u>Change</u>	School & County
Unassigned fund balance	\$ 2,450,999	\$ 2,095,414	\$ 355,585	12.3%
Total fund balance	\$ 4,072,261	\$ 3,473,081	\$ 599,180	20.4%

The total fund balance of the general fund changed by \$599,180 during the current fiscal year. Key factors in this change are as follows:

Use of fund balances as a funding source	\$	(40,000)
Revenues greater than budget		155,791
Expenditures less than budget		53,334
Tax collections as compared to budget		171,422
Expenditures of current year encumbrance over prior year		
encumbrance		72,369
Other		15,038
Change in capital reserves	-	171,226
Total	\$_	599,180

Included in the total general fund balance are the Town's capital reserve accounts with the following balances:

		<u>6/30/17</u>		<u>6/30/16</u>	<u>Change</u>
Capital reserve accounts	\$_	1,385,897	\$_	1,214,671	\$ 171,226
Total	\$_	1,385,897	\$_	1,214,671	\$ 171,226

E. GENERAL FUND BUDGETARY HIGHLIGHTS

There was no change between the original budget and the final budget.

F. CAPITAL ASSET AND DEBT ADMINISTRATION

<u>Capital assets</u>. Total investment in capital assets for governmental activities at year-end amounted to \$12,255,037 (net of accumulated depreciation). This investment in capital assets includes land, buildings and system, improvements, and machinery and equipment.

Major capital asset events during the current fiscal year included the following:

Road Reconstruction	\$266,877
• Ford F-550	\$77,518
• Ford F-350	\$47,511
Ford Police Interceptor	\$41,726
Ford Police Interceptor	\$41,726

Additional information on capital assets can be found in the Notes to the Financial Statements. **Long-term debt**. At the end of the current fiscal year, total bonded debt outstanding was \$2,944,680, all of which was backed by the full faith and credit of the government.

Additional information on long-term debt can be found in the Notes to Financial Statements.

G. ECONOMIC FACTORS AND NEXT YEAR'S BUDGETS AND RATES

FUTURE BUDGETARY IMPLICATIONS

The unassigned General Fund balance at the end of the 2017 fiscal year was \$2,450,999. This was a significant increase over the past year. The fund balance must support the irregular cash flow requirements of payments to the School, County, Village District and State for taxes collected on their behalf. The Select Board has identified significant activities or events, which will have an impact on future Town finances, including:

- 1. The State of New Hampshire's responsibility for funding local education remains a subject of legislative debate and adjustment. Accordingly, the amount of state aid remains inconsistent and subject to annual fluctuation.
- 2. The State of New Hampshire Retirement System is currently under funded by a significant amount. While the State Legislature has taken steps to address this issue, they have not addressed items such as the continuous funding of the health subsidies and cost-of-living adjustments for retired employees. Also, the System Trustees reduced the assumed rate of return on investments, placing an additional financial burden upon the Town. This could have a major impact on the contributions that the Town makes to the system on behalf of its employees.
- 3. Reported economic activity continues to increase nation-wide and in New Hampshire, although improvements have been uneven. It is not anticipated that the State will resume its past funding of revenue sharing programs, which may result in additional expenses for the Town or a reduction in services.
- 4. Health insurance rates continue to rise intermittently at significant levels. The Town has agreements with its represented employees in the Police, Public Works and Fire Departments which resulted in a higher deductible plan, which should promote health rate stability.
- 5. The Town currently receives it healthcare insurance from HealthTrust. While HealthTrust suggests no major changes in the way health care coverage is provided, the effect of the Affordable Care Act presents future uncertainties regarding health care.

REQUESTS FOR INFORMATION

This financial report is designed to provide a general overview of the Town of North Hampton's finances for all those with an interest in the government's finances. Questions concerning any of the information provided in this report or requests for additional financial information should be addressed to:

Finance Director

North Hampton, New Hampshire

233 Atlantic Avenue - 2nd Floor

North Hampton, NH 03862

STATEMENT OF NET POSITION

JUNE 30, 2017

ASSETS	Governmental <u>Activities</u>
Current: Cash and short-term investments	\$ 12,620,121
Receivables, net of allowance for uncollectibles: Property taxes Departmental and other Other assets	2,799,136 60,634 54,333
Internal balances Noncurrent: Property taxes Capital assets:	9,644 63,414
Capital assets being depreciated, net of accumulated depreciation Capital assets not being depreciated	4,373,298 7,881,739
DEFERRED OUTFLOWS OF RESOURCES Related to pensions	1,914,047
TOTAL ASSETS AND DEFERRED OUTFLOWS OF RESOURCES	29,776,366
LIABILITIES Current:	
Accounts payable Accrued liabilities	230,910 257,979
Other current liabilities Current portion of long-term liabilities: Bonds payable	149,230 141,129
Other Noncurrent:	121,330
Bonds payable, net of current portion Net pension liability Net OPEB obligation Other, net of current portion	2,803,551 7,233,036 427,347 609,362
DEFERRED INFLOWS OF RESOURCES Related to pensions Other	144,854
TOTAL LIABILITIES AND DEFERRED INFLOWS OF RESOURCES	21,146,775
NET POSITION Net investment in capital assets Restricted for:	9,054,508
Grants and other statutory restrictions Permanent funds:	1,398,639
Nonexpendable Expendable Unrestricted	481,309 20,506 (2,325,371)
TOTAL NET POSITION	\$ 8,629,591

STATEMENT OF ACTIVITIES

FOR THE YEAR ENDED JUNE 30, 2017

			-	Progran Charges for	(enues Operating Grants and		Capital Grants and	F C	let (Expenses) Revenues and Changes in Net Position Governmental
		Expenses		Services	-	ontributions	-	ontributions		Activities
Governmental Activities: General government Public safety	\$	1,776,549 3,732,249	\$	174,807 315,789	\$	- 35,159	\$	-	\$	(1,601,742) (3,381,301)
Highways and streets Sanitation Health and welfare Culture and recreation Conservation		1,179,167 105,387 19,336 659,406 11,042		- 12,113 - 122,420 -		- - - 145 -				(1,179,167) (93,274) (19,336) (536,841) (11,042)
Interest on long-term debt Total Governmental Activities	- \$	119,087 7,602,223	- \$	- 625,129	\$	- 35,304	_ \$	-	-	(119,087) (6,941,790)
General Revenues: Property taxes 5,725,338 Motor vehicle permits and fees 1,519,112						5,725,338				
			I	Grants and c to specific Investment ir Other	progra	ims	5010	leu	_	339,386 16,712 96,931
			То	tal general re	evenu	es			_	7,697,479
				Change in N	let Po	sition				755,689
				et Position: eginning of y	vear				-	7,873,902

