TOWN OF NORTH HAMPTON, NEW HAMPSHIRE Annual Financial Statements For the Year Ended June 30, 2016

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102 Perimeter Road Nashua, NH 03063 (603)882-1111 melansonheath.com

Additional Offices:

Andover, MA

Greenfield, MA Manchester, NH Ellsworth, ME

INDEPENDENT AUDITORS' REPORT

To the Board of Selectmen Town of North Hampton, New Hampshire

Report on the Financial Statements

We have audited the accompanying financial statements of the governmental activities, the major fund, and the aggregate remaining fund information of the Town of North Hampton, New Hampshire, as of and for the year ended June 30, 2016, and the related notes to the financial statements, which collectively comprise the Town's basic financial statements as listed in the Table of Contents.

Management's Responsibility for the Financial Statements

The Town's management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

Auditors' Responsibility

Our responsibility is to express opinions on these financial statements based on our audit. We conducted our audit in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditors' judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinions.

Opinions

In our opinion, the financial statements referred to above present fairly, in all material respects, the respective financial position of the governmental activities, the major fund, and the aggregate remaining fund information of the Town of North Hampton, New Hampshire, as of June 30, 2016, and the respective changes in financial position, and the respective budgetary comparison for the general fund for the year then ended in accordance with accounting principles generally accepted in the United States of America.

Other Matters

Required Supplementary Information

Accounting principles generally accepted in the United States of America require that Management's Discussion and Analysis, the Schedule of OPEB Funding Progress, the Schedule of Proportionate Share of Net Pension Liability, the Schedule of Pension Contributions, be presented to supplement the basic financial statements. Such information, although not a part of the basic financial statements, is required by the Governmental Accounting Standards Board, who considers it to be an essential part of financial reporting for placing the basic financial statements in an appropriate operational, economic, or historical context. We have applied certain limited procedures to the required supplementary information in accordance with auditing standards generally accepted in the United States of America, which consisted of inquiries of management about the methods of preparing the information and comparing the information for consistency with management's responses to our inquiries, the basic financial statements, and other knowledge we obtained during our audit of the basic financial statements. We do not express an opinion or provide any assurance on the information because the limited procedures do not provide us with evidence sufficient to express an opinion or provide any assurance.

Melanson Heath

January 25, 2017

MANAGEMENT'S DISCUSSION AND ANALYSIS

As management of the Town of North Hampton, we offer readers this narrative overview and analysis of the financial activities of the Town for the fiscal year ended June 30, 2016.

A. OVERVIEW OF THE FINANCIAL STATEMENTS

This discussion and analysis is intended to serve as an introduction to the basic financial statements. The basic financial statements are comprised of three components: (1) government-wide financial statements, (2) fund financial statements, and (3) notes to financial statements. This report also contains other supplementary information in addition to the basic financial statements themselves.

<u>Government-wide financial statements</u>. The government-wide financial statements are designed to provide readers with a broad overview of our finances in a manner similar to a private-sector business.

The Statement of Net Position presents information on all assets, liabilities, and deferred outflows/inflows, with the difference reported as net position. Over time, increases or decreases in net position may serve as a useful indicator of whether the financial position is improving or deteriorating.

The Statement of Activities presents information showing how the government's net position changed during the most recent fiscal year. All changes in net position are reported as soon as the underlying event giving rise to the change occurs, regardless of the timing of related cash flows. Thus, revenues and expenses are reported in this statement for some items that will only result in cash flows in future fiscal periods (e.g., uncollected taxes and earned but unused vacation leave).

The government-wide financial statements distinguish functions that are principally supported by taxes and intergovernmental revenues. The governmental activities include general government, public safety, highways and streets, sanitation, and culture and recreation.

Fund financial statements. A fund is a grouping of related accounts that is used to maintain control over resources that have been segregated for specific activities or objectives. Fund accounting is used to ensure and demonstrate compliance with finance-related legal requirements. All of the funds can be divided into two categories: governmental funds and fiduciary funds.

Governmental funds. Governmental funds are used to account for essentially the same functions reported as governmental activities in the government-wide financial statements. However, unlike the government-wide financial statements, governmental fund financial statements focus on near-term inflows and outflows

of spendable resources, as well as on balances of spendable resources available at the end of the fiscal year. Such information may be useful in evaluating a government's near-term financing requirements.

Because the focus of governmental funds is narrower than that of the government-wide financial statements, it is useful to compare the information presented for governmental funds with similar information presented for governmental activities in the government-wide financial statements. By doing so, readers may better understand the long-term impact of the government's near-term financing decisions. Both the governmental fund balance sheet and the governmental fund statement of revenues, expenditures and changes in fund balances provide a reconciliation to facilitate this comparison between governmental funds and governmental activities.

An annual appropriated budget is adopted for the general fund. A budgetary comparison statement has been provided for the general fund to demonstrate compliance with this budget.

Fiduciary funds. Fiduciary funds are used to account for resources held for the benefit of parties outside the government. Fiduciary funds are not reflected in the government-wide financial statements because the resources of those funds are not available to support the Town's own programs. The accounting used for fiduciary funds is much like that used for proprietary funds.

Notes to financial statements. The notes provide additional information that is essential to a full understanding of the data provided in the government-wide and fund financial statements.

<u>Other information</u>. In addition to the basic financial statements and accompanying notes, this report also presents certain required supplementary information which is required to be disclosed by accounting principles generally accepted in the United States of America.

B. FINANCIAL HIGHLIGHTS

- As of the close of the current fiscal year, the total of assets exceeded liabilities by \$7,873,902 (i.e., net position), a change of \$1,678,276 in comparison to the prior year.
- As of the close of the current fiscal year, governmental funds reported combined ending fund balances of \$5,062,537, a change of \$940,879 in comparison to the prior year.
- At the end of the current fiscal year, unassigned fund balance for the general fund was \$2,095,414, a change of \$352,494 in comparison to the prior year.
- Total long-term debt (i.e., bonds payable) at the close of the current fiscal year was \$3,155,809, a change of \$(206,128) in comparison to the prior year.

C. GOVERNMENT-WIDE FINANCIAL ANALYSIS

The following is a summary of condensed government-wide financial data for the current and prior fiscal years (in thousands).

		Governmental <u>Activities</u>				
	<u>2016</u>					
Current and other assets Capital assets Deferred outflows	\$	14,882 12,087 861	\$	13,464 11,866 459		
Total assets and deferred outflows		27,830		25,789		
Current liabilities Noncurrent liabilities Deferred inflows	-	1,215 9,222 9,519	_	1,045 9,233 9,315		
Total assets and deferred inflows		19,956		19,593		
Net position: Net investment in capital assets Restricted Unrestricted	-	8,790 1,621 (2,537)	-	8,265 1,324 (3,393)		
Total net position	\$	7,874	\$_	6,196		

CHANGES IN NET POSITION

	Governmental <u>Activities</u>					
	2016 2					
Revenues:						
Program revenues:						
Charges for services	\$ 554	\$	388			
Operating grants and contributions	9		18			
General revenues:						
Property taxes	5,675		5,596			
Motor vehicle permits and fees	1,446		1,374			
Grants and contributions not restricted to						
specific programs	329		347			
Investment income	15		5			
Other	 118	-	194			
Total revenues	8,146		7,922			

(continued)

(continued)

		Governmental <u>Activities</u>			
		<u>2016</u>	<u>2015</u>		
Expenses:					
General government		1,358		1,391	
Public safety		3,082		3,128	
Highways and streets		1,194		1,118	
Sanitation		109		110	
Health and welfare		78		80	
Culture and recreation		513		766	
Conservation		11		14	
Interest on long-term debt	_	123	_	134	
Total expenses	_	6,468	_	6,741	
Change in net position		1,678		1,181	
Net position - beginning of year	_	6,196	_	5,015	
Net position - end of year	\$	6,196			

As noted earlier, net position may serve over time as a useful indicator of a government's financial position. At the close of the most recent fiscal year, total net position was \$7,873,902, a change of \$1,678,276 from the prior year.

The largest portion of net position, \$8,789,757, reflects our investment in capital assets (e.g., land, buildings, machinery, equipment, and infrastructure); less any related debt used to acquire those assets that is still outstanding. These capital assets are used to provide services to citizens; consequently, these assets are not available for future spending. Although the investment in capital assets is reported net of related debt, it should be noted that the resources needed to repay this debt must be provided from other sources, since the capital assets themselves cannot be used to liquidate these liabilities.

An additional portion of net position, \$1,621,159, represents resources that are subject to external restrictions on how they may be used. The remaining balance of unrestricted net position is a deficit of \$(2,537,014), primarily resulting from the Town's unfunded net pension liability (see footnote 20).