End of year

8,629,591

\$

TOWN OF NORTH HAMPTON, NEW HAMPSHIRE GOVERNMENTAL FUNDS BALANCE SHEET JUNE 30, 2017

				Nonmajor Governmental		Total Governmental
		<u>General</u>		<u>Funds</u>		<u>Funds</u>
ASSETS Cash and short-term investments	\$	10 046 500	¢	1 772 520	\$	10 600 101
Receivables:	Φ	10,846,582	\$	1,773,539	Φ	12,620,121
Property taxes		3,035,524		-		3,035,524
Departmental and other		-		60,634		60,634
Due from other funds		145,631		137,681		283,312
Other assets	_	54,333	-	-	-	54,333
TOTAL ASSETS	\$_	14,082,070	\$_	1,971,854	\$_	16,053,924
LIABILITIES						
Accounts payable	\$	225,341	\$	5,569	\$	230,910
Retainage payable		156,249		-		156,249
Due to other funds		241,965		31,703		273,668
Due to other governments		5,644		-		5,644
Other liabilities	-	138,389	-	5,197	-	143,586
TOTAL LIABILITIES		767,588		42,469		810,057
DEFERRED INFLOWS OF RESOURCES						
Unavailable revenues		3,013,310		60,634		3,073,944
Property tax paid in advance		6,228,911				6,228,911
FUND BLANCES						
Nonspendable		-		481,309		481,309
Restricted		-		1,419,145		1,419,145
Committed		1,417,600		-		1,417,600
Assigned		203,662		- (21 702)		203,662
Unassigned	-	2,450,999	-	(31,703)	-	2,419,296
TOTAL FUND BALANCES	-	4,072,261	-	1,868,751	-	5,941,012
TOTAL LIABILITIES, DEFERRED INFLOWS OF RESOURCES AND FUND BALANCES	\$_	14,082,070	\$_	1,971,854	\$	16,053,924

RECONCILIATION OF TOTAL GOVERNMENTAL FUND BALANCES TO NET ASSETS OF GOVERNMENTAL ACTIVITIES IN THE STATEMENT OF NET POSITION

JUNE 30, 2017

Total governmental fund balances	\$	5,941,012
 Capital assets used in governmental activities are not financial resources and, therefore, are not reported in the funds. 		12,255,037
 Revenues are reported on the accrual basis of accounting and are not deferred until collection. 		101,834
• Long-term liabilities, including bonds payable, capital leases, landfill closure, accrued compensated absences and net OPEB obligation are not due and payable in the current period and, therefore, are not reported in the governmental funds.		(4,102,719)
 Net pension liability and related deferred inflows and outflows of resources 		(5,463,843)
• Other	_	(101,730)
Net position of governmental activities	\$_	8,629,591

GOVERNMENTAL FUNDS

STATEMENT OF REVENUES, EXPENDITURES AND CHANGES IN FUND BALANCES

FOR THE YEAR ENDED JUNE 30, 2017

		<u>General</u>		Nonmajor Governmental <u>Funds</u>		Total Governmental <u>Funds</u>	
Revenues:							
Taxes	\$	5,749,764	\$	-	\$	5,749,764	
Licenses and permits		1,519,112		-		1,519,112	
Intergovernmental		374,545		-		374,545	
Charges for services		86,101		565,165		651,266	
Investment income		14,138		2,574		16,712	
Grants		-		-		-	
Miscellaneous	-	50,440	•	25,131	-	75,571	
Total Revenues		7,794,100		592,870		8,386,970	
Expenditures: Current:							
General government		1,627,948		152,793		1,780,741	
Public safety		3,407,271		23,060		3,430,331	
Highways and streets		1,048,201		-		1,048,201	
Sanitation		128,203		-		128,203	
Welfare		19,336		-		19,336	
Culture and recreation		66,432		500,845		567,277	
Conservation		11,042		-		11,042	
Debt service		424,215		-		424,215	
Capital outlay	-	307,630		-	-	307,630	
Total Expenditures	_	7,040,278		676,698	-	7,716,976	
Excess (deficiency) of revenues over (under) expenditures		753,822		(83,828)		669,994	
Other Financing Sources (Uses):							
Issuance of capital lease		208,481		-		208,481	
Transfers in		24,997		388,120		413,117	
Transfers out	-	(388,120)		(24,997)	-	(413,117)	
Total Other Financing Sources (Uses)	-	(154,642)		363,123	-	208,481	
Changes in fund balances		599,180		279,295		878,475	
Fund Balances, at Beginning of Year	_	3,473,081		1,589,456	-	5,062,537	
Fund Balances, at End of Year	\$_	4,072,261	\$	1,868,751	\$_	5,941,012	

RECONCILIATION OF THE STATEMENT OF REVENUES, EXPENDITURES, AND CHANGES IN FUND BALANCES OF GOVERNMENTAL FUNDS TO THE STATEMENT OF ACTIVITIES

FOR THE YEAR ENDED JUNE 30, 2017

Net change in fund balances - total governmental funds	\$	878,475
• Governmental funds report capital outlays as expenditures. However, in the Statement of Activities the cost of those assets is allocated over their estimated useful lives and reported as depreciation expense:		
Capital outlay		577,318
Depreciation		(408,859)
• The issuance of long-term debt (e.g., bonds and leases) provides current financial resources to governmental funds, while the repayment of the principal of long-term debt consumes the financial resources of governmental funds. Neither transaction, however, has any effect on net position:		
Issuance of capital leases		(208,481)
Repayments of debt		211,129
Repayment of capital lease		93,643
Change in net pension liability		(1,818,952)
Change in net OPEB liability		(43,629)
Change in deferred inflows and outflows of resources		1,563,960
• Revenues in the Statement of Activities that do not provide current financial resources are fully deferred in the Statement of Revenues, Expenditures and Changes in Fund Balances. Therefore, the recognition of revenue for various types of accounts receivable (i.e., property taxes) differ between the two		
statements. This amount represents the net change in deferred revenue.		(30,997)
• Other	_	(57,918)
Change in net position of governmental activities	\$_	755,689

GENERAL FUND

STATEMENT OF REVENUES AND OTHER SOURCES, AND EXPENDITURES AND OTHER USES - BUDGET AND ACTUAL

FOR THE YEAR ENDED JUNE 30, 2017

	Original <u>Budget</u>	Final <u>Budget</u>	Actual <u>Amounts</u>	Variance With Final Budget Positive <u>(Negative)</u>
Revenues:				
Taxes	\$ 5,578,342	\$ 5,578,342	\$ 5,578,342	\$-
Licenses and permits	1,388,872	1,388,872	1,519,112	130,240
Intergovernmental	334,503	334,503	334,503	-
Charges for services	35,650	35,650	39,590	3,940
Investment income	10,000	10,000	11,483	1,483
Miscellaneous	2,500	2,500	22,628	20,128
Transfers in	54,997	54,997	54,997	-
Use of fund balance	40,000	40,000	40,000	
Total Revenues	7,444,864	7,444,864	7,600,655	155,791
Expenditures:				
General government	1,346,644	1,346,644	1,519,400	(172,756)
Public safety	3,554,954	3,554,954	3,397,223	157,731
Highways and streets	932,081	932,081	886,358	45,723
Sanitation	141,603	141,603	128,203	13,400
Welfare	27,706	27,706	19,336	8,370
Culture and recreation	62,423	62,423	77,810	(15,387)
Conservation	14,300	14,300	11,042	3,258
Debt service	431,544	431,544	424,215	7,329
Capital outlay	335,489	335,489	329,823	5,666
Transfers out	598,120	598,120	598,120	
Total Expenditures	7,444,864	7,444,864	7,391,530	53,334
Excess of revenues and other sources over expenditures and other uses	\$ <u> </u>	\$	\$	\$209,125