<u>Governmental activities</u>. Governmental activities for the year resulted in a change in net position of \$1,678,276. Key elements of this change are as follows:

General fund budgetary results	\$	351,502
Increase in capital reserves		188,768
Ambulance capital fund results		125,501
Conservation fund results		156,674
Increase in capital assets from existing resources		584,800
Increase in net pension liability		(310,753)
Increase in deferred outflows		401,890
Other	_	179,894
Total	\$	1,678,276

D. FINANCIAL ANALYSIS OF THE GOVERNMENT'S FUNDS

As noted earlier, fund accounting is used to ensure and demonstrate compliance with finance-related legal requirements.

Governmental funds. The focus of governmental funds is to provide information on near-term inflows, outflows and balances of spendable resources. Such information is useful in assessing financing requirements. In particular, unassigned fund balance may serve as a useful measure of a government's net resources available for spending at the end of the fiscal year.

As of the end of the current fiscal year, governmental funds reported combined ending fund balances of \$5,062,537, a change of \$940,879 in comparison to the prior year. Key elements of this change are as follows:

General fund budgetary results	\$	351,502
Increase in capital reserves		188,768
Ambulance capital fund results		125,501
Conservation fund results		156,674
Other nonmajor funds	_	118,434
Total	\$	940,879

The general fund is the chief operating fund. At the end of the current fiscal year, unassigned fund balance of the general fund was \$2,095,414, while total fund balance was \$3,473,081. As a measure of the general fund's liquidity, it may be useful to compare both unassigned fund balance and total fund balance to total general fund expenditures. Refer to the table below.

				% of
				Total General
<u>General Fund</u>	<u>6/30/16</u>	<u>6/30/15</u>	<u>Change</u>	Fund Expenditures
Unassigned fund balance	\$ 2,095,414	\$ 1,742,920	\$ 352,494	32.5%
Total fund balance	\$ 3,473,081	\$ 2,829,493	\$ 643,588	53.8%

The total fund balance of the general fund changed by \$643,588 during the current fiscal year. Key factors in this change are as follows:

Revenues greater than budget	\$	191,484
Expenditures less than budget		160,018
Tax collections as compared to budget		(16,187)
Expenditures of current year encumbrance over prior year		
encumbrance		119,505
Change in capital reserves	_	188,768
Total	\$	643,588

Included in the total general fund balance are the Town's capital reserve accounts with the following balances:

		<u>6/30/16</u>		<u>6/30/15</u>		<u>Change</u>
Capital reserve accounts	\$_	1,214,671	\$_	1,025,903	\$	188,768
Total	\$_	1,214,671	\$_	1,025,903	\$_	188,768

E. GENERAL FUND BUDGETARY HIGHLIGHTS

There was no change between the original budget and the final budget.

F. CAPITAL ASSET AND DEBT ADMINISTRATION

<u>Capital assets</u>. Total investment in capital assets for governmental activities at year-end amounted to \$12,086,577 (net of accumulated depreciation), a change of \$220,607 from the prior year. This investment in capital assets includes land, buildings and system, improvements, and machinery and equipment.

Major capital asset events during the current fiscal year included the following:

•	Road Reconstruction	\$290,179
•	80KW Generator	\$ 50,365
•	Cable PEG TV Equipment	\$ 46,441
•	Fire Portable Radios	\$ 40,091

Additional information on capital assets can be found in the Notes to the Financial Statements.

Long-term debt. At the end of the current fiscal year, total bonded debt outstanding was \$3,155,809, all of which was backed by the full faith and credit of the government.

Additional information on long-term debt can be found in the Notes to Financial Statements.

G. ECONOMIC FACTORS AND NEXT YEAR'S BUDGETS AND RATES

FUTURE BUDGETARY IMPLICATIONS

The unassigned General Fund balance at the end of the 2016 fiscal year was \$2,095,414. This was a significant increase over the past year. The fund balance must support the irregular cash flow requirements of payments to the School, County, Village District and State for taxes collected on their behalf. The Select Board has identified significant activities or events, which will have an impact on future Town finances, including:

- 1. The State of New Hampshire's responsibility for funding local education remains a subject of legislative debate and adjustment. Accordingly, the amount of state aid remains inconsistent and subject to annual fluctuation.
- 2. The Select Board continues to work on identifying the challenges associated with Town Facilities and the most cost effective way to meet them. Architects have designed a number of plans over the years for a new public safety complex and space for Town Offices and the Library. The cost of implementing these designs will be significant, but the cost of doing nothing will impose significant maintenance and energy costs in the coming years. Articles for new Town Facilities have been included on the Warrant each of the last three years; however, on each occasion it has failed to pass. An additional article will be on the 2017 Warrant by petition for voters to approve.
- 3. The State of New Hampshire Retirement System is currently under funded by a significant amount. While the State Legislature has taken steps to address this issue, they have not addressed items such as the continuous funding of the health subsidies and cost-of-living adjustments for retired employees. Also, the System Trustees reduced the assumed rate of return on investments, placing an additional financial burden upon the Town. This could have a major impact on the contributions that the Town makes to the system on behalf of its employees.
- 4. Reported economic activity continues to increase nation-wide and in New Hampshire, although improvements have been uneven. It is not anticipated that the State will resume its past funding of revenue sharing programs, which may result in additional expenses for the Town or a reduction in services.
- 5. The Town completed a Town-wide property revaluation in 2013 in accordance with the NH State Constitution. The overall Town valuation only decreased approximately 0.5%, indicating that real estate values are recovering. The next Town-wide property revaluation will be completed in 2018.

- 6. The Town entered into a new collective bargaining agreement with the North Hampton Fire Department on July 1, 2015, which is set to expire on June 30, 2018.
- 7. The Town entered into a new collective bargaining agreement with the North Hampton Police and Public Works Departments on July 1, 2016, which is set to expire on June 30, 2019.
- 8. Health insurance rates continue to rise intermittently at significant levels. The Town has agreements with its represented employees in the Police, Public Works and Fire Departments which resulted in a higher deductible plan, which should promote health rate stability.
- 9. The Town currently receives it healthcare insurance from HealthTrust. While HealthTrust suggests no major changes in the way health care coverage is provided, the effect of the Affordable Care Act presents future uncertainties regarding health care.

REQUESTS FOR INFORMATION

This financial report is designed to provide a general overview of the Town of North Hampton's finances for all those with an interest in the government's finances. Questions concerning any of the information provided in this report or requests for additional financial information should be addressed to:

Finance Director North Hampton, New Hampshire 233 Atlantic Avenue - 2nd Floor North Hampton, NH 03862

STATEMENT OF NET POSITION

JUNE 30, 2016

ASSETS	Governmental <u>Activities</u>
Current: Cash and short-term investments	\$ 10,057,200
Receivables, net of allowance for uncollectibles: Property taxes Departmental and other Other assets Internal balances Noncurrent:	4,638,077 69,606 18,686 350
Property taxes Capital assets: Capital assets being depreciated,	99,163
net of accumulated depreciation Capital assets not being depreciated	4,204,838 7,881,739
DEFERRED OUTFLOWS OF RESOURCES	860,561
TOTAL ASSETS AND DEFERRED OUTFLOWS OF RESOURCES	27,830,220
LIABILITIES Current: Accounts payable Accrued liabilities Other current liabilities Current portion of long-term liabilities: Bonds payable Capital leases Landfill liability Accrued employee benefits Noncurrent: Bonds payable, net of current portion Capital leases, net of current portion Capital leases, net of current portion Accrued employee benefits, net of current portion Accrued employee benefits, net of current portion Net OPEB obligation Net pension liability	309,029 260,711 356,636 211,129 37,703 22,816 17,449 2,944,680 71,605 250,967 157,039 383,718 5,414,084
	9,518,752
TOTAL LIABILITIES AND DEFERRED INFLOWS OF RESOURCES	19,956,318
NET POSITION Net investment in capital assets Restricted for:	8,789,757
Grants and other statutory restrictions Permanent funds:	1,145,087
Nonexpendable Expendable Unrestricted	456,491 19,581 (2,537,014)
TOTAL NET POSITION	\$ 7,873,902

STATEMENT OF ACTIVITIES

FOR THE YEAR ENDED JUNE 30, 2016

		F	let (Expenses) Revenues and Changes in Net Position							
			_							
		Eveneen	(Charges for		rants and		Grants and	(Governmental
		<u>Expenses</u>		<u>Services</u>	<u></u> 0	ntributions		ontributions		<u>Activities</u>
Governmental Activities:										
General government	\$	1,358,147	\$	168,641	\$	2,482	\$	-	\$	(1,187,024)
Public safety		3,081,655		254,106		6,375		-		(2,821,174)
Highways and streets		1,194,026		-		-		-		(1,194,026)
Sanitation		108,933		10,748		-		-		(98,185)
Health and welfare		78,347		-		-		-		(78,347)
Culture and recreation		513,559		121,255		10		-		(392,294)
Conservation		10,555		-		-		-		(10,555)
Interest on long-term debt	-	122,883	-	-		-	_	-	-	(122,883)
Total Governmental Activities	\$	6,468,105	\$	554,750	\$	8,867	\$_	-		(5,904,488)
			Ge	eneral Reven	ues:					
			I	Property taxe	s					5,674,658
				Motor vehicle	•					1,446,393
			0	Grants and c			stric	ted		
	to specific programs									328,717
				Investment in	icome					15,133
			(Other					-	117,863
			To	otal general re	evenue	s			-	7,582,764
				Change in N	let Pos	ition				1,678,276
			Ne	et Position:						
			В	eginning of y	ear				-	6,195,626

End of year

7,873,902

\$

TOWN OF NORTH HAMPTON, NEW HAMPSHIRE GOVERNMENTAL FUNDS BALANCE SHEET JUNE 30, 2016

				Nonmajor		Total
			(Governmental		Governmental
		<u>General</u>		<u>Funds</u>		<u>Funds</u>
ASSETS						
Cash and short-term investments	\$	8,596,714	\$	1,460,488	\$	10,057,202
Receivables:						
Property taxes		4,870,409		-		4,870,409
Departmental and other		-		69,605		69,605
Due from other funds		18,000		210,263		228,263
Advances to other funds		31,703		-		31,703
Other assets	-	7,161	-	11,524	-	18,685
TOTAL ASSETS	\$_	13,523,987	\$_	1,751,880	\$	15,275,867
LIABILITIES						
Accounts payable	\$	290,820	\$	18,209	\$	309,029
Retainage payable		158,625		-		158,625
Due to other funds		209,570		18,343		227,913
Advances from other funds		-		31,703		31,703
Due to other governments		4,542		-		4,542
Other liabilities	_	327,530	_	24,564	_	352,094
TOTAL LIABILITIES		991,087		92,819		1,083,906
DEFERRED INFLOWS OF RESOURCES		9,059,819		69,605		9,129,424
FUND BLANCES						
Nonspendable		31,703		456,491		488,194
Restricted		-		1,164,668		1,164,668
Committed		1,214,671		-		1,214,671
Assigned		131,293		-		131,293
Unassigned	_	2,095,414	_	(31,703)	-	2,063,711
TOTAL FUND BALANCES	_	3,473,081	_	1,589,456	-	5,062,537
TOTAL LIABILITIES, DEFERRED INFLOWS						
OF RESOURCES AND FUND BALANCES	\$_	13,523,987	\$_	1,751,880	\$_	15,275,867

RECONCILIATION OF TOTAL GOVERNMENTAL FUND BALANCES TO NET ASSETS OF GOVERNMENTAL ACTIVITIES IN THE STATEMENT OF NET POSITION

JUNE 30, 2016

 Capital assets used in governmental activities are not financial resources and, therefore, are not reported in the funds. Revenues are reported on the accrual basis of accounting and are not deferred until collection. In the Statement of Activities, interest is accrued on outstanding long-term debt, whereas in governmental funds interest is not reported until due. Long-term liabilities, including bonds payable, capital leases, landfill closure, accrued compensated absences and net OPEB obligation are not due and payable in the current period and, therefore, are not reported in the governmental funds. Net position of governmental activities 	Total governmental fund balances	\$	5,062,537
 not deferred until collection. 132,831 In the Statement of Activities, interest is accrued on outstanding long-term debt, whereas in governmental funds interest is not reported until due. Long-term liabilities, including bonds payable, capital leases, landfill closure, accrued compensated absences and net OPEB obligation are not due and payable in the current period and, therefore, are not reported in the governmental funds. 			12,086,577
 long-term debt, whereas in governmental funds interest is not reported until due. (102,086) Long-term liabilities, including bonds payable, capital leases, landfill closure, accrued compensated absences and net OPEB obligation are not due and payable in the current period and, therefore, are not reported in the governmental funds. (9,305,957) 			132,831
closure, accrued compensated absences and net OPEB obligation are not due and payable in the current period and, therefore, are not reported in the governmental funds. (9,305,957)	long-term debt, whereas in governmental funds interest is not		(102,086)
(9,305,957)	closure, accrued compensated absences and net OPEB obligation are not due and payable in the current period and, therefore, are		
Net position of governmental activities\$ 7,873,902		_	(9,305,957)
	Net position of governmental activities	\$_	7,873,902

GOVERNMENTAL FUNDS

STATEMENT OF REVENUES, EXPENDITURES AND CHANGES IN FUND BALANCES

FOR THE YEAR ENDED JUNE 30, 2016

		<u>General</u>	Nonmajor Governmental <u>Funds</u>	(Total Governmental <u>Funds</u>
Revenues:					
Taxes	\$	5,545,463	\$ 158,926	\$	5,704,389
Licenses and permits		1,446,393	-		1,446,393
Intergovernmental		335,092	-		335,092
Charges for services		89,782	464,010		553,792
Investment income		13,518	1,615		15,133
Grants		2,482	-		2,482
Miscellaneous	_	74,850	19,087	_	93,937
Total Revenues		7,507,580	643,638		8,151,218
Expenditures:					
Current:					
General government		1,495,414	187,849		1,683,263
Public safety		3,016,703	79,481		3,096,184
Highways and streets		862,259	-		862,259
Sanitation		131,749	-		131,749
Welfare		16,347	-		16,347
Culture and recreation		60,503	491,167		551,670
Conservation		10,555	-		10,555
Debt service		399,731	-		399,731
Capital outlay	-	458,581	-	-	458,581
Total Expenditures	-	6,451,842	758,497	-	7,210,339
Excess (deficiency) of revenues over (under) expenditures		1 055 729	(114,859)		940,879
		1,055,738	(114,009)		940,079
Other Financing Sources (Uses):					
Transfers in		-	412,150		412,150
Transfers out	-	(412,150)	-	-	(412,150)
Total Other Financing Sources (Uses)	-	(412,150)	412,150	-	
Changes in fund balances		643,588	297,291		940,879
Fund Balances, at Beginning of Year	_	2,829,493	1,292,165	-	4,121,658
Fund Balances, at End of Year	\$_	3,473,081	\$ 1,589,456	\$_	5,062,537

RECONCILIATION OF THE STATEMENT OF REVENUES, EXPENDITURES, AND CHANGES IN FUND BALANCES OF GOVERNMENTAL FUNDS TO THE STATEMENT OF ACTIVITIES

FOR THE YEAR ENDED JUNE 30, 2016

Net change in fund balances - total governmental funds	\$ 940,879
• Governmental funds report capital outlays as expenditures. However, in the Statement of Activities the cost of those assets is allocated over their estimated useful lives and reported as depreciation expense:	
Capital outlay purchases, net of disposals	584,800
Depreciation	(364,193)
• Revenues in the Statement of Activities that do not provide current financial resources are fully deferred in the Statement of Revenues, Expenditures and Changes in Fund Balances. Therefore, the recognition of revenue for various types of accounts receivable (i.e., property taxes) differ between the two statements. This amount represents the net change in deferred revenue.	(4,837)
• The issuance of long-term debt (e.g., bonds and leases) provides current financial resources to governmental funds, while the repayment of the principal of long-term debt consumes the financial resources of governmental funds. Neither transaction, however, has any effect on net position:	
Repayments of debt	206,128
Repayments of leases	98,469
• In the Statement of Activities, interest is accrued on outstanding long-term debt, whereas in governmental funds interest is not reported until due.	6,553
 Some expenses reported in the Statement of Activities do not require the use of current financial resources and therefore, are not reported as expenditures in the governmental funds. 	
Change in landfill liability	22,816
Change in accrued employee benefits	15,930
Change in OPEB obligation	26,444
Net change in deferred outflows and deferred inflows	456,040
Change in net pension liability	(310,753)
Change in net position of governmental activities	\$ 1,678,276

GENERAL FUND

STATEMENT OF REVENUES AND OTHER SOURCES, AND EXPENDITURES AND OTHER USES - BUDGET AND ACTUAL

FOR THE YEAR ENDED JUNE 30, 2016

	Original <u>Budget</u>	Final <u>Budget</u>	Actual <u>Amounts</u>	Variance With Final Budget Positive <u>(Negative)</u>
Revenues:				
Taxes	\$ 5,561,650	\$ 5,561,650	\$ 5,561,650	\$-
Licenses and permits	1,314,850	1,314,850	1,446,393	131,543
Intergovernmental	312,857	312,857	335,092	22,235
Charges for services	30,025	30,025	46,661	16,636
Investment income	7,500	7,500	11,649	4,149
Miscellaneous	5,000	5,000	83,421	78,421
Transfers in	91,500	91,500	30,000	(61,500)
Total Revenues	7,323,382	7,323,382	7,514,866	191,484
Expenditures:				
Current:				
General government	1,396,672	1,396,672	1,458,639	(61,967)
Public safety	3,046,128	3,046,128	3,037,397	8,731
Highways and streets	941,664	941,664	896,413	45,251
Sanitation	152,820	152,820	131,749	21,071
Welfare	32,206	32,206	16,347	15,859
Culture and recreation	62,486	62,486	60,503	1,983
Conservation	14,300	14,300	10,555	3,745
Debt service	405,324	405,324	399,731	5,593
Capital outlay	614,632	614,632	494,880	119,752
Transfers out	657,150	657,150	657,150	
Total Expenditures	7,323,382	7,323,382	7,163,364	160,018
Excess of revenues and other sources				
over expenditures and other uses	\$	\$ <u> </u>	\$ <u>351,502</u>	\$ <u>351,502</u>