FIDUCIARY FUNDS

STATEMENT OF FIDUCIARY NET POSITION

JUNE 30, 2017

<u>ASSETS</u>	Private Purpose Trust <u>Fund</u>	Agency <u>Fund</u>
Cash and short-term investments	\$ <u>391,142</u>	\$ <u>32,851</u>
Total Assets	391,142	32,851
LIABILITIES Due to other funds Other liabilities Total Liabilities	- - -	9,644 23,207 32,851
NET POSITION		
Total net position held in trust	\$ <u>391,142</u>	\$

FIDUCIARY FUNDS

STATEMENT OF CHANGES IN FIDUCIARY NET POSITION

FOR THE YEAR ENDED JUNE 30, 2017

	Private Purpose <u>Trust Fund</u>
Additions:	
Gifts and contributions	\$ 212,579
Deductions:	
General expenses	100,307
Net change	112,272
Net position:	
Beginning of year	278,870
End of year	\$ <u>391,142</u>

NORTH HAMPTON, NEW HAMPSHIRE

Notes to Financial Statements

1. <u>Summary of Significant Accounting Policies</u>

The accounting policies of the Town of North Hampton (the Town) conform to generally accepted accounting principles (GAAP) as applicable to governmental units. The following is a summary of the more significant policies:

A. <u>Reporting Entity</u>

The government is a municipal corporation governed by an elected threemember Board of Selectmen. As required by generally accepted accounting principles, these financial statements present the government and applicable component units for which the government is considered to be financially accountable. In fiscal year 2017, it was determined that no entities met the required GASB 14 (as amended) criteria of component units.

B. Government-wide and Fund Financial Statements

Government-wide Financial Statements

The government-wide financial statements (i.e., the Statement of Net Position and the Statement of Activities) report information on all of the nonfiduciary activities of the Town. For the most part, the effect of interfund activity has been removed from these statements.

The Statement of Activities demonstrates the degree to which the direct expenses of a given function or segment is offset by program revenues. *Direct expenses* are those that are clearly identifiable with a specific function or segment. Program revenues include (1) charges to customers or applicants who purchase, use, or directly benefit from goods, services, or privileges provided by a given function or segment and (2) grants and contributions that are restricted to meeting the operational or capital requirements of a particular function or segment. Taxes and other items not properly included among program revenues are reported instead as *general revenues*.

Fund Financial Statements

Separate financial statements are provided for governmental funds and fiduciary funds, even though the latter are excluded from the governmentwide financial statements. Major individual governmental funds and major individual enterprise funds are reported as separate columns in the fund financial statements.

C. <u>Measurement Focus</u>, <u>Basis of Accounting</u>, <u>and Financial Statement</u> <u>Presentation</u>

Government-wide Financial Statements

The government-wide financial statements are reported using the economic resources measurement focus and the accrual basis of accounting. Revenues are recorded when earned and expenses are recorded when a liability is incurred, regardless of the timing of related cash flows. Property taxes are recognized as revenues in the year for which they are levied. Grants and similar items are recognized as revenue as soon as all eligibility requirements imposed by the provider have been met. As a general rule, the effect of interfund activity has been eliminated from the government-wide financial statements.

Amounts reported as *program revenues* include (1) charges to customers or applicants for goods, services, or privileges provided, (2) operating grants and contributions, and (3) capital grants and contributions, including special assessments. Internally dedicated resources are reported as *general revenues* rather than as program revenues. Likewise, general revenues include all taxes.

Fund Financial Statements

Governmental fund financial statements are reported using the *current financial resources measurement focus* and the *modified accrual basis of accounting*. Revenues are recognized as soon as they are both measurable and available. Revenues are considered to be available when they are collectible within the current period or soon enough thereafter to pay liabilities of the current period. For this purpose, the government considers property tax revenues to be available if they are collected within 60 days of the end of the current fiscal period. All other revenue items are considered to be measurable and available only when cash is received by the government. Expenditures generally are recorded when a liability is incurred, as under accrual accounting. However, debt service expenditures, as well as expenditures related to compensated absences and claims and judgments, are recorded only when payment is due.

The government reports the following major governmental funds:

• The *general fund* is the government's primary operating fund. It accounts for all financial resources of the general government, except those required to be accounted for in another fund.

The fiduciary fund financial statements are reported using the *economic resources measurement focus* and the *accrual basis of accounting.* Under this method, revenues are recognized when earned and expenses are recorded when liabilities are incurred.

The Town reports the following fiduciary funds:

- The *private-purpose trust fund* is used to account for trust arrangements, other than those properly reported in the pension trust fund or permanent fund, under which principal and investment income exclusively benefit individuals, private organizations, or other governments.
- The agency funds account for fiduciary assets held by the Town in a custodial capacity as an agent on behalf of others. Agency funds report only assets and liabilities and, therefore, have no measurement focus.

D. <u>Cash and Short-Term Investments</u>

Cash balances from all funds, except those required to be segregated by law, are combined to form a consolidation of cash. Cash balances are invested to the extent available, and interest earnings are recognized in the General Fund. Certain special revenue, proprietary, and fiduciary funds segregate cash, and investment earnings become a part of those funds.

Deposits with financial institutions consist primarily of demand deposits, certificates of deposits, and savings accounts. A cash and investment pool is maintained that is available for use by all funds. Each fund's portion of this pool is reflected on the combined financial statements under the caption "cash and short-term investments". The interest earnings attributable to each fund type are included under investment income.

E. Investments

State and local statutes place certain limitations on the nature of deposits and investments available. Deposits in any financial institution may not exceed certain levels within the financial institution. Non-fiduciary fund investments can be made in securities issued by or unconditionally guaranteed by the U.S. Government or agencies that have a maturity of one year or less from the date of purchase and repurchase agreements guaranteed by such securities with maturity dates of no more than 90 days from the date of purchase.

Investments for the Trust Funds consist of marketable securities, bonds, and short-term money market investments. Investments are carried at market value.

F. Interfund Receivables and Payables

Transactions between funds that are representative of lending/borrowing arrangements outstanding at the end of the fiscal year are referred to as "due from/to other funds" (i.e., the current portion of interfund loans).

G. Capital Assets

Capital assets, which include property, plant, equipment, and infrastructure assets, are reported in the government-wide financial statements. Capital assets are defined by the government as assets with an initial individual cost of more than \$10,000 and an estimated useful life in excess of two years. Such assets are recorded at historical cost or estimated historical cost if purchased or constructed. Donated capital assets are recorded at acquisition value at the date of donation.

The costs of normal maintenance and repairs that do not add to the value of the asset or materially extend assets' lives are not capitalized.

Major outlays for capital assets and improvements are capitalized as projects are constructed. Interest incurred during the construction phase of capital assets of business-type activities is included as part of the capitalized value of the assets constructed.

Capital assets are depreciated using the straight-line method over the following estimated useful lives:

Assets	Years
Buildings and improvements	20-50
Equipment and vehicles	5-20
Infrastructure	40

H. Compensated Absences

It is the government's policy to permit employees to accumulate earned but unused vacation and sick pay benefits. All vested sick and vacation pay is accrued when incurred in the government-wide financial statements. A liability for these amounts is reported in governmental funds only if they have matured, for example, as a result of employee resignations and retirements.

I. Long-Term Obligations

In the government-wide financial statements, long-term debt and other long-term obligations are reported as liabilities in the applicable governmental activities Statement of Net Position.

J. <u>Fund Equity</u>

Fund equity at the governmental fund financial reporting level is classified as "fund balance". Fund equity for all other reporting is classified as "Net Position". <u>Fund Balance</u> - Generally, fund balance represents the difference between the current assets/deferred outflows and current liabilities/ deferred inflows. The Town reserves those portions of fund balance that are legally segregated for a specific future use or which do not represent available, spendable resources and, therefore, are not available for appropriation or expenditure. Unassigned fund balance indicates that portion of fund balance that is available for appropriation in future periods.

When an expenditure is incurred that would qualify for payment from multiple fund balance types, the Town uses the following order to liquidate liabilities: restricted, committed, assigned, and unassigned.

<u>Net Position</u> - Net position represents the difference between assets/ deferred outflows and liabilities/deferred inflows. Net investment in capital assets, net of related debt, consist of capital assets, net of accumulated depreciation, reduced by the outstanding balances of any borrowing used for the acquisition, construction or improvement of those assets. Net position is reported as restricted when there are limitations imposed on their use either through the enabling legislation adopted by the Town or through external restrictions imposed by creditors, grantors, or laws or regulations of other governments. The remaining net position is reported as unrestricted.

K. Use of Estimates

The preparation of basic financial statements in conformity with generally accepted accounting principles requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosures for contingent assets and liabilities at the date of the basic financial statements, and the reported amounts of the revenues and expenditures/expenses during the fiscal year. Actual results could vary from estimates that were used.

2. <u>Stewardship, Compliance, and Accountability</u>

A. <u>Budgetary Information</u>

The Town's budget is originally prepared by the Selectmen's office with the cooperation of the various department heads. It is then submitted to the Budget Committee, in accordance with the Municipal Budget Law. After reviewing the budget, the Committee holds a public hearing for discussion.

The final version of the budget is then submitted for approval at the annual Town meeting. The approved budget is subsequently reported to

the State of New Hampshire on the statement of appropriation form in order to establish the current property tax rate.

The Selectmen cannot increase the total of the approved budget; however, they have the power to reclassify its components when necessary.

Formal budgetary integration is employed as a management control device during the year for the General Fund.

At year-end, appropriation balances lapse, except for certain unexpended capital items and encumbrances which will be honored during the subsequent year.

B. Budgetary Basis

The general fund final appropriation appearing on the "Budget and Actual" page of the fund financial statements represents the final amended budget after all reserve fund transfers and supplemental appropriations.

C. <u>Budget/GAAP Reconciliation</u>

The budgetary data for the general fund is based upon accounting principles that differ from generally accepted accounting principles (GAAP). Therefore, in addition to the GAAP basis financial statements, the results of operations of the general fund are presented in accordance with budgetary accounting principles to provide a meaningful comparison to budgetary data.

The following is a summary of adjustments made to the actual revenues and other sources, and expenditures and other uses, to conform to the budgetary basis of accounting.

	Revenues and Other			Expenditures and Other		
<u>General Fund</u>	<u>Fin</u>	ancing Sources	Fi	nancing Uses		
Revenues/Expenditures						
(GAAP Basis)	\$	7,794,100	\$	7,040,278		
Other financing sources/uses						
(GAAP Basis)	_	233,478	_	388,120		
Subtotal (GAAP Basis)		8,027,578		7,428,398		
Adjust tax revenue to accrual basis		(171,422)		-		
Recognize use of fund balance as funding source		40,000		-		
Reverse beginning of year appropriation carryforwards from expenditures		-		(131,293)		
Add end-of-year appropriation carryforwards from expenditures		-		203,662		
To eliminate capital reserve activity		(7,690)		163,536		
To reverse capital lease proceeds						
and related expenditure		(208,481)		(208,481)		
Other GAAP timing differences	_	(79,330)		(64,292)		
Budgetary Basis	\$_	7,600,655	\$_	7,391,530		

D. Budgetary Basis

The capital projects fund reflected a deficit balance as of June 30, 2017. The deficit will be eliminated through a transfer from the general fund in fiscal year 2018 based on the passing of warrant article 26 of the 2017 Annual Town Meeting.

3. <u>Cash and Short-Term Investments</u>

Custodial Credit Risk - Deposits. Custodial credit risk is the risk that in the event of a bank failure, the Town's deposits may not be returned to it. RSA 48:16 limits "deposit in any one bank shall not at any time exceed the sum of its paid-up capital and surplus, exception that a Town with a population in excess of 50,000 is authorized to deposit funds in a solvent bank in excess of

the paid-up capital surplus of said bank." The Town does not have a deposit policy for custodial credit risk.

As of June 30, 2017, none of the Town's bank balance of \$13,152,616 was exposed to custodial credit risk as uninsured or uncollateralized.

4. <u>Taxes Receivable</u>

The Town bills property taxes semi-annually, in May and November. Property tax revenues are recognized in the fiscal year for which taxes have been levied. Property taxes are due on July 1 and December 1. Delinquent accounts are charged 12% interest. In March of the next year, a lien is recorded on delinquent property at the Registry of Deeds. The Town purchases all the delinquent accounts by paying the delinquent balance, recording costs and accrued interest. The accounts that are liened by the Town will be reclassified from property taxes receivable to unredeemed tax liens receivable. After this date, delinquent accounts will be charged interest at a rate of 18%. The Town annually budgets amounts (overlay for abatements) for property tax abatements and refunds.

Taxes receivable at June 30, 2017 consist of the following:

		Gross			
Receivables:	_	Amount	-	Accounts	Net Amount
Real estate taxes	\$	2,831,553	\$	(32,417)	\$ 2,799,136
Tax liens		139,055		(75,641)	63,414
Other	_	64,916	_	(64,916)	-
Total property taxes	\$_	3,035,524	\$	(172,974)	\$ 2,862,550

5. <u>Taxes Collected for Others</u>

The Town collects property taxes for the State of New Hampshire, the School District, the Little Boars Head Village District, and the County of Rockingham. Payments to the other taxing units are normally made throughout the year. The ultimate responsibility for the collection of taxes rests with the Town.

6. Interfund Fund Accounts

Receivables/Payables

Although self-balancing funds are maintained, most transactions flow through the general fund. In order to obtain accountability for each fund, interfund receivable and payable accounts must be utilized. The following is an analysis of the June 30, 2017 balances in interfund receivable and payable accounts:

Fund	Due From <u>Other Funds</u>	<u>(</u>	Due To <u>)ther Funds</u>
General Fund	\$ 145,631	\$	241,965
Nonmajor Funds:			
Special Revenue Funds			
Police Details	74,921		-
Recreation	13,314		-
Mosquito	13,000		-
PEG TV	13,518		-
Ambulance operating	2,420		-
Ambulance capital	20,508		-
Capital Projects Fund	-		31,703
Subtotal Nonmajor Funds	137,681		31,703
Agency	-		9,644
Total	\$ 283,312	\$	283,312

Transfers

The Town reports interfund transfers between various funds. Most transfers result from budgetary or statutory actions, whereby funds are moved to accomplish various expenditure purposes. The following is an analysis of major interfund transfers.