FIDUCIARY FUNDS

STATEMENT OF FIDUCIARY NET POSITION

JUNE 30, 2016

<u>ASSETS</u>	Private Purpose Trust <u>Fund</u>	Agency <u>Fund</u>
Cash and short-term investments	\$ <u>278,870</u>	\$33,280
Total Assets	278,870	33,280
LIABILITIES Due to other funds Other liabilities Total Liabilities		350 <u>32,930</u> 33,280
NET POSITION		
Total net position held in trust	\$ <u>278,870</u>	\$

FIDUCIARY FUNDS

STATEMENT OF CHANGES IN FIDUCIARY NET POSITION

FOR THE YEAR ENDED JUNE 30, 2016

	Private Purpose <u>Trust Fund</u>
Additions:	
Gifts and contributions	\$ 218,792
Deductions:	
General expenses	249,089
Net change	(30,297)
Net position:	
Beginning of year	
End of year	\$ 278,870

NORTH HAMPTON, NEW HAMPSHIRE

Notes to Financial Statements

1. <u>Summary of Significant Accounting Policies</u>

The accounting policies of the Town of North Hampton (the Town) conform to generally accepted accounting principles (GAAP) as applicable to governmental units. The following is a summary of the more significant policies:

A. <u>Reporting Entity</u>

The government is a municipal corporation governed by an elected three-member Board of Selectmen. As required by generally accepted accounting principles, these financial statements present the government and applicable component units for which the government is considered to be financially accountable. In fiscal year 2016, it was determined that no entities met the required GASB 14 (as amended) criteria of component units.

B. <u>Government-wide and Fund Financial Statements</u>

Government-wide Financial Statements

The government-wide financial statements (i.e., the Statement of Net Position and the Statement of Activities) report information on all of the nonfiduciary activities of the Town. For the most part, the effect of interfund activity has been removed from these statements.

The Statement of Activities demonstrates the degree to which the direct expenses of a given function or segment is offset by program revenues. *Direct expenses* are those that are clearly identifiable with a specific function or segment. Program revenues include (1) charges to customers or applicants who purchase, use, or directly benefit from goods, services, or privileges provided by a given function or segment and (2) grants and contributions that are restricted to meeting the operational or capital requirements of a particular function or segment. Taxes and other items not properly included among program revenues are reported instead as *general revenues*.

Fund Financial Statements

Separate financial statements are provided for governmental funds and fiduciary funds, even though the latter are excluded from the governmentwide financial statements. Major individual governmental funds and major individual enterprise funds are reported as separate columns in the fund financial statements.

C. <u>Measurement Focus</u>, <u>Basis of Accounting</u>, <u>and Financial Statement</u> <u>Presentation</u>

Government-wide Financial Statements

The government-wide financial statements are reported using the *eco-nomic resources measurement focus* and the *accrual basis of accounting*, as are the fiduciary fund financial statements. Revenues are recorded when earned and expenses are recorded when a liability is incurred, regardless of the timing of related cash flows. Property taxes are recognized as revenues in the year for which they are levied. Grants and similar items are recognized as revenue as soon as all eligibility requirements imposed by the provider have been met. As a general rule, the effect of interfund activity has been eliminated from the government-wide financial statements.

Amounts reported as *program revenues* include (1) charges to customers or applicants for goods, services, or privileges provided, (2) operating grants and contributions, and (3) capital grants and contributions, including special assessments. Internally dedicated resources are reported as *general revenues* rather than as program revenues. Likewise, general revenues include all taxes.

Fund Financial Statements

Governmental fund financial statements are reported using the *current financial resources measurement focus* and the *modified accrual basis of accounting*. Revenues are recognized as soon as they are both measurable and available. Revenues are considered to be available when they are collectible within the current period or soon enough thereafter to pay liabilities of the current period. For this purpose, the government considers property tax revenues to be available if they are collected within 60 days of the end of the current fiscal period. All other revenue items are considered to be measurable and available only when cash is received by the government. Expenditures generally are recorded when a liability is incurred, as under accrual accounting. However, debt service expenditures, as well as expenditures related to compensated absences and claims and judgments, are recorded only when payment is due.

The government reports the following major governmental funds:

• The *general fund* is the government's primary operating fund. It accounts for all financial resources of the general government, except those required to be accounted for in another fund.

The *private-purpose trust fund* is used to account for trust arrangements, other than those properly reported in the pension trust fund or permanent fund, under which principal and investment income exclusively benefit individuals, private organizations, or other governments.

The agency fund is custodial in nature and is used to account for funds held for others.

D. Cash and Short-Term Investments

Cash balances from all funds, except those required to be segregated by law, are combined to form a consolidation of cash. Cash balances are invested to the extent available, and interest earnings are recognized in the General Fund. Certain special revenue, proprietary, and fiduciary funds segregate cash, and investment earnings become a part of those funds.

Deposits with financial institutions consist primarily of demand deposits, certificates of deposits, and savings accounts. A cash and investment pool is maintained that is available for use by all funds. Each fund's portion of this pool is reflected on the combined financial statements under the caption "cash and short-term investments". The interest earnings attributable to each fund type are included under investment income.

E. Investments

State and local statutes place certain limitations on the nature of deposits and investments available. Deposits in any financial institution may not exceed certain levels within the financial institution. Non-fiduciary fund investments can be made in securities issued by or unconditionally guaranteed by the U.S. Government or agencies that have a maturity of one year or less from the date of purchase and repurchase agreements guaranteed by such securities with maturity dates of no more than 90 days from the date of purchase.

Investments for the Trust Funds consist of marketable securities, bonds, and short-term money market investments. Investments are carried at market value.

F. Interfund Receivables and Payables

Transactions between funds that are representative of lending/borrowing arrangements outstanding at the end of the fiscal year are referred to as "due from/to other funds" (i.e., the current portion of interfund loans).

G. Capital Assets

Capital assets, which include property, plant, equipment, and infrastructure assets, are reported in the government-wide financial statements. Capital assets are defined by the government as assets with an initial individual cost of more than \$10,000 and an estimated useful life in excess of two years. Such assets are recorded at historical cost or estimated historical cost if purchased or constructed. Donated capital assets are recorded at estimated fair market value at the date of donation. The costs of normal maintenance and repairs that do not add to the value of the asset or materially extend assets' lives are not capitalized.

Major outlays for capital assets and improvements are capitalized as projects are constructed. Interest incurred during the construction phase of capital assets of business-type activities is included as part of the capitalized value of the assets constructed.

Property, plant, and equipment are depreciated using the straight-line method over the following estimated useful lives:

<u>Assets</u>	<u>Years</u>
Buildings and improvements	20-50
Equipment and vehicles	5-20
Infrastructure	40

H. Compensated Absences

It is the government's policy to permit employees to accumulate earned but unused vacation and sick pay benefits. All vested sick and vacation pay is accrued when incurred in the government-wide financial statements. A liability for these amounts is reported in governmental funds only if they have matured, for example, as a result of employee resignations and retirements.

I. Long-Term Obligations

In the government-wide financial statements, long-term debt and other long-term obligations are reported as liabilities in the applicable governmental activities Statement of Net Position.

J. Fund Equity

Fund equity at the governmental fund financial reporting level is classified as "fund balance". Fund equity for all other reporting is classified as "Net Position".

<u>Fund Balance</u> - Generally, fund balance represents the difference between the current assets and current liabilities/deferred inflows. The Town reserves those portions of fund balance that are legally segregated for a specific future use or which do not represent available, spendable resources and, therefore, are not available for appropriation or expenditure. Unassigned fund balance indicates that portion of fund balance that is available for appropriation in future periods. The Town's fund balance classification policies and procedures are as follows:

- 1) <u>Nonspendable funds</u> are either unspendable in the current form (i.e., inventory or prepaid items) or can never be spent (i.e., perpetual care).
- 2) <u>Restricted funds</u> are used solely for the purpose in which the fund was established. In the case of special revenue funds, these funds are created by statute or otherwise have external constraints on how the funds can be expended.
- <u>Committed funds</u> are reported and expended as a result of motions passed by the highest decision-making authority in the government (i.e., The Town Meeting).
- 4) <u>Assigned funds</u> are used for specific purposes as established by management. These funds, which include encumbrances, have been assigned for specific goods and services ordered but not yet paid for. This account also includes fund balance voted to be used in the subsequent fiscal year.
- 5) <u>Unassigned funds</u> are available to be spent in future periods.

When an expenditure is incurred that would qualify for payment from multiple fund balance types, the Town uses the following order to liquidate liabilities: restricted, committed, assigned, and unassigned.