<u>Fund</u>	Transfers In			ransfers Out		
General Fund Nonmajor funds:	\$	24,997	\$	388,120		
Library*		388,120		-		
Ambulance Capital	_	-	-	24,997		
Total	\$_	413,117	\$	413,117		

*Transfers represent annual funding.

7. Capital Assets

Capital asset activity for the year ended June 30, 2017 was as follows:

Governmental Activities:		Beginning <u>Balance</u>	<u>Increases</u>	<u>[</u>	<u>)ecreases</u>		Ending <u>Balance</u>
Capital assets, being depreciated: Buildings and improvements Machinery, equipment, and furnishings Infrastructure	\$	3,317,710 3,014,899 1,440,823	\$ 46,289 264,152 266,877	\$	- (33,457) -	\$	3,363,999 3,245,594 1,707,700
Total capital assets, being depreciated		7,773,432	577,318		(33,457)		8,317,293
Less accumulated depreciation for: Buildings and improvements Machinery, equipment, and furnishings Infrastructure	_	(1,421,812) (1,776,192) (370,589)	(75,054) (222,024) (111,781)	_	- 33,457 -	_	(1,496,866) (1,964,759) (482,370)
Total accumulated depreciation	_	(3,568,593)	(408,859)	_	33,457	_	(3,943,995)
Total capital assets, being depreciated, net		4,204,839	168,459		-		4,373,298
Capital assets, not being depreciated: Land	_	7,881,739	-	-	_	_	7,881,739
Total capital assets, not being depreciated	_	7,881,739	-	-		_	7,881,739
Governmental activities capital assets, net	\$	12,086,578	\$ 168,459	\$_	-	\$_	12,255,037

Depreciation expense was charged to functions of the Town as follows:

Governmental Activities:		
General government	\$	56,637
Public safety		153,982
Highways & streets		189,189
Culture and recreation	_	9,051
Total depreciation expense - governmental activities	\$_	408,859

8. Deferred Outflows of Resources

Deferred outflows of resources represent the consumption of net position by the Town that is applicable to future reporting periods. Deferred outflows of resources have a positive effect on net position, similar to assets. Deferred outflows of resources related to pensions, in accordance with GASB Statement No. 68, Accounting and Financial Reporting for Pensions, are more fully discussed in Note 17.

9. Accounts Payable

Accounts payable represent fiscal year 2017 expenditures paid in 2018.

10. Capital Lease Obligations

The Town is the lessee of certain equipment under capital and operating leases expiring in various years through 2021. Future minimum lease payments under the capital and operating leases consisted of the following as of June 30, 2017:

Fiscal <u>Year</u>		Capital <u>Leases</u>
2018 2019	\$	81,241 81,241
2020 2021	_	51,922 26,622
Total payments Less amounts representing interest	_	241,026 (16,880)
Present Value of Minimum Lease Payments	\$_	224,146

11. Long-Term Debt

A. General Obligation Bonds

The Town issues general obligation bonds to provide funds for the acquisition and construction of major capital facilities. General obligation bonds currently outstanding are as follows:

				Amount
	Serial			Outstanding
	Maturities	Interest		as of
Governmental Activities:	<u>Through</u>	<u>Rate(s) %</u>		<u>6/30/17</u>
Public works facility	2028	4.0 - 5.0 %	\$	485,000
Conservation land acquisition	2037	4.0 - 5.0 %		1,845,000
State of NH Project # 329-01	2019	3.20%		27,414
State of NH Project # 329-02	2020	2.80%		7,266
General obligation bond	2032	3.83%	_	580,000
Total Governmental Activities:			\$	2,944,680

B. Future Debt Service

The annual payments to retire all general obligation long-term debt outstanding as of June 30, 2017 are as follows:

<u>Governmental</u>		<u>Principal</u>	<u>Interest</u>			<u>Total</u>		
2018	\$	141,129	\$	126,185	\$	267,314		
2019		141,129		118,224		259,353		
2020		137,422		109,135		246,557		
2021		145,000		103,356		248,356		
2022		145,000		97,282		242,282		
2023 - 2027		830,000		377,893		1,207,893		
2028 - 2032		785,000		212,906		997,906		
2033 - 2037	-	620,000	-	67,400	-	687,400		
Total	\$	2,944,680	\$	1,212,381	\$	4,157,061		

The general fund has been designated as the source to repay the general obligation long-term debt outstanding as of June 30, 2017.

C. Changes in General Long-Term Liabilities

During the year ended June 30, 2017, the following changes occurred in long-term liabilities:

Governmental Activities		Total Balance <u>7/1/16</u>		Additions	<u>Reductions</u>		Total Balance <u>6/30/17</u>	Less Current <u>Portion</u>		Equals Long-Term Portion <u>6/30/17</u>
Bonds payable Net pension liability Net OPEB obligation Other:	\$	3,155,809 5,414,084 383,718	\$	- 1,818,952 43,629	\$ (211,129) - -	\$	2,944,680 7,233,036 427,347	\$ (141,129) - -	\$	2,803,551 7,233,036 427,347
Landfill closure Compensated absences Capital leases	-	273,783 174,488 109,308	-	- 81,091 208,481	(22,816) - (93,643)	-	250,967 255,579 224,146	 (22,816) (25,558) (72,956)	-	228,151 230,021 151,190
Subtotal - other	- •	557,579	- ^	289,572	(116,459)	- •	730,692	(121,330)	-	609,362
Totals	\$_	9,511,190	\$_	2,152,153	\$ (327,588)	\$_	11,335,755	\$ (262,459)	\$	11,073,296

12. Landfill Closure and Postclosure Care Costs

State and Federal laws and regulations require the North Hampton to perform certain maintenance and monitoring functions at the landfill site for thirty years after closure.

The \$250,967 reported as landfill postclosure care liability at June 30, 2017 represents the remaining estimated postclosure maintenance costs. These amounts are based on what it would cost to perform all postclosure care in

2017. Actual cost may be higher due to inflation, changes in technology, or changes in regulations.

13. <u>Deferred Inflows of Resources</u>

Deferred inflows of resources are the acquisition of net position by the Town that are applicable to future reporting periods. Deferred inflows of resources have a negative effect on net position, similar to liabilities. The Town reports two items as deferred inflows of resources: one which is attributable to changes in the net pension liability, and the other which arises from the current financial resources measurement focus and the modified accrual basis of accounting in governmental funds. Deferred inflows of resources related to pension will be recognized in pension expense in future years and is more fully described in Note 17. *Unavailable revenues* are reported in the governmental funds balance sheet in connection with receivables for which revenues are not considered available to liquidate liabilities of the current year.

14. <u>Restricted Net Position</u>

The accompanying entity-wide financial statements report restricted net position when external constraints from grantors or contributors are placed on net position.

Permanent fund restricted net position is segregated between nonexpendable and expendable. The nonexpendable portion represents the original restricted principal contribution, and the expendable represents accumulated earnings which are available to be spent based on donor restrictions.

15. <u>Governmental Funds - Balances</u>

Fund balances are segregated to account for resources that are either not available for expenditure in the future or are legally set aside for a specific future use.

The following types of fund balances are reported at June 30, 2017:

<u>Nonspendable</u> - Represents amounts that cannot be spent because they are either (a) not in spendable form or (b) legally or contractually required to be maintained intact. This fund balance classification includes general fund reserves for prepaid expenditures and nonmajor governmental fund reserves for the principal portion of permanent trust funds.

<u>Restricted</u> - Represents amounts that are restricted to specific purposes by constraints imposed by creditors, grantors, contributors, or laws or regulations of other governments, or constraints imposed by law through constitutional provisions or enabling legislation. This fund balance classification includes general fund encumbrances funded by bond issuances, various special revenue funds, and the income portion of permanent trust funds.

<u>Committed</u> - Represents amounts that can only be used for specific purposes pursuant to constraints imposed by formal action of the Town's highest level of decision-making authority. This fund balance classification includes general fund encumbrances for non-lapsing, special article appropriations approved at Town Meeting, capital reserve funds set aside by Town Meeting vote for future capital acquisitions and improvements (now reported as part of the general fund per GASB 54), and various special revenue funds.

<u>Assigned</u> - Represents amounts that are constrained by the Town's intent to use these resources for a specific purpose. This fund balance classification includes general fund encumbrances that have been established by various Town departments for the expenditure of current year budgetary financial resources upon vendor performance in the subsequent budgetary period, and surplus set aside to be used in the subsequent year's budget.

<u>Unassigned</u> - Represents amounts that are available to be spent in future periods, and deficit funds.

Following is a breakdown of the Town's fund balances at June 30, 2017:

	General <u>Fund</u>	Nonmajor Governmental <u>Funds</u>	Total Governmental <u>Funds</u>
Nonspendable			
Nonexpendable permanent funds	\$	\$481,540	\$ 481,540
Total Nonexpendable permanent funds	-	481,540	481,540
Restricted			
Grants and revolving funds	-	37,321	37,321
Police details	-	100,622	100,622
Recreation	-	10,679	10,679
Library	-	125,493	125,493
Mosquito	-	22,428	22,428
Heritage and sidewalk	-	7,370	7,370
PEG television	-	275,811	275,811
Ambulance operating	-	26,033	26,033
Ambulance capital	-	485,542	485,542
Conservation	-	307,340	307,340
Expendable permanent funds	-	20,506	20,506
Total Restricted	-	1,419,145	1,419,145
Committed			
Capital projects funding	31,703	-	31,703
Building maintenance	197,738	-	197,738
Library building	258,817	-	258,817
Tennis court	29,933	-	29,933
Fire Department	82	-	82
Information technology	9,516	-	9,516
Road reclamation	859	-	859
Town buildings	162,384	-	162,384
Coakley	221,417	-	221,417
Document management	37,126	-	37,126
Health stabilization	176,601	-	176,601
Accrued benefit liability	21,148	-	21,148
Earned time settlement	69,827	-	69,827
Paramedic training	24,259	-	24,259
Revaluation Municipal transportation	63,759 52,418	-	63,759 52,418
EPA Stormwater	60,013	-	60,013
Total Committed	1,417,600	-	1,417,600
Assigned For encumbrances			
General government	21,600	-	21,600
Public safety	104,720	-	104,720
Public works	5,000		5,000
Culture and recreation	13,850	-	13,850
Capital outlay	58,492		58,492
Total Assigned	203,662	-	203,662
Unassigned			
General fund	2,450,999		2,450,999
Capital projects	_,	(31,703)	(31,703)
Total Unassigned	2,450,999	(31,703)	2,419,296
Total Fund Balance			
	\$ 4,072,261	\$ 1,868,982	\$ 5,941,243

16. <u>General Fund Unassigned Fund Balance</u>

The unassigned general fund balance reported on the balance sheet is stated in accordance with generally accepted accounting principles (GAAP), which differs in respect to how unassigned fund balance is reported in accordance with the budgetary basis for reporting for the State of New Hampshire for tax rate setting purposes. The major difference is the State of New Hampshire considers revenues in connection with property tax receivables to be available to liquidate liabilities when billed rather than received.

The following summarizes the specific differences between GAAP basis and budgetary basis of reporting the general fund unassigned fund balance:

GAAP basis balance	\$	2,450,999
Unavailable revenue		181,761
Allowance for doubtful accounts	_	(108,058)
Tax Rate Setting Balance	\$	2,524,702

17. <u>Retirement System</u>

The Town follows the provisions of GASB Statement No. 68, Accounting and Financial Reporting for Pensions – an amendment of GASB Statement No. 27, with respect to the State of New Hampshire Retirement System (NHRS).

A. Plan Description

Full-time employees participate in the New Hampshire Retirement System (NHRS), a cost-sharing, multiple-employer defined benefit contributory pension plan and trust established in 1967 by RSA 100-A:2 and qualified as a tax-exempt organization under Sections 401(a) and 501(a) of the Internal Revenue Code. The plan is a contributory, defined benefit plan providing service, disability, death, and vested retirement benefits to members and their beneficiaries. Substantially all full-time state employ-ees, public school teachers and administrators, permanent firefighters, and permanent police officers within the State of New Hampshire are eligible and required to participate in the system. Full-time employees of political subdivisions, including counties, municipalities, and school districts, are also eligible to participate as a group if the governing body of the political subdivision has elected participation.

The New Hampshire Retirement System, a Public Employees Retirement System (PERS), is divided into two membership groups. State or local employees and teachers belong to *Group I*. Police officers and firefighters belong to *Group II*. All assets are held in a single trust and are available to each group. Additional information is disclosed in the NHRS annual report

publicly available from the New Hampshire Retirement System located at 54 Regional Drive, Concord, New Hampshire 03301-8507.

B. <u>Benefits Provided</u>

Group I members at age 60 or 65 (for members who commence service after July 1, 2011) qualify for a normal service retirement allowance based on years of creditable service and average final salary for the highest of either three or five years, depending on when their service commenced. The yearly pension amount is 1/60 or 1.667% of average final compensation (AFC), multiplied by years of creditable service. At age 65, the yearly pension amount is recalculated at 1/66 or 1.515% of AFC multiplied by years of creditable service.

Group II members who are age 60, or members who are at least age 45 with at least 20 years of creditable service, can receive a retirement allowance at a rate of 2.5% of AFC for each year of creditable service, not to exceed 40 years. Members commencing service on or after July 1, 2011 or members who have a nonvested status as of January 1, 2012 can receive a retirement allowance at age 52.5 with 25 years of service or age 60. The benefit shall be equal to 2% of AFC times creditable service up to 42.5 years. However, a member who commenced service on or after July 1, 2011 shall not receive a retirement allowance after age 50 if the member has at least 25 years of creditable service where the allowance shall be reduced, for each month by which the benefit commencement date precedes the month after which the member attains 52.5 years of age by $\frac{1}{4}$ of 1% or age 60.

Members of both groups may qualify for vested deferred allowances, disability allowances and death benefit allowances subject to meeting various eligibility requirements. Benefits are based on AFC or earned compensation and/or service.

C. Contributions

Plan members are required to contribute a percentage of their gross earnings to the pension plan, for which the contribution rates are 7% for employees and teachers, 11.55% for police and 11.80% for fire. The Town makes annual contributions to the pension plan equal to the amount required by Revised Statutes Annotated 100-A:16, and range from 10.86% to 25.32% of covered compensation. The Town's contributions to NHRS for the year ended June 30, 2017 was \$532,397, which is equal to its annual required contribution.