<u>Net Position</u> - Net position represents the difference between assets/ deferred outflows and liabilities/deferred inflows. Net investment in capital assets, net of related debt, consist of capital assets, net of accumulated depreciation, reduced by the outstanding balances of any borrowing used for the acquisition, construction or improvement of those assets. Net position is reported as restricted when there are limitations imposed on their use either through the enabling legislation adopted by the Town or through external restrictions imposed by creditors, grantors, or laws or regulations of other governments. The remaining net position is reported as unrestricted.

K. Use of Estimates

The preparation of basic financial statements in conformity with generally accepted accounting principles requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosures for contingent assets and liabilities at the date of the basic financial statements, and the reported amounts of the revenues and expenditures/expenses during the fiscal year. Actual results could vary from estimates that were used.

2. <u>Stewardship, Compliance, and Accountability</u>

A. <u>Budgetary Information</u>

The Town's budget is originally prepared by the Selectmen's office with the cooperation of the various department heads. It is then submitted to the Budget Committee, in accordance with the Municipal Budget Law. After reviewing the budget, the Committee holds a public hearing for discussion.

The final version of the budget is then submitted for approval at the annual Town meeting. The approved budget is subsequently reported to the State of New Hampshire on the statement of appropriation form in order to establish the current property tax rate.

The Selectmen cannot increase the total of the approved budget; however, they have the power to reclassify its components when necessary.

Formal budgetary integration is employed as a management control device during the year for the General Fund.

At year-end, appropriation balances lapse, except for certain unexpended capital items and encumbrances which will be honored during the subsequent year.

B. Budgetary Basis

The general fund final appropriation appearing on the "Budget and Actual" page of the fund financial statements represents the final amended budget after all reserve fund transfers and supplemental appropriations.

C. <u>Budget/GAAP Reconciliation</u>

The budgetary data for the general fund is based upon accounting principles that differ from generally accepted accounting principles (GAAP). Therefore, in addition to the GAAP basis financial statements, the results of operations of the general fund are presented in accordance with budgetary accounting principles to provide a meaningful comparison to budgetary data. The following is a summary of adjustments made to the actual revenues and other sources, and expenditures and other uses, to conform to the budgetary basis of accounting.

	Revenues and Other	Expenditures and Other
General Fund	Financing Sources	Financing Uses
Revenues/Expenditures (GAAP Basis)	\$ 7,507,580	\$ 6,451,842
Other financing sources/uses (GAAP Basis)		412,150
Subtotal (GAAP Basis)	7,507,580	6,863,992
Adjust tax revenue to accrual basis	16,187	-
Reverse beginning of year appropriation carryforwards from expenditures	-	(11,788)
Add end-of-year appropriation carryforwards from expenditures	-	131,293
To eliminate capital reserve activity	(8,901)	179,867
Budgetary Basis	\$ <u>7,514,866</u>	\$ <u>7,163,364</u>

D. Deficit Fund Equity

The following fund had a deficit as of June 30, 2016:

Capital project fund \$ (31,703)

The deficit in this fund will be eliminated through future transfers from other funds.

3. Cash and Short-Term Investments

Custodial Credit Risk – Deposits. Custodial credit risk for deposits is the risk that in the event of a bank failure, the deposits may not be returned.

Pursuant to NH Statute, "the treasurer shall insure that prior to acceptance of any moneys for deposit or investment, including repurchase agreements, the federally insured bank shall make available at the time of such deposit or investment an option to have such funds secured by collateral having a value at least equal to the amount of such funds. Such collateral shall be segregated for the exclusive benefit of the Town." The Town does not have a deposit policy for custodial credit risk. As of June 30, 2016, none of the Town's bank balance of \$9,696,063 was exposed to custodial credit risk as uninsured or uncollateralized.

4. <u>Taxes Receivable</u>

The Town bills property taxes semi-annually, in May and November. Property tax revenues are recognized in the fiscal year for which taxes have been levied. Property taxes are due on July 1 and December 1. Delinquent accounts are charged 12% interest. In March of the next year, a lien is recorded on delinquent property at the Registry of Deeds. The Town purchases all the delinquent accounts by paying the delinquent balance, recording costs and accrued interest. The accounts that are liened by the Town will be reclassified from property taxes receivable to unredeemed tax liens receivable. After this date, delinquent accounts will be charged interest at a rate of 18%. The Town annually budgets amounts (overlay for abatements) for property tax abatements and refunds.

Taxes receivable at June 30, 2016 consist of the following:

Real Estate		
2016	\$	4,635,922
Timber tax		2,155
Unredeemed taxes		
2015 tax liens		90,574
2014 tax liens		53,504
2013 and prior		27,702
Elderly liens	_	60,552
Total	\$	4,870,409

5. <u>Taxes Collected for Others</u>

The Town collects property taxes for the State of New Hampshire, the School District, the Little Boars Head Village District, and the County of Rockingham. Payments to the other taxing units are normally made throughout the year. The ultimate responsibility for the collection of taxes rests with the Town.

6. Allowance for Doubtful Accounts

The receivables reported in the accompanying entity-wide financial statements reflect the following estimated allowances for doubtful accounts:

Property taxes \$ 133,169

7. Interfund Fund Receivables/Payables and Transfers In/Out

Although self-balancing funds are maintained, most transactions flow through the general fund. In order to obtain accountability for each fund, interfund receivable and payable accounts must be utilized. The following is an analysis of the June 30, 2016 balances in interfund receivable and payable accounts:

Fund	0	Due From <u>)ther Funds</u>	<u>C</u>	Due To <u>)ther Funds</u>		dvance To <u>ther Funds</u>		vance From <u>ther Funds</u>
General Fund	\$	18,000	\$	209,570	\$	31,703	\$	-
Nonmajor Funds:						·		
Special Revenue Funds								
Police Details		2,544		-		-		-
Recreation		14,991		-		-		-
Mosquito		-		18,000		-		-
Heritage & Sidewalk		-		343		-		-
PEG TV		14,562		-		-		-
Ambulance operating		3,489		-		-		-
Ambulance capital		46,927		-		-		-
Conservation		127,750		-		-		-
Capital Projects Fund	_	-	_	-	_	-	_	31,703
Subtotal Nonmajor Funds		210,263		18,343		-		31,703
Agency	_	-		350	_	-	_	-
Total	\$	228,263	\$	228,263	\$_	31,703	\$_	31,703

This government reports interfund transfers between many of its funds. The sum of all transfers presented in the table agrees with the sum of interfund transfers presented in the governmental fund financial statements. The following is an analysis of interfund transfers made in fiscal year 2016.

<u>Fund</u>	<u>T</u>	<u>Transfers In</u>		Transfers In		ansfers Out
General Fund Nonmajor funds:	\$	-	\$	412,150		
Library*		377,150		-		
Mosquito*		35,000	_	-		
Total	\$	412,150	\$	412,150		

*Transfers represent annual funding.

8. Capital Assets

Capital asset activity for the year ended June 30, 2016 was as follows (in thousands):

		Beginning Balance	Ir	ocreases	D	ecreases		Ending Balance
Governmental Activities:								
Capital assets, being depreciated: Buildings and improvements Machinery, equipment, and furnishings Infrastructure	\$	3,202 2,836 1,151	\$	116 179 290	\$	-	\$	3,318 3,015 1,441
Total capital assets, being depreciated	-	7,189	-	585	-	-	•	7,774
Less accumulated depreciation for: Buildings and improvements Machinery, equipment, and furnishings Infrastructure	_	(1,351) (1,576) (278)	-	(71) (200) (93)	_	- -		(1,422) (1,776) (371)
Total accumulated depreciation	-	(3,205)		(364)	_	-		(3,569)
Total capital assets, being depreciated, net		3,984		221		-		4,205
Capital assets, not being depreciated: Land	_	7,882	-	-	_	-	-	7,882
Total capital assets, not being depreciated	-	7,882	-	-	-	-		7,882
Governmental activities capital assets, net	\$	11,866	\$	221	\$	-	\$	12,087

Depreciation expense was charged to functions of the Town as follows (in thousands):

Governmental Activities:		
General government	\$	49
Public safety		144
Highways & streets		164
Culture and recreation	_	7
Total depreciation expense - governmental activities	\$_	364

9. Deferred Outflows of Resources

Deferred outflows of resources represent the consumption of net assets by the Town that is applicable to future reporting periods. Deferred outflows of resources have a positive effect on net position, similar to assets. The following is a summary of deferred outflow of resources balances as of June 30, 2016:

	Entity-wide Basis				
	Governmental				
	<u>Activities</u>				
Pension related:					
Net difference between projected and					
actual investment earnings	\$	347,583			
Changes in proportion and differences between contributions and					
proportionate share of contributions		24,411			
Contributions subsequent to the measurement date	_	488,567			
Total	\$_	860,561			

10. <u>Accounts Payable</u>

Accounts payable represent fiscal year 2016 expenditures paid after July 1, 2016.