D. Summary of Significant Accounting Policies

For purposes of measuring the net pension liability, deferred outflows of resources and deferred inflows of resources related to pensions, and pension expense, information about the fiduciary net position of the NHRS and additions to/deductions from NHRS' fiduciary net position have been determined on the same basis as they are reported by NHRS. For this purpose, benefit payments (including refunds of employee contributions) are recognized when due and payable in accordance with benefit terms. Investments are reported at fair value.

E. <u>Pension Liabilities, Pension Expense, and Deferred Outflows of Resources</u> <u>and Deferred Inflows of Resources Related to Pensions</u>

At June 30, 2017, the Town reported a liability of \$7,233,036 for its proportionate share of the net pension liability. The net pension liability was measured as of June 30, 2016, and the total pension liability used to calculate the net pension liability was determined by an actuarial valuation as of June 30, 2015. The Town's proportion of the net pension liability was based on a projection of the Town's long-term share of contributions to the pension plan relative to the projected contributions of all participating employers, actuarially determined. At June 30, 2017, the Town's proportion was 0.13602080 percent.

For the year ended June 30, 2017, the Town recognized pension expense of \$785,886. In addition, the Town reported deferred outflows of resources and deferred inflows of resources related to pensions from the following sources:

	Deferred Outflows of Resources	Deferred Inflows of Resources
Differences between expected and actual experience	\$ 20,101	\$ 91,335
Changes of assumptions	890,157	-
Net difference between projected and actual earnings on pension plan investments	452,536	-
Changes in proportion and differences between contributions and proportionate share of contributions	18,856	53,519
Contributions subsequent to the measurement date	532,397	
Total	\$ 1,914,047	\$ 144,854

\$532,397 reported as deferred outflows of resources related to pensions resulting from contributions subsequent to the measurement date will be recognized as pension expense in 2018. Other amounts reported as deferred outflows of resources and deferred inflows of resources related to pensions will be recognized in pension expense as follows:

Year ended June	30:	
2018	\$ 237,568	
2019	237,568	
2020	405,698	
2021	339,605	
2022	16,357	
Total	\$ <u>1,236,796</u>	

F. Actuarial Assumptions

The total pension liability in the June 30, 2015 actuarial valuation was determined using the following actuarial assumptions, applied to all periods included in the measurement:

Inflation	2.5 percent per year
Salary increases	5.6 percent average, including inflation
Investment rate of return	7.25 percent, net of pension plan investment expense, including inflation

Mortality rates were based on the RP-2014 employee generational mortality tables for males and females, adjusted for mortality improvements using scale MP-2015, based on the last experience study.

The actuarial assumptions used in the June 30, 2015 valuation were based on the results of the most recent actuarial experience study.

The long-term expected rate of return on pension plan investments was selected from a best estimate range determined using the building block approach. Under this method, an expected future real return range is calculated separately for each asset class. These ranges are combined to produce the long-term expected rate of return by weighting the expected future real rates of return net of investment expenses by the target asset allocation percentage and by adding expected inflation. The target allocation and best estimates of arithmetic real rates of return for each major class are summarized in the following table:

Asset Class	Target Allocation Percentage	Weighted Average Average Long- Term Expected Real Rate of Return
Large Cap Equities Small/Mid Cap Equities	22.50 % 7.50	4.25% 4.50%
Total domestic equities	30.00	
Int'l Equities (unhedged) Emerging Int'l Equities	13.00 7.00	4.75% 6.25%
Total international equities	20.00	
Core Bonds Short Duration Global Multi-Sector Fixed Income Absolute Return Fixed Income	5.00 2.00 11.00 7.00	0.64% -0.25% 1.71% 1.08%
Total fixed income	25.00	
Private equity Private debt Opportunistic Real estate Total alternative investments	5.00 5.00 5.00 10.00	6.25% 4.75% 3.68% 3.25%
Total	25.00 100.00 %	

G. Discount Rate

The discount rate used to measure the total pension liability was 7.25%. The projection of cash flows used to determine the discount rate assumed that the plan member contributions will be made at the current contribution rate and that employer contributions will be made at rates equal to the difference between actuarially determined contribution rates and the member rate. For purposes of the projection, member contributions and employer service cost contributions are projected based on the expected payroll of current members only. Employer contributions are determined based on the pension plan's actuarial funding policy and as required by RSA 100-A:16. Based on those assumptions, the pension plan's fiduciary net position was projected to be available to make all projected future benefit payments to current plan members. Therefore, the long-term expected rate of return on pension plan investments was applied to all periods of projected benefit payments to determine the total pension liability.

H. <u>Sensitivity of the Proportionate Share of the Net Pension Liability to Changes</u> <u>in the Discount Rate</u>

The following presents the Town's proportionate share of the net pension liability calculated using the discount rate of 7.25 percent, as well as what the Town's proportionate share of the net pension liability would be if it were calculated using a discount rate that is one percentage-point lower (6.25%) or one percentage-point higher (8.25%) than the current rate:

			Current		
	1% Decrease	[Discount Rate		1% Increase
_	(6.25%)	(7.25%)			(8.25%)
\$	9,293,958	\$	7,233,036	\$	5,523,827

I. <u>Pension Plan Fiduciary Net Position</u>

Detailed information about the pension plan's fiduciary net position is available in the separately issued NHRS financial report.

18. <u>Post-Employment Healthcare and Life Insurance Benefits</u>

Other Post-Employment Benefits

GASB Statement 45, Accounting and Financial Reporting by Employers for Post-Employment Benefits Other Than Pensions, requires governments to account for other post-employment benefits (OPEB), primarily healthcare, on an accrual basis rather than on a pay-as-you-go basis. The effect is the recognition of a required contribution as an expense on the Statement of Activities when a future retiree earns their post-employment benefits, rather than when they use their post-employment benefit. To the extent that an entity does not fund their required contribution, a post-employment benefit liability is recognized on the Statement of Net Position over time.

A. Plan Description

In addition to providing the pension benefits described, the Town provides post-employment healthcare and life insurance benefits for retired employees through the Town's plan. The benefits, benefit levels, employee contributions, and employer contributions are governed by RSA 100-A:50. As of June 30, 2017, the valuation date, approximately 16 retirees and 35 active employees meet the eligibility requirements. The plan does not issue a separate financial report.

B. <u>Benefits Provided</u>

The Town provides medical, prescription drug, mental health/substance abuse and life insurance to retirees and their covered dependents. All active employees who retire from the Town and meet the eligibility criteria will receive these benefits.

C. Funding Policy

Retirees contribute 100% of the cost of the health plan, as determined by the Town. The Town contributes the remainder of the health plan costs on a pay-as-you-go basis.

D. Annual OPEB Costs and Net OPEB Obligation

The Town's fiscal 2017 annual OPEB expense is calculated based on the annual required contribution of the employer (ARC), an amount determined using the alternative measurement method in accordance with the parameters of GASB Statement No. 45. The ARC represents a level of funding that, if paid on an ongoing basis, is projected to cover the normal cost per year and amortize the unfunded liability over a period of thirty years. The following table shows the components of the Town's annual OPEB cost for the year ending June 30, 2017, the amount actually contributed to the plan, and the change in the Town's net OPEB obligation based on the alternative measurement method of valuation as of June 30, 2017.

Annual Required Contribution (ARC)	\$
Annual OPEB cost	117,081
Contributions made	(73,453)
Increase in net OPEB obligation	43,628
Net OPEB obligation - beginning of year	383,719
Net OPEB obligation - end of year	\$

The Town's annual OPEB cost, the percentage of annual OPEB cost contributed to the plan, and the net OPEB obligation were as follows:

Fiscal Year Ended	Annual OPEB Cost	Percentage of OPEB Cost Contributed	Net OPEB Obligation		
2017	\$ 117,081	62.7%	\$ 427,347		
2016	\$ 42,823	161.8%	\$ 383,718		
2015	\$ 140,972	93.1%	\$ 410,162		

E. Funded Status and Funding Progress

The funded status of the plan as of June 30, 2017, the date of the most recent valuation, was as follows:

Accrued liability (AL) Value of plan assets	\$	703,691 -
Unfunded accrued liability (UAL)	\$	703,691
Funded ratio (value of plan assets/AL)	=	0%
Covered payroll (active plan members)	\$	2,635,942
UAL as a percentage of covered payroll	=	27%

Alternative measurement method valuations of an ongoing plan are allowed for a sole employer with fewer than one hundred total plan members and involve estimates of the value of reported amount and assumptions about the probability of occurrence of events far into the future, similar to the broad measurement steps as would be used by an actuarial valuation for plans whose members exceed one hundred. Examples include assumptions about future employment, mortality, and the healthcare cost trend. Amounts determined regarding the funded status of the plan and the annual required contributions of the employer are subject to continual revision, as actual results are compared with past expectations and new estimates are made about the future. The Schedule of OPEB Funding Progress, presented as required supplementary information following the Notes to Financial Statements, presents multiyear trend information that shows whether the value of plan assets is increasing or decreasing over time relative to the accrued liabilities for benefits.

F. Alternative Measurement Methods and Assumptions

Projections of benefits for financial reporting purposes are based on the plan as understood by the Town and the plan members and include the types of benefits provided at the time of each valuation and the historical pattern of sharing of benefit costs between the Town and plan members to that point. The methods and assumptions used include techniques that are designed to reduce short-term volatility in accrued liabilities and the value of assets, consistent with the long-term perspective of the calculations.

In the June 30, 2017 valuation, the alternative measurement method was used. The value of assets was not determined, as the Town has not advance funded its obligation. The amortization costs for the initial UAL is a level percentage of payroll for a period of 30 years, on a closed basis.

19. <u>Commitments and Contingencies</u>

<u>Outstanding Legal Issues</u> - There are several pending legal issues in which the Town is involved. The Town's management is of the opinion that the potential future settlement of such claims would not materially affect its financial statements taken as a whole.

<u>Grants</u> - Amounts received or receivable from grantor agencies are subject to audit and adjustment by grantor agencies, principally the federal government. Any disallowed claims, including amounts already collected, may constitute a liability of the applicable funds. The amount of expenditures which may be disallowed by the grantor cannot be determined at this time, although the Town expects such amounts, if any, to be immaterial.

<u>Abatements</u> - There are several cases pending before the New Hampshire Superior Court and Bureau of Tax and Land Appeals in regard to alleged discrepancies in property assessments. According to the Town's counsel, the probable outcome of these cases at the present time is indeterminable, although the Town expects such amounts, if any, to be immaterial.

20. Implementation of New GASB Standard

The Governmental Accounting Standards Board (GASB) has issued Statement No. 75, Accounting and Financial Reporting for Postemployment Benefits Other than Pensions, replacing requirements of Statements No. 45 and 57, effective for the Town beginning with its year ending June 30, 2018. This Statement establishes standards for recognizing and measuring liabilities, deferred outflows of resources, deferred inflows of resources, and expense/ expenditures. In addition, this Statement details the recognition and disclosure requirements for employers with payables to defined benefit OPEB plans that are administered through trusts that meet the specific criteria and for employers whose employees are provided with defined contribution OPEB.

TOWN OF NORTH HAMPTON, NEW HAMPSHIRE

SCHEDULE OF PROPORTIONATE SHARE OF THE NET PENSION LIABILITY (GASB 68)

JUNE 30, 2017 (Unaudited)

New Hampshire Retirement System

Fiscal <u>Year</u>	Measurement <u>Date</u>	Proportion of the Net Pension <u>Liability</u>	Proportionate Share of the Net Pension <u>Liability</u>	Cov	<u>ered Payroll</u>	Proportionate Share of the Net Pension Liability as a Percentage of <u>Covered Payroll</u>	Plan Fiduciary Net Percentage of the Total <u>Pension Liability</u>
June 30, 2017	June 30, 2016	0.13602080%	\$7,233,036	\$	2,453,285	294.83%	58.30%
June 30, 2016	June 30, 2015	0.13666659%	\$5,414,084	\$	2,415,803	224.11%	65.47%
June 30, 2015	June 30, 2014	0.13595883%	\$5,103,331	\$	2,320,089	219.96%	66.32%

Schedules are intended to show information for 10 years. Additional years will be displayed as they become available

See Independent Auditors' Report.

TOWN OF NORTH HAMPTON, NEW HAMPSHIRE

SCHEDULE OF PENSION CONTRIBUTIONS (GASB 68) JUNE 30, 2017 (Unaudited)

	New Hampshire Retirement System								
Fiscal	F	ntractually Required ontribution	Rela Co F	tributions in ation to the ntractually Required ontribution	Defi	ribution iciency (cess)		Covered Payroll	Contributions as a Percentage of Covered Payroll
<u>Year</u>						<u>(CESS)</u>			Covered Paylon
June 30, 2017	\$	532,397	\$	532,397	\$	-	•	2,635,942	20.20%
June 30, 2016 June 30, 2015	\$ \$	488,567 458,671	\$ \$	488,567 458,671	\$ \$	-	•	2,453,285 2,415,803	19.91% 18.99%

Schedules are intended to show information for 10 years. Additional years will be displayed as they become available

See Independent Auditors' Report.

TOWN OF NORTH HAMPTON, NEW HAMPSHIRE SCHEDULE OF FUNDING PROGRESS (GASB 45)

June 30, 2017 (Unaudited)

Other Post-Employment Benefits

Actuarial Valuation <u>Date</u>	Actuarial Value of Assets <u>(a)</u>	Actuarial Accrued Liability (AAL) - Entry Age <u>(b)</u>	Unfunded AAL (UAAL) <u>(b-a)</u>	Funded Ratio <u>(a/b)</u>	Covered Payroll <u>(c)</u>	UAAL as a Percent- age of Covered Payroll [<u>(b-a)/c]</u>
06/30/17	\$ -	\$ 703,691	\$ 703,691	0.0%	\$ 2,635,942	27%
06/30/16	\$ -	\$ 638,599	\$ 638,599	0.0%	\$ 2,453,285	27%
06/30/15	\$ -	\$ 1,299,690	\$ 1,299,690	0.0%	\$ 2,345,323	55%

See Independent Auditors' Report.