11. Capital Lease Obligations

The Town is the lessee of certain equipment under capital and operating leases expiring in various years through 2020. Future minimum lease payments under the capital and operating leases consisted of the following as of June 30, 2016:

Fiscal <u>Year</u>		Capital <u>Leases</u>
2017	\$	41,030
2018		25,300
2019		25,300
2020	-	25,300
Total minimum lease payments Less amounts representing interest		116,930 (7,622)
Present Value of Minimum Lease Payments	\$	109,308

12. Long-Term Debt

A. General Obligation Bonds

The Town issues general obligation bonds to provide funds for the acquisition and construction of major capital facilities. General obligation bonds currently outstanding are as follows:

				Amount
	Serial			Outstanding
	Maturities	Interest		as of
Governmental Activities:	<u>Through</u>	<u>Rate(s) %</u>		<u>6/30/16</u>
Public works facility	2028	4.0 - 5.0 %	\$	520,000
Conservation land acquisition	2037	4.0 - 5.0 %		1,900,000
Conservation land acquisition	2017	4.50%		75,000
State of NH Project # 329-01	2019	3.20%		41,121
State of NH Project # 329-02	2020	2.80%		9,688
General obligation bond	2032	3.83%	_	610,000
Total Governmental Activities:			\$_	3,155,809

B. Future Debt Service

The annual payments to retire all general obligation long-term debt outstanding as of June 30, 2016 are as follows:

<u>Governmental</u>		Principal		<u>Interest</u>		<u>Total</u>
2017	\$	211,129	\$	134,175	\$	345,304
2018		141,129		126,185		267,314
2019		141,129		118,224		259,353
2020		137,422		109,135		246,557
2021		145,000		103,356		248,356
2022 - 2026		800,000		411,994		1,211,994
2027 - 2031		800,000		246,237		1,046,237
2032 - 2036		645,000		94,175		739,175
2037 - 2039	_	135,000	_	3,075	-	138,075
Total	\$	3,155,809	\$_	1,346,556	\$	4,502,365

The general fund has been designated as the source to repay the general obligation long-term debt outstanding as of June 30, 2016.

C. Changes in General Long-Term Liabilities

During the year ended June 30, 2016, the following changes occurred in long-term liabilities (in thousands):

J	`	Total		,			-	Total		Less	L	Equals ong-Term
	l	Balance		Additiona	De	ductions	_		-	urrent		Portion
		<u>7/1/15</u>		Additions	RE	ductions	<u>c</u>	6/30/16	F	ortion		<u>6/30/16</u>
Governmental Activities												
Bonds payable	\$	3,362	\$	-	\$	(206)	\$	3,156	\$	(211)	\$	2,945
Capital leases		208		-		(99)		109		(38)		71
Landfill closure		297		-		(23)		274		(23)		251
Accrued employee benefits		191		-		(17)		174		(17)		157
Net OPEB obligation		410		-		(26)		384		-		384
Net pension liability	_	5,103	_	311	_	-	_	5,414	· _	-	-	5,414
Totals	\$_	9,571	\$	311	\$	(371)	\$_	9,511	\$_	(289)	\$_	9,222

13. Landfill Closure and Postclosure Care Costs

State and Federal laws and regulations require the Town to place a final cover on its landfill site when it stops accepting waste and to perform certain maintenance and monitoring functions at the site for thirty years after closure. Although closure and postclosure care costs will be paid only near or after the date that the landfill stops accepting waste, the Town reports a portion of these closure and postclosure care costs as a liability in the financial statements in each period based on landfill capacity used as of each balance sheet date.

The \$273,783 reported as landfill closure and postclosure care liability at June 30, 2016 represents that cumulative amount reported to date based on the use of 100% of the estimated capacity of the landfill. Actual cost may be higher due to inflation, changes in technology, or changes in regulations.

14. Deferred Inflows of Resources

Deferred inflows of resources are the acquisition of net assets by the Town that are applicable to future reporting periods. Deferred inflows of resources have a negative effect on net position, similar to liabilities.

The following is a summary of deferred inflow of resources balances as of June 30, 2016:

	E	Entity-wide Basis					
	Governmental Governmental Fur					Funds	
	Activities			General Fund		Nonmajor	
Unavailable revenues	\$	2,400	\$	198,795	\$	69,605	
Taxes levied in advance		4,635,923		4,635,923		-	
Taxes collected in advance		4,225,101		4,225,101		-	
Pension related:							
Differences between expected and							
actual experience		118,807		-		-	
Net difference between projected and actual pension investment							
earnings		492,281		-		-	
Changes in proportion and differences between pension contributions and proportionate							
share of contributions	_	44,240			_	-	
Total	\$	9,518,752	\$	9,059,819	\$_	69,605	

15. <u>Restricted Net Position</u>

The accompanying entity-wide financial statements report restricted net position when external constraints from grantors or contributors are placed on net position.

Permanent fund restricted net position are segregated between nonexpendable and expendable. The nonexpendable portion represents the original restricted principal contribution, and the expendable represents accumulated earnings which are available to be spent based on donor restrictions.

16. <u>Governmental Funds - Balances</u>

Fund balances are segregated to account for resources that are either not available for expenditure in the future or are legally set aside for a specific future use.

The following types of fund balances are reported at June 30, 2016:

<u>Nonspendable</u> - Represents amounts that cannot be spent because they are either (a) not in spendable form or (b) legally or contractually required to be maintained intact. This fund balance classification includes general fund reserves for prepaid expenditures and nonmajor governmental fund reserves for the principal portion of permanent trust funds.

<u>Restricted</u> - Represents amounts that are restricted to specific purposes by constraints imposed by creditors, grantors, contributors, or laws or regulations of other governments, or constraints imposed by law through constitutional provisions or enabling legislation. This fund balance classification includes general fund encumbrances funded by bond issuances, various special revenue funds, and the income portion of permanent trust funds.

<u>Committed</u> - Represents amounts that can only be used for specific purposes pursuant to constraints imposed by formal action of the Town's highest level of decision-making authority. This fund balance classification includes general fund encumbrances for non-lapsing, special article appropriations approved at Town Meeting, capital reserve funds set aside by Town Meeting vote for future capital acquisitions and improvements (now reported as part of the general fund per GASB 54), and various special revenue funds.

<u>Assigned</u> - Represents amounts that are constrained by the Town's intent to use these resources for a specific purpose. This fund balance classification includes general fund encumbrances that have been established by various Town departments for the expenditure of current year budgetary financial resources upon vendor performance in the subsequent budgetary period, and surplus set aside to be used in the subsequent year's budget.

<u>Unassigned</u> - Represents amounts that are available to be spent in future periods, and deficit funds.

Following is a breakdown of the Town's fund balances at June 30, 2016:

		General <u>Fund</u>		Nonmajor overnmental <u>Funds</u>	Total Governmental <u>Funds</u>
Nonspendable Advances to other funds Nonexpendable permanent funds	\$	31,703 -	\$	- 456,491	\$ 31,703 456,491
Total Nonexpendable permanent funds		31,703		456,491	488,194
Restricted Grants and revolving funds Police details Recreation Library Mosquito		- - - -		37,254 18,953 16,998 111,261 22,325	37,254 18,953 16,998 111,261 22,325
Heritage and sidewalk		-		7,356	7,356
PEG television Bandstand Ambulance operating		- -		215,621 80,183 10,290	215,621 80,183 10,290
Ambulance capital		-		311,079	311,079
Conservation		-		313,767	313,767
Expendable permanent funds	_	-		19,581	19,581
Total Restricted		-		1,164,668	1,164,668
Committed Building maintenance Library building Tennis court		122,463 258,257 32,334		-	122,463 258,257 32,334
Fire Department Road reclamation		81 857		-	81 857
Town buildings Coakley		162,031 252,871		-	162,031 252,871
Document management		41,225		-	41,225
Health stabilization		146,277		-	146,277
Accrued benefit liability Earned time settlement		21,103		-	21,103
Paramedic training		39,738 24,207		-	39,738 24,207
Revaluation		48,649		-	48,649
Municipal transportation		47,296		-	47,296
Information technology	_	17,282		-	17,282
Total Committed		1,214,671		-	1,214,671
Assigned For encumbrances					
General government Public safety		32,486 20,694		-	32,486 20,694
Public salety Public works		20,094 41,814		-	20,094 41,814
Capital outlay		36,299		-	36,299
Total Assigned	_	131,293		-	131,293
Unassigned		2,095,414		(31,703)	2,063,711
Total Unassigned	_	2,095,414	_	(31,703)	2,063,711
Total Fund Balance	\$_	3,473,081	\$_	1,589,456	\$ 5,062,537

17. <u>General Fund Unassigned Fund Balance</u>

The unassigned general fund balance reported on the balance sheet is stated in accordance with generally accepted accounting principles (GAAP), which differs in respect to how unassigned fund balance is reported in accordance with the budgetary basis for reporting for the State of New Hampshire for tax rate setting purposes. The major difference is the State of New Hampshire considers revenues in connection with property tax receivables to be available to liquidate liabilities when billed rather than received.

The following summarizes the specific differences between GAAP basis and budgetary basis of reporting the general fund unassigned fund balance:

GAAP basis balance	\$	2,095,414
Unavailable revenue		198,795
Allowance for doubtful accounts		(133,169)
Tax Rate Setting Balance	\$_	2,161,040

18. <u>Commitments and Contingencies</u>

<u>Outstanding Legal Issues</u> - There are several pending legal issues in which the Town is involved. The Town's management is of the opinion that the potential future settlement of such claims would not materially affect its financial statements taken as a whole.

<u>Grants</u> - Amounts received or receivable from grantor agencies are subject to audit and adjustment by grantor agencies, principally the federal government. Any disallowed claims, including amounts already collected, may constitute a liability of the applicable funds. The amount of expenditures which may be disallowed by the grantor cannot be determined at this time, although the Town expects such amounts, if any, to be immaterial.

<u>Abatements</u> - There are several cases pending before the New Hampshire Superior Court and Bureau of Tax and Land Appeals in regard to alleged discrepancies in property assessments. According to the Town's counsel, the probable outcome of these cases at the present time is indeterminable, although the Town expects such amounts, if any, to be immaterial.

19. <u>Post-Employment Healthcare and Life Insurance Benefits</u>

Other Post-Employment Benefits

GASB Statement 45, Accounting and Financial Reporting by Employers for Post-Employment Benefits Other Than Pensions, requires governments to account for other post-employment benefits (OPEB), primarily healthcare,

on an accrual basis rather than on a pay-as-you-go basis. The effect is the recognition of a required contribution as an expense on the Statement of Activities when a future retiree earns their post-employment benefits, rather than when they use their post-employment benefit. To the extent that an entity does not fund their required contribution, a post-employment benefit liability is recognized on the Statement of Net Position over time.

A. Plan Description

In addition to providing the pension benefits described, the Town provides post-employment healthcare and life insurance benefits for retired employees through the Town's plan. The benefits, benefit levels, employee contributions, and employer contributions are governed by RSA 100-A:50. As of June 30, 2016, the valuation date, approximately 16 retirees and 34 active employees meet the eligibility requirements. The plan does not issue a separate financial report.

B. <u>Benefits Provided</u>

The Town provides medical, prescription drug, mental health/substance abuse and life insurance to retirees and their covered dependents. All active employees who retire from the Town and meet the eligibility criteria will receive these benefits.

C. Funding Policy

Retirees contribute 100% of the cost of the health plan, as determined by the Town. The Town contributes the remainder of the health plan costs on a pay-as-you-go basis.

D. Annual OPEB Costs and Net OPEB Obligation

The Town's fiscal 2016 annual OPEB expense is calculated based on the annual required contribution of the employer (ARC), an amount determined using the alternative measurement method in accordance with the parameters of GASB Statement No. 45. The ARC represents a level of funding that, if paid on an ongoing basis, is projected to cover the normal cost per year and amortize the unfunded liability over a period of thirty years. The following table shows the components of the Town's annual OPEB cost for the year ending June 30, 2016, the amount actually contributed to the plan, and the change in the Town's net OPEB obligation based on the alternative measurement method of valuation as of June 30, 2016.

Annual Required Contribution (ARC) Adjustment to ARC	\$	108,964 (66,141)
Annual OPEB cost		42,823
Contributions made		(69,267)
Decrease in net OPEB obligation		(26,444)
Net OPEB obligation - beginning of year		410,162
Net OPEB obligation - end of year	\$_	383,718

The Town's annual OPEB cost, the percentage of annual OPEB cost contributed to the plan, and the net OPEB obligation were as follows:

Fiscal Year Ended	An	nual OPEB Cost	Percentage of OPEB ost Contributed	Net OPEB Obligation
2016	\$	42,823	161.8%	\$ 383,718
2015	\$	140,972	93.1%	\$ 410,162
2014	\$	117,524	79.6%	\$ 400,472
2013	\$	13,049	80.5%	\$ 360,217
2012	\$	16,281	64.3%	\$ 363,449

The Town's net OPEB obligation as of June 30, 2016 is recorded as a component of the "other long-term liabilities" line item.

E. Funded Status and Funding Progress

The funded status of the plan as of June 30, 2016, the date of the most recent valuation, was as follows:

Accrued liability (AL) Value of plan assets	\$	638,599 -
Unfunded accrued liability (UAL)	\$	638,599
Funded ratio (value of plan assets/AL)	=	0%
Covered payroll (active plan members)	\$	2,345,323
UAL as a percentage of covered payroll	_	27%

Alternative measurement method valuations of an ongoing plan are allowed for a sole employer with fewer than one hundred total plan members and involve estimates of the value of reported amount and assumptions about the probability of occurrence of events far into the future, similar to the broad measurement steps as would be used by an actuarial valuation for plans whose members exceed one hundred. Examples include assumptions about future employment, mortality, and the healthcare cost trend. Amounts determined regarding the funded status of the plan and the annual required contributions of the employer are subject to continual revision, as actual results are compared with past expectations and new estimates are made about the future. The Schedule of OPEB Funding Progress, presented as required supplementary information following the Notes to Financial Statements, presents multiyear trend information that shows whether the value of plan assets is increasing or decreasing over time relative to the accrued liabilities for benefits.

F. <u>Alternative Measurement Methods and Assumptions</u>

Projections of benefits for financial reporting purposes are based on the plan as understood by the Town and the plan members and include the types of benefits provided at the time of each valuation and the historical pattern of sharing of benefit costs between the Town and plan members to that point. The methods and assumptions used include techniques that are designed to reduce short-term volatility in accrued liabilities and the value of assets, consistent with the long-term perspective of the calculations.

In the June 30, 2016 valuation, the alternative measurement method was used. The value of assets was not determined, as the Town has not advance funded its obligation. The amortization costs for the initial UAL is a level percentage of payroll for a period of 30 years, on a closed basis.

20. <u>Retirement System</u>

The Town follows the provisions of GASB Statement No. 68, Accounting and Financial Reporting for Pensions – an amendment of GASB Statement No. 27, with respect to the State of New Hampshire Retirement System (NHRS).

A. Plan Description

Full-time employees participate in the New Hampshire Retirement System (NHRS), a cost sharing, multiple-employer defined benefit contributory pension plan and trust established in 1967 by RSA 100-A:2 and qualified as a tax-exempt organization under Sections 401(a) and 501(a) of the Internal Revenue Code. The plan is a contributory, defined benefit plan providing service, disability, death, and vested retirement benefits to members and their beneficiaries. Substantially all full-time state employ-ees, public school teachers and administrators, permanent firefighters, and permanent police officers within the State of New Hampshire are eligible and required to participate in the system. Full-time employees of

political subdivisions, including counties, municipalities, and school districts, are also eligible to participate as a group if the governing body of the political subdivision has elected participation.

The New Hampshire Retirement System, a Public Employees Retirement System (PERS), is divided into two membership groups. State or local employees and teachers belong to *Group I*. Police officers and firefighters belong to *Group II*. All assets are held in a single trust and are available to each group. Additional information is disclosed in the NHRS annual report publicly available from the New Hampshire Retirement System located at 54 Regional Drive, Concord, New Hampshire 03301-8507.

B. <u>Benefits Provided</u>

Group I members at age 60 or 65 (for members who commence service after July 1, 2011) qualify for a normal service retirement allowance based on years of creditable service and average final salary for the highest of either three or five years, depending on when their service commenced. The yearly pension amount is 1/60 or 1.667% of average final compensation (AFC), multiplied by years of creditable service. At age 65, the yearly pension amount is recalculated at 1/66 or 1.515% of AFC multiplied by years of creditable service.

Group II members who are age 60, or members who are at least age 45 with at least 20 years of creditable service, can receive a retirement allowance at a rate of 2.5% of AFC for each year of creditable service, not to exceed 40 years. Members commencing service on or after July 1, 2011 or members who have a nonvested status as of January 1, 2012 can receive a retirement allowance at age 52.5 with 25 years of service or age 60. The benefit shall be equal to 2% of AFC times creditable service up to 42.5 years. However, a member who commenced service on or after July 1, 2011 shall not receive a retirement allowance after age 50 if the member has at least 25 years of creditable service where the allowance shall be reduced, for each month by which the benefit commencement date precedes the month after which the member attains 52.5 years of age by $\frac{1}{4}$ of 1% or age 60.

Members of both groups may qualify for vested deferred allowances, disability allowances and death benefit allowances subject to meeting various eligibility requirements. Benefits are based on AFC or earned compensation and/or service.

C. Contributions

Plan members are required to contribute a percentage of their gross earnings to the pension plan, for which the contribution rates are 7% for employees and teachers, 11.55% for police and 11.80% for fire. The Town

makes annual contributions to the pension plan equal to the amount required by Revised Statutes Annotated 100-A:16, and range from 11.17% to 29.16% of covered compensation. The Town's contributions to NHRS for the year ended June 30, 2016 was \$488,567, which is equal to its annual required contribution.

D. <u>Summary of Significant Accounting Policies</u>

For purposes of measuring the net pension liability, deferred outflows of resources and deferred inflows of resources related to pensions, and pension expense, information about the fiduciary net position of the NHRS and additions to/deductions from NHRS' fiduciary net position have been determined on the same basis as they are reported by NHRS. For this purpose, benefit payments (including refunds of employee contributions) are recognized when due and payable in accordance with benefit terms. Investments are reported at fair value.

E. <u>Pension Liabilities, Pension Expense, and Deferred Outflows of</u> <u>Resources and Deferred Inflows of Resources Related to Pensions</u>

At June 30, 2016, the Town reported a liability of \$5,414,084 for its proportionate share of the net pension liability. The net pension liability was measured as of June 30, 2015, and the total pension liability used to calculate the net pension liability was determined by an actuarial valuation as of June 30, 2014. The Town's proportion of the net pension liability was based on a projection of the Town's long-term share of contributions to the pension plan relative to the projected contributions of all participating employers, actuarially determined. At June 30, 2014, the Town's proportion was 0.13595883 percent.

At the most recent measurement date of June 30, 2015, the Town's proportion was 0.13666659 percent, which was an increase of .00070776 from its previous year proportion.

For the year ended June 30, 2016, the Town recognized pension expense of \$343,108. In addition, the Town reported deferred outflows of resources and deferred inflows of resources related to pensions from the following sources:

	_	Deferred Outflows of Resources	-	Deferred Inflows of Resources
Differences between expected and actual experience	\$	-	\$	118,807
Net difference between projected and actual earnings on pension plan investments		347,583		492,281
Changes in proportion and differences between contributions and proportionate share of contributions		24,411		44,240
Contributions subsequent to the measurement date	_	488,567	-	
Total	\$	860,561	\$	655,328

Deferred outflows of resources related to pensions resulting from contributions subsequent to the measurement date will be recognized as a reduction of the net pension liability in the year ended June 30, 2016. Amounts reported as deferred outflows of resources and deferred inflows of resources related to pensions will be recognized in pension expense as follows:

	ded June 30:
--	--------------

2017	\$ 377,624
2018	(110,944)
2019	(110,944)
2020	57,962
2021	(8,465)
Total	\$ <u>205,233</u>

F. Actuarial Assumptions

The total pension liability in the June 30, 2014 actuarial valuation was determined using the following actuarial assumptions, applied to all periods included in the measurement:

Inflation	3.0 percent per year
Salary increases	3.75 - 5.8 percent average, including inflation
Investment rate of return	7.75 percent, net of pension plan investment expense, including inflation

Mortality rates were based on the RP-2000 mortality table, projected to 2020 with Scale AA. The table includes a margin of 15% for men and 17% for women for mortality improvements.

The actuarial assumptions used in the June 30, 2014 valuation were based on the results of the most recent actuarial experience study, which was for the period July 1, 2005 – June 30, 2010.

The long-term expected rate of return on pension plan investments was selected from a best estimate range determined using the building block approach. Under this method, an expected future real return range is calculated separately for each asset class. These ranges are combined to produce the long-term expected rate of return by weighting the expected future real rates of return net of investment expenses by the target asset allocation percentage and by adding expected inflation. The target allocation and best estimates of arithmetic real rates of return for each major class are summarized in the following table:

Asset Class	Target Allocation Percentage	Weighted Average Average Long- Term Expected Real Rate of Return
Large Cap Equities Small/Mid Cap Equities	22.50 % 7.50	3.00% 3.00%
Total domestic equities	30.00	
Int'l Equities (unhedged) Emerging Int'l Equities	13.00 7.00	4.00% 6.00%
Total international equities	20.00	
Core Bonds Short Duration Global Multi-Sector Fixed Income Unconstrained Fixed Income	4.50 2.50 11.00 7.00	-0.70% -1.00% 0.28% 0.16%
Total fixed income	25.00	
Private equity Private debt Real estate Opportunistic	5.00 5.00 10.00 5.00	5.50% 4.50% 3.50% 2.75%
Total alternative investments	25.00	
Total	100.00 %	

G. Discount Rate

The discount rate used to measure the total pension liability was 7.75%. The projection of cash flows used to determine the discount rate assumed that the plan member contributions will be made at the current contribution rate and that employer contributions will be made at rates equal to the difference between actuarially determined contribution rates and the member rate. For purposes of the projection, member contributions and employer service cost contributions are projected based on the expected payroll of current members only. Employer contributions are determined based on the pension plan's actuarial funding policy and as required by RSA 100-A:16. Based on those assumptions, the pension plan's fiduciary net position was projected to be available to make all projected future benefit payments to current plan members. Therefore, the long-term expected rate of return on pension plan investments was applied to all periods of projected benefit payments to determine the total pension liability.

H. <u>Sensitivity of the Proportionate Share of the Net Pension Liability to</u> <u>Changes in the Discount Rate</u>

The following presents the Town's proportionate share of the net pension liability calculated using the discount rate of 7.75 percent, as well as what the Town's proportionate share of the net pension liability would be if it were calculated using a discount rate that is one percentage-point lower (6.75%) or one percentage-point higher (8.75%) than the current rate:

				Current		
		1% Decrease		Discount Rate		1% Increase
Fiscal Year Ended	_	(6.75%)	_	(7.75%)	_	(8.75%)
June 30, 2016	\$	7,126,938	\$	5,414,084	\$	3,953,866

I. Pension Plan Fiduciary Net Position

Detailed information about the pension plan's fiduciary net position is available in the separately issued NHRS financial report.

21. <u>Risk Management</u>

The Town is exposed to various risks of loss related to torts; theft of, damage to and destruction of assets; errors and omissions; and natural disasters for which the government carries commercial insurance. There were no significant reductions in insurance coverage from the previous year and have been no material settlements in excess of coverage in any of the past three fiscal years.

TOWN OF NORTH HAMPTON, NEW HAMPSHIRE SCHEDULE OF FUNDING PROGRESS REQUIRED SUPPLEMENTARY INFORMATION June 30, 2016

(Unaudited)

Other Post-Employment Benefits

Valuation <u>Date</u>	Actuarial Value of Assets <u>(a)</u>	Actuarial Accrued Liability (AAL) - Entry Age <u>(b)</u>	Unfunded AAL (UAAL) <u>(b-a)</u>	Funded Ratio <u>(a/b)</u>	Covered Payroll <u>(c)</u>	UAAL as a Percent- age of Covered Payroll [(b-a)/c]
06/30/16	\$-	\$ 638,599	\$ 638,599	0.0%	\$ 2,453,285	27%
06/30/15	\$-	\$ 1,299,690	\$ 1,299,690	0.0%	\$ 2,345,323	55%
06/30/14	\$-	\$ 1,047,760	\$ 1,047,760	0.0%	\$ 2,277,013	46%
06/30/13	\$-	\$ 728,825	\$ 728,825	0.0%	\$ 2,210,692	33%
06/30/12	\$-	\$ 803,022	\$ 803,022	0.0%	\$ 2,111,589	38%

See Independent Auditors' Report.

TOWN OF NORTH HAMPTON, NEW HAMPSHIRE

SCHEDULE OF PROPORTIONATE SHARE OF THE NET PENSION LIABILITY

REQUIRED SUPPLEMENTARY INFORMATION

JUNE 30, 2016 (Unaudited)

New Hampshire Retirement System									
Fiscal <u>Year</u>	Proportion of the Net Pension <u>Liability</u>	Proportionate Share of the Net Pension <u>Liability</u>	Cov	ered Payroll	Proportionate Share of the Net Pension Liability as a Percentage <u>of Covered Payroll</u>	Plan Fiduciary Net Percentage of the Total <u>Pension Liability</u>			
June 30, 2016 June 30, 2015	0.13666659% 0.13595883%	\$5,414,084 \$5,103,331	\$ \$	2,415,803 2,320,089	224.11% 219.96%	65.47% 66.32%			

Schedules are intended to show information for 10 years. Additional years will be displayed as they become available

See Independent Auditors' Report.

TOWN OF NORTH HAMPTON, NEW HAMPSHIRE

SCHEDULE OF PENSION CONTRIBUTIONS REQUIRED SUPPLEMENTARY INFORMATION

JUNE 30, 2016 (Unaudited)

		New Hampshire F	Retirement Systen	n	
	Contractually	Contributions in Relation to the Contractually	Contribution		Contributions as
Fiscal <u>Year</u>	Required <u>Contribution</u>	Required <u>Contribution</u>	Deficiency <u>(Excess)</u>	Covered <u>Payroll</u>	a Percentage of Covered Payroll
June 30, 2016 June 30, 2015	\$ 488,567 \$ 458,671	\$ (488,567) \$ (458,671)	\$ - \$ -	\$ 2,453,285 \$ 2,415,803	19.91% 18.99%

Schedules are intended to show information for 10 years. Additional years will be displayed as they become available

See Independent Auditors' Report